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with which is combined Operation & Maintenance

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1 Ton Truck equipped with Model "WO" Fuller Transmission



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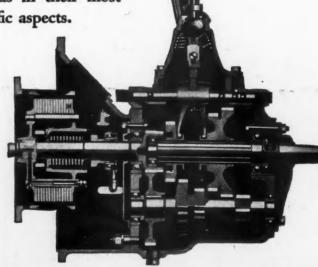


Industry and commerce on wheels ... moving ever-increasing tonnage over streets and highways ... has developed the manufacture of transmissions into a highly specialized industry in itself.

Over a period of 29 years of specialization in this field, FULLER has achieved recognition as one of the foremost builders of a complete line of heavy duty transmissions.

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in 3, 4, 5, 8 and 12 speeds.

If you have a transmission problem, bring it to Fuller. Our engineers will gladly go anywhere for conference when either special or standard transmissions are being considered.



Division Unit Corporation of America Bankers' Bldg. Milwaukee, Wis. Le Blond Schacht (Model 30) 3-4 Ton Truck equipped with Mode "MGU" Fuller Transmission



Sterling (Model DW-20) 5½ to 6½ Ton Truck equipped with Model "MRU" Fuller Transmission



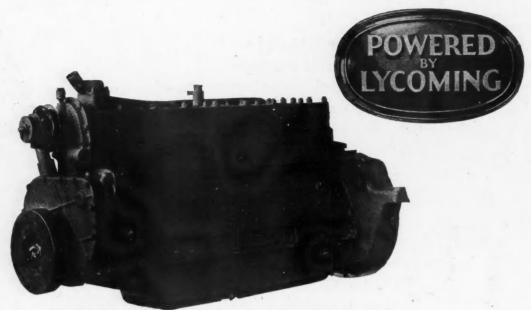
The New Relay 12-Ton Duo-Drive Truck equipped with Two Model "VUOG" Fuller



TRANSMISSIONS

TO FINISHED PRODUCT

—And Now Eight Cylinder Motor Trucks



Model AEC, 33/4 x 43/4, Eight Cylinder Truck Engine, 130 HP.

For years, builders of commercial cars using quality engines have looked to Lycoming for leadership in this direction. Now Lycoming takes another forward step by introducing Eight Cylinder Engines, especially designed for commercial application. The advantages of greater, smoother and more flexible power that have caused the Straight Eight engine to revolutionize the passenger car field, are now applicable to the industrial field in units engineered for this market by a manufacturer who has been a pioneer in Straight Eight design and building. In this Lycoming Eight cylinder engine, the length is not materially increased, so that in the majority of cases, interchangeability between six and eight cylinder engines of comparable output is possible without change in hood or cowling. Already a number of very prominent truck manufacturers have adopted the LYCOMING AE Series Eight Cylinder Engine as standard equipment. We predict within a short period of time a wide acceptance of the eight cylinder engine for commercial vehicles of certain types to which they are especially suited.

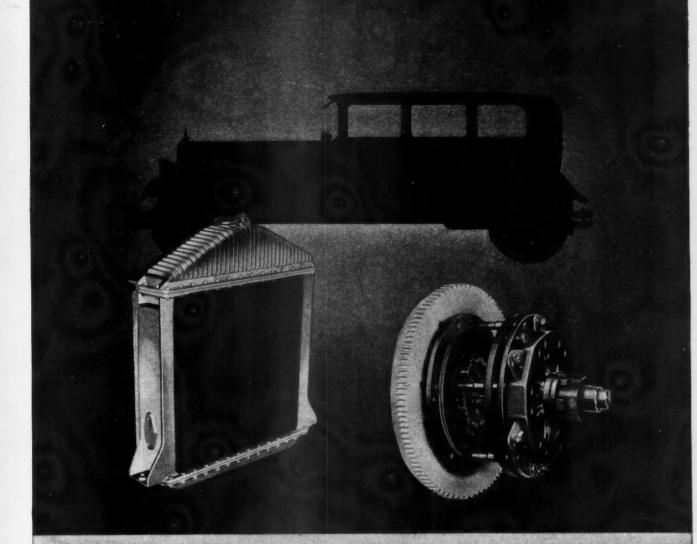
Write us for more information about the applicability of these engines to any commercial car problem.

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LYCOMING MANUFACTURING CO.
WILLIAMSPORT, PA.

NOTHING FINER CAN BE SAID OF ANY MOTOR VEHICLE THAN "IT IS POWERED BY LYCOMING".

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Serving the Automotive Industry since 1903. Radiators and Clutches for Motor Cars, Buses, Trucks and Tractors.

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LONG MANUFACTURING COMPANY DETROIT, MICHIGAN



DIVISION OF BORG WARNER CORPORATION

Right on Schedule



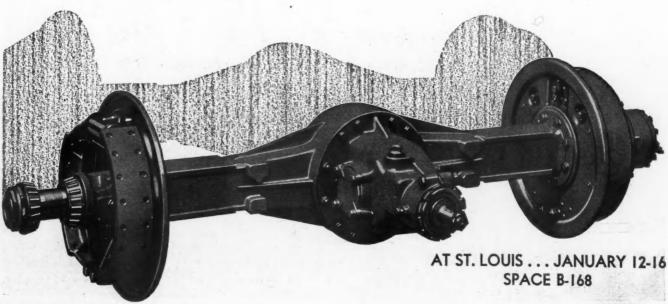
Profit in road building

— finished yardage per day, minimum costs — demands punctual truck schedules.

Trucks equipped with Wisconsin Double Reduction Axles keep jobs running smoothly; loaders handling dirt from the graders—on schedule; sand, gravel, cement to the mixers—on schedule.

Wisconsin Axles are precision-built to stay on the job and out of the shop. They do it, too, economically and efficiently.

WISCONSIN AXLE COMPANY OSHKOSH, WISCONSIN

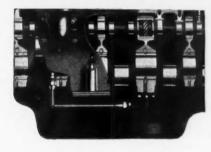


January, 1931

The Commercial Car Journal

Profit by the Mile





Cross section showing special gear-driven lubrication system

This van, one of the largest in the world, was built by Gramm Motors, Inc., to haul furniture for the Kroehler Manufacturing Company. It has 1300 cubic foot content—nearly half a freight car. It will carry sixteen complete suites of living room furniture. • It is powered with a Continental 21 "R" engine and, if desired, will maintain a road speed of 50 miles an hour when fully loaded.

Continental six-cylinder engines for this type of hauling are built to withstand the strain of high speed over long periods. Gear-driven pressure feed lubrication systems are built into all Continental engines. Interchangeable parts in the Continental "R" series permit keeping all trucks on the road all the time. Specify Continental—the most efficient and economic answer to power requirements of manufacturer and consumer.

CONTINENTAL MOTORS CORPORATION
Offices: Detroit, Mich., U. S. A. Factories: Detroit & Muskegon
The Largest Exclusive Gasoline Motor Manufacturer in the World





ONLY A BATTERY BUT--

Voltage Regulation Minimize Electric Maintenance

- 1 Pattery cannot be overcharged.
- 2 The battery is charged only at the correct rate for its state of charge.
- 3 Battery will operate longer without requiring replenishing of electrolyte.
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- 5 Lights can be operated direct from generator.
- 6 Loose connections will not cause lamp bulbs to burn out.
- 7 Makes most economical generator system.
- 8 Any Leece-Neville Voltage Regulated Generator can be used without battery.
- 9 Lamp life greatly prolonged.
- 10 Motor coaches fitted with Leece-Neville voltage regulated generators provide passengers with satisfactory illumination and safe transportation.

NLY a battery. An insignificant item when you consider the total cost of your truck. But an all important item when you want to start in the morning. An all important item if it throws you down fifty miles from nowhere with a perishable load.

The only means a battery has of telling you of mistreatment is to cost you money in delays and in replacement charges. Don't give your batteries the opportunity to "talk back." Meet them more than half way with Leece-Neville Voltage Regulation.

Leece-Neville specializes in truck and coach electrical equipment. Consequently our units are engineered to eliminate a lot of electric maintenance cost and cut down delays in transportation. If you have any truck electrical problems our engineering department may be able to help you. We are sincere in our desire to cooperate with truck manufacturer and operator to provide more dependable transportation units. Write us.



PARISH

HEAT TREATED FRAMES

ARE A POSITIVE SELLING POINT

In the selling of trucks the salesman cannot have too many selling points. He may talk of engines, transmissions and clutches, but unless he talks frames all the rest of his points are useless, for frames are the foundation upon which these points must rest.

Parish Heat Treated Frames are not merely a talking point, they are a positive selling point and salesmen must arm themselves with the real facts concerning them.

We have illustrated below just one point: The Reason A Heat Treated Frame Is Stronger Than Any Other. Read it. Use it, and watch your sales increase.

A microphotograph of a non-heat-treated frame-section would show the same coarse, uneven structure and grain which is illustrated above. Heat-treating a frame transforms this

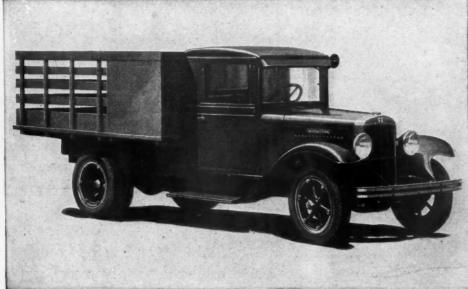
A micropnotograph of a non-heat-treated frame-section would show the same coarse, uneven structure and grain which is illustrated above. Heat-treating a frame transforms this coarse grain into a fine, strong structure as illustrated at the right and adds from 150% to 250% to the life of (the engineer calls it "Fatigue Value") the frame. That is why Parish Heat-treated on 75% of America's Heavy Duty Trucks and Buses.

PARISH PRESSED STEEL COMPANY READING PENNA.

ASSOCIATED Spicer COMPANIES

Here's the NEW

International Six-Speed Special



The new 136-in. wheelbase Six-Speed Special with standard stake body 8 ft. long by 6 ft. wide, with 36-in. stakes

NOW we round out the new line of International Trucks by announcing the new "Six-Speed Special."

Have you seen the celebrated "Six-Speed Special" going through its paces? This is the truck that gave the hauling world something entirely new in performance. It is the original heavy-duty speed truck with six forward speeds and two reverse speeds. It has a remarkable 2-speed axle through which its driver gets generous speed instantly on the hard road, or changes instantly to tremendous pulling power on any kind of tough going.

The original "Six-Speed Special" was sold everywhere. You can see these sturdy

trucks working on steep hills, through mud and gumbo, in heavy timber operations, in farm fields, in the roadless oil fields, in and out of excavations and speeding along the highways everywhere. was lines

Wheelbase: 136 inches.
Rated Capacity: 1½ tons.
Engine: Powerful and unusually economical.
Clutch: Single dry-plate.
Transmission: 3 speeds forward, 1 reverse.

Transmission: 3 speeds forward, 1 reverse. Final Drive: Spiral bevel gear of the 2-speed type, providing, with the transmission speeds, 6 speeds forward and 2 reverse. Springs: Semi-elliptic front and rear. Auxil-

Springs: Semi-elliptic front and rear. Auxiliary rear springs quarter elliptic.
Brakes: 4-wheel mechanical.

INTERNATIONAL HARVESTER
606 So. Michigan Ave.

OF AMERICA
(INCORPORATED)

R COMPANY Chicago, Illinois

1931 Edition - Ready to GO!

NOW we offer the handsome new moder, retaining all the famous "Six-Speed Special" features—an even better truck in every way. Increased power, 1½-ton rating; smoother operation and handling; greater comfort for the driver; improvements throughout making for sturdiness and long life; and the handsome design of hood, radiator, and body that characterizes all the models in the new International line.

Come and watch this new "Six-Speed Special" perform. You'll admire its trim lines and speed on the delivery route. Its unequaled work on the heavy grade

will amaze you and its economy is sure to please you. Any International Harvester branch or dealer will demonstrate the new "Six-Speed Special"—at your convenience and without obligation.

for all Requirements



The International Type C panel body for the Six-Speed Special is available in 8 or 9-foot lengths (back of driver's seat).



The Type C body is also available with screen sides, as shown in this illustration, or with glass sides.



The Six-Speed Special with 60bushel grain box. This body is quickly convertible into a flat bed or into a roomy stock rack.



Dump bodies of 1 1/8 yards capacity are available in many styles for the Six-Speed Special.



INTERNATIONAL TRUCKS

COMMERCIAL CAR JOURNAL

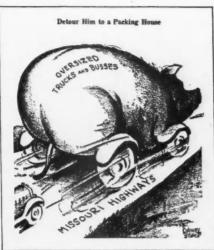
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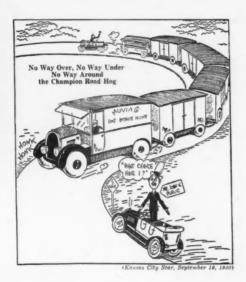
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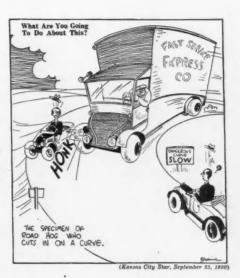
THIS ISN'T COMIC!

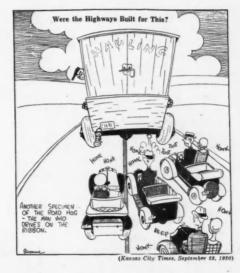




(St. Louis Star, October 2, 1930)







THIS IS TRAGIC!!!

Here's the story back of these "funny" pictures:

Out in Missouri a motorist was run off the road into a ditch by a truck-and-trailer train. Luckily for the motorist he escaped with only a ruffled dignity. But unluckily for truckmen, the motorist happened to be Henry S. Caulfield, Governor of the State of Missouri. Governor Caulfield got busy when he reached St. Louis. The state's Prosecuting Attorney and the Highway Commissioner—and the newspapers—took up the cudgels to curb what the Governor termed a "highway menace." The axe fell and special operating permits were canceled. Many trucks stand idle—and drivers along with them.

And all this because of one road-hog truck driver. The Governor of Missouri is wrong. Trucks and trailers are not a highway menace, but many drivers are. Such drivers create a public prejudice that is one load trucks can't afford to carry. Operators should see to it that their drivers observe road courtesies and should fire them if they don't.



Trucks Make Eyes

HILE passing through the aisles of automotive exhibits at the 31st National Automobile Show at the Grand Central Palace, Jan. 3 to 10, in New York, a sweet young thing with mind chock full of passing fancies and a couple of "boy friends" was caused to pause pop-eyed, a multi-millionaire rapt in the Street's bearish vagaries suddenly stopped in his tracks and caught himself doing some undignified ogling, an absent-minded professor deep in the ashes of Pompeii came back to 1931 with a jolt, and even a surprise - hardened sport fan

ruminating the relative merits of Londos and Shikat stopped with a stomach grunt—something startling must have been in the wind.

There was. Trucks. But what trucks! No wonder the passersby gawked. These trucks, carriers of the world's commodities, were more than just carriers; they were things of life and beauty. They possessed lines such as would have made Cleopatra writhe with envy, color in shades and combinations approaching the delightful nuances of Rembrandt, and fittings that would have paled the sumptuous settings of Louis XIV's dais at Versailles. (A beautiful piece of writing, you must admit, but what can you expect?)

Smart Dress Wins

URING the last few years truck makers have been doing things to their products. The "dress-up" mode had its inception with a few very attractive paint jobs. They went over big. Having tasted blood—to paraphrase a well-known proverb—truck buyers, sensing the advertising value of good-looking equipment, haven't let down since, demanding by shopping until they got what they wanted—attention-attracting, eye-appealing trucks. In the ensuing competition, appealing to the buyer's new harmony sense, designing engineers got down to their boards, assembled their tools and started to do big things with streamlining, paint and chromium. The chrysalis period was short and snappy. And now the truck enters 1931 with outer furbishments that will vie with its sister, the passenger car, for "looks" and will satisfy even the most particular truck sultan.

Exhibiting manufacturers displayed models of all capacities, ranging from the light ½-ton delivery units

Streamlining, Chromium, Paint and Attractive Appointments
Send Truck Offerings at
National Show Off to a
Brilliant Start in 1931 Race

By Martin J. Koitzsch

up to jobs of 5 tons and over. Trucks were there with and without bodies. complete with bodies, designed for service in many different vocations, emphasized the great progress achieved by the modern freight carrier. There they were-de luxe delivery, panel, express, stake platform and especial - over 10 different makes, low and sleek of line, yet stolid with flowing fenders blending into long running boards, streamlined hoods, cowls, cabs and bodies. brightwear gleaming radiators, bumpers, head and tail-lights, etc., and

colors in pleasing combinations with artistic belting and

Besides stimulating general public interest in truck development, the show represented an excellent opportunity for self-education for all members of trade or operation. It offered dealers, operators, independent repairmen and accessory merchants an excellent opportunity to see and study progress made by the industry during the last year, to get familiar with the details of new features and study competition. While the truck display, revealing improved performance as well as appearance, was the feature of the show from the truckman's standpoint, the large exhibition of parts, accessories and new equipment, especially for the shop, afforded maintenance men an opportunity to make a mental check of their individual shops and speculate as to the labor and time-saving desirability of this or that item.

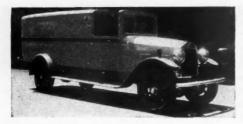
Looking Them Over ●

DENERAL public interest in the commercial vehicles manifested itself in many forms, some very humorous. Imagine, if you can, a monocled member of the effte lifting a truck hood and peering stiffly within apparently understanding and enjoying the mechanical perfection. Not at all remarkable at the 1931 show. And the wise-cracks were good enough to wrinkle the face of a wooden Indian. Here's one overheard somewhere around the Stewart booth: "Yeah, and they cut 'em at the corners to give 'em that come-on figure." Another, elicited from a benevolent old gentleman from up-state, arrested by the colorful display of the Diamond T exhibit, was: "Gosh! they're good enough to take the family into town for a show."

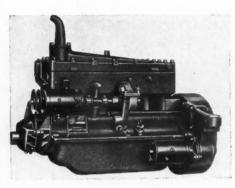
Ten truck models, attractive enough to induce an imperious Fifth Avenue debutante to mount the cabs and

POP AT GOTHAM SHOW





Corbitt 11/2-ton chassis fitted with a delivery body simulating the lines of a town car



Left side of Continental Model 17-E L-head, 33/8 x 4-in. six-cylinder job displayed at show



Reo Model GA 3-ton truck, equipped with a de luxe closed cab and a stake-type body



Low and long streamlining characterized panel delivery models exhibited by Diamond T

personally test the solid comfort of was reported to have mumbled: the seats, or her immaculate escort to flatten a knife-like crease by bending a knee to examine the air brakes on an intercity job, composed the Federal exhibit. The display included practically every outstanding model in the Federal line, ranging from 11/2 to 5 tons with four and six wheels and equipped with special bodies as well as stake, canopy-express and dump.

"Yes, sir," was the remark overheard by an innocent bystander in the Reo booth, "if the chromium in one of them trucks was made into noserings, you'd have enough to fix up all the flappers in Congo and maybe Harlem." The stellar exhibits in the Reo booth were the new Super Tonner and Model GA, 3-tonner, equipped with closed cabs and stake bodies. As a description of these models appears on page 41, greater details here would be superfluous.

A pair of pedal extremities, neatly shod in patent-leather and pearl-gray spats, projecting from under a chassis, with their owner lost under the powerplant, would not have been a remarkable spectacle in the Studebaker booth, where five brand-new Pierce-Arrows held forth. One might expect it of an entirely new line, especially when built by a manufacturer that built its first truck in 1911. However, those not caring to crawl can acquire the desired information by perusing the details given on page 42 of this issue. The exhibit also included the commercial car line of the S.P.A., embodying the 11/2 and 2-ton chassis with delivery, funeral, ambulance and special-purpose bodies.

"Lookit, Mame," exclaimed an enthusiastic East Sider, dragging his flamboyant dancing partner over to LeBlond - Schacht's 11/2 - tonner. "Lookit that there trellis stuff; wouldn't that give your cat kittens?" Mame's friend had reference to the horizontal louvers, sweeping fenders and smooth lines generally of the de luxe Series 10.

Everywhere appearance inspired comment, and more or less along the same line. A farmer from Mohawk Valley, looking over the Corbitt display, after goshing a couple of times, "Whew! I wonder what Mary'd say if I took one of those things back home and told her it was a truck?" A delivery unit, simulating the luxurious lines of a town car, probably gave rise to this sod-bursting expression. Four chassis models, one four and three sixes, ranging from 34 to 11/2 tons, was the Corbitt presentation for 1931.

"Looks like a post-graduate course in interior decorating, if you should ask me," one operator was overheard saying to another, nodding his head in the direction of a group of seriousminded gentlemen of artistic mein, huddled in one corner of the General Motors booth. And well it might have been, because the skillful handling of colors in the finish of the front ends and bodies of the five models on display fascinated all. Units on display ranged from the 34 to the 3-ton range. Model T-44, 15,000 lb., straight rating, was equipped with a factory cab, dump body and air compressor; Model T-30, 11,000 lb., was equipped with a factory panel body converted into an armored truck; Model T-19 was shown with a 101/2-ft. panel body, and T-15, 5400 lb., was furnished with a 6-ft. panel body. General Motors also exhibited five other models in the Hotel Astor, with panel, express and stake bodies.

• Engine Exhibits •

NCLUDED in the body exhibits were new products offered by Hercules Products, Inc., and The Metropolitan Body Co. Hercules displayed for the first time a full-refrigerated body, a mechanically refrigerated ice-cream body and an outdoor advertisers' body. All were graceful of line, attractive in finish and constructed of hardwood. The full-refrigerated job has two refrigerating compartments, either or both of which is cooled by the same tank. Three compartments are built in the mechanically refrigerated body. The front compartment is for handling brick and other ice cream requiring low temperatures. The remaining compartments, center and rear, are designed for general purpose where very low temperatures are not essential. Access to the center compartment is attained through side doors and to the rear compartment through a rear door. An empty-can compartment is provided under the floor and is entered through doors at the rear. The mechanical refrigeration unit is located back of the cab and can be operated by local light current or a small stationary gasoline engine.

Metropolitan's Metro Insulated Couplex cab made its first public bow at the show. The features of the cab are a one-piece steel roof, insulated air pockets between inner and outer walls, three-point mounting utilizing ball bearing and compensating springs, adjustable seat and lazyback, soft-spring, air-type cushions, one-piece windshield and two-piece rear window.

Engine manufacturers were well represented by the products of Lycoming, Hercules and Continental. In addition to its regular line of truck engines, Models AFE, 3% x 41/2, fourcylinder; WTG, 3 x 4%, six-cylinder; ASD, 3% x 4½, six-cylinder, and TS, 3% x 5, six-cylinder, Lycoming Mfg. Co. introduced two new eight-cylinder engines, Models AED and AEC, described in detail on page 29 of this issue. Featuring the four and sixcylinder exhibit of the Hercules Motors Corp. was the Hercules HX series of six-cylinder engines displayed for the first time. The new series consisted of five sizes, ranging in horsepower up to 175. Complete information will be published in the February issue. The truck-engine display of the Continental Motors Corp. included Model W10, a four-cylinder, 3% x 44-in. engine designed for light, fast delivery trucks; Model 17E, a 3% x 4-in. six-cylinder engine, and a cutaway model of Model 20R, which is one of four sixes in the Continental six-cylinder, valve-in-head R series.

A Parts Displays

ANY parts makers were at the show, bringing to the public's attention a more intimate understanding of their products as well as new improvements made through the year. Ross Gear & Tool Co. exhibited two truck sizes of roller-mounted steering gears, cutaway parts revealing principles of mechanism and photographs of unusual applications. Included in the range of steering gear sizes shown by the Gemmer Mfg. Co. were two worm-and-sector and two worm-and-roller type units having capacities from ¾ to 2¼ tons.

Bragg-Kliesrath Corp. was prepared to reveal to anyone not familiar with the principle of vacuum boosting how the B-K booster utilizes engine vacuum for amplifying foot pressure when braking. Of particular interest to truck operators in the exhibit of the Packard Electric Co. was the Packard Camoah Kit, a new item consisting of a 100-ft. spool of Lac-Kard Ignition Cable, a complete assortment of terminals and rubber protectors and a special carton which enables the user to draw out the required amount of cable and attach all necessary terminals without soldering.

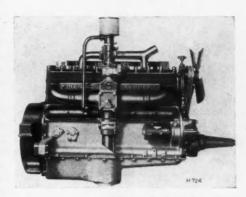
Titeflex Metal Hose Co. exhibited its all-metal flexible tubing for fuel lines and demonstrated the ability of Titeflex to absorb vibration by means of a flexing and vibratory machine, showing the tubing carrying liquids and gases under pressure. Aluminum parts entering into truck construction, such as structural shapes, sheets, rivets, bolts, castings and forgings, were displayed in the booth of the Aluminum Co. of America. Federal-Mogul Corp. displayed undersize connecting rods and main bearings, babbitted connecting rods, piston pin bushings, bolts and nuts, laminum shims, babbitt metal and bronze bars.

Among the exhibitors of shop equipment was the Weaver Mfg. Co., showing for the first time its new heavyduty automatic brake tester and wheel-alignment indicator of the drive-over type for trucks and buses, description of which appears on page 45. A complete line of enginereconditioning equipment, including valve refacers, valve seat reamers and reamer sets, kits for valve-seat recondition and carbon cleaning, drills and drill stands for driving hones, and portable electric polishers was exhibited by the Van Dorn Electric Tool A transmission-mounted tire pump for Ford AA trucks was the feature of the Kellogg Manufacturing exhibit. It has a 2-in, bore and 1%-in stroke, runs from 300 to 500 r.p.m. and displaces from 11/4 to 13/4 cu. ft. per min. Similar pumps in one and two-cylinder sizes were also offered to fit many other trucks. John Bean Mfg. Co. had a varied display of drum lathes, relining machines, car washers and truck brake testing units.

The drum lathe has a three-speed spindle and a maximum swing of 48½ in. for accommodating all sizes of drums and is built low to make the handling of heavy wheels easy. The lathe can also be furnished with flywheel equipment. The Bean Universal brake tester is of the drive-over type and will accommodate two or four-wheel brakes of trucks up to 10 tons. The unit is installed flush with the floor and has a wheelbase range of from 8½ to 21 ft. Bean car washers come in four models with two or three cylinders and one or two guns.



Federal's Model U6 3-ton dump truck, one of a large number of units shown at the show



One of the five new models included in Hercules new HX Series of 6-cylinder jobs



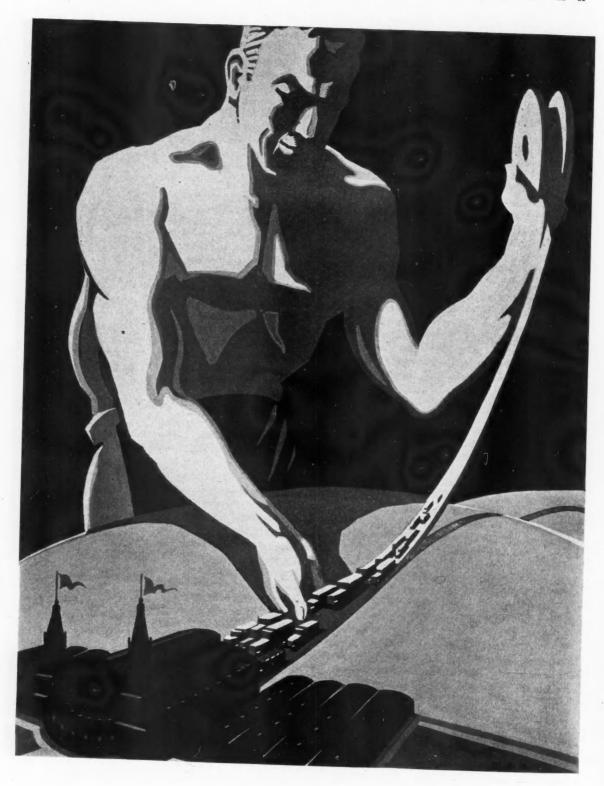
G. M. C. Model T-44, straight - rated at 15,-000 lb., equipped with factory cab and dump



Chassis of LeBlond-Schacht's de luxe 11/2ton truck, equipped with a factory-built cab

OFF TO A BRILLIANT START IN 1931 RACE

ROADSHOWPAVESWAY



FOR DANCE OF BILLIONS

HEN depression and unemployment, a couple of struggling tragedians, tolerated by too many audiences and publicised by reams of newsprint, attempted to pull their notorious sob-stuff on the road-builder's stage last year, they found the builders about as recep-

tive as Maggie receiving Jiggs after a night at Dinty Moore's. Yanked by the proverbial hook and followed by a cloud of fare-you-wells of the good old substantial variety-over-ripe tomats, cabbage, well-aged eggs and what have you that you don't want-that which started as a tragedy ended as a comedy and was tragic for the tragedians only.

Supported by county, state and nation the road building industry wasn't in a mood to submit meekly to the mournful antics of the gloom-twins, but instead kept its face determinedly to the ground throughout 1930, and achieved an all-time record of road laying. Expenditures by all departments of the government, instead of trending downward, reached a new high record of some two billion dollars. And that isn't all. Judging from present indications the prospects for America's road-building giant for 1931 promise to take on a still rosier hue, a hue of more than two and a half million brilliance.

Road-Building Bright Spots •

NE big gob of pink is the increased Federal aid for the next three years, which forecasts a continuation of these annual expenditures, with further increases likely. President Hoover's signature on the Relief Bill for furtherance of road programs is another daub of color of no dull tint. The Bill makes available \$80,000,000 for states without funds to be advanced for immediate road construction. The President has also called highway leaders to the White House for conferences on general business promotion to offset the industrial depression and has set highway construction in the first place on the list of remedies for the unemployment situation.

All of which makes the occasion of the American Road-Builders' twenty-eighth annual show and convention in the St. Louis Arena, Jan. 12, most auspicious. The show of over 300 exhibits will be staged entirely on the ground floor of the mammoth Arena and will present a more diversified display than ever before of every instrument with which the modern road builder accomplishes his task. Here, housed under one roof the road builder can inspect

Talk and Signs of Depression Still Find the Highway Construction Industry Deaf, Dumb, Blind, Smiling and Busy as Enormous Activity in 1931 is Projected by States

Proposed Expenditures on State Highways, 1931

Alabama*	\$15,900,000
Arizona	6,500,000
Arkansas	15,000,000
California	30,000,000
Colorado	5,000,000
Connecticut	12,600,000
Delaware	2,200,000
Florida	12,000,000
Georgia	18,000,000
Idaho	5,500,000
Illinois*	31,600,000
Indiana	24,000,000
	30,000,000
lowa	13,700,000
Kansas*	20,000,000
Kentucky	30,000,000
Louisiana	
Maine	13,100,000
Maryland	11,000,000
Massachusetts	20,00,000
Michigan	30,000,000
	15,000,000
Mississippi	6,100,000
Missouri	33,500,000
Montana*	4,500,000
Nebraska	10,000,000
Nevada	3,000,000 5,500,000
New Hampshire	36,000,000
New Jersey	5,650,000
New Mexico*	60,000,000
North Carolina	11,000,000
North Dakota	3,500,000
Ohio	34,000,000
Oklahoma	16,000,000
Oregon	10,000,000
Pennsylvania	60,000,000
Rhode Island	4,300,000
South Carolina	22,500,000
South Dakota	6,000,000
Tennessee	12,000,000
Texas	45,200,000
Utah	4,000,000
Vermont	5,100,000
Virginia	17,000,000
Washington*	12,500,000
West Virginia	14,300,000
Wisconsin	33,000,000
Wyoming	5,000,000
Proposed State Highway Ex-	
penditure	840,000,000
Federal Aid	125,000,000
Special Federal Appropriation	80,000,000
Federal Construction	13,000,000
Estimated City Expenditure	875,000,000
Estimated County Expenditure	660,000,000
\$	2,593,000,000
* No estimate returned by sta	te highway
department. 1930 figure used.	

Note—This list does not include any appropriations that will be created by the 44 legislatures which meet in January.

all the latest developments in roadbuilding equipment designed to improve methods and lower costs of both road construction and maintenance. The automotive industry will be well represented at the show with more than 25 per cent of the total show space being devoted to such



FWD, 31/2-ton, with snow plow



Relay, 21/2-ton, with Heil dump



White 63 dump with trailers



Hug 85D for excavation work



Hercules rotary power dump body



Autocar C with Paris Mixer

January, 1931

automotive items as trucks, bodies, trailers, cabs, engines, hoists, tanks, mixers, compressors, graders, scoops, scrapers, snow removal equipment, spreaders, sprinklers, sweepers, tools, welders, wheels, winches, wrenches, etc. Besides this display of regular road - building equipment the show ROAD SHOW FOR DANCE Section. The International Six-Speed

Section. The International Six-Speed Special will be shown equipped with a dump body and the other models with hoists and bodies of $2\frac{1}{2}$ -3 and 4 yd. capacity.

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Truck Equipment

WO special chassis will be featured by the Autocar Co. One of these units will be the 31/2-5-ton, 186-in. wheelbase, Model C, six-cylinder, 101-hp. chassis equipped with a 3-yd. Paris Transit Mixer body. The companion unit will be Model SCHS, a 157-in. wheelbase, 3½-ton, six-cylinder job equipped with a Wood hydraulic 31/2-yd. body with extension sides and two division boards. This model is equipped with an auxiliary transmission and is capable of 45 m.p.h. under full load. Three trucks for road construction and maintenance and for freight and long-distance hauling will be exhibited by the White Co. They will be Model 63, a six-cylinder job, with Wood hoist and dump body having two swinging partitions; Model 212, a fast, small-capacity, four-cylinder truck, equipped with a Heil hoist and 2-yd. dump body, and Model 64, a six-cylinder chassis of 157-in. wheelbase for heavy-duty dump trailer operation. A complete line of roadbuilding transportation equipment, including trucks for single batch, double batch, excavation and dirtmoving work and for the transportation of ready-mixed concrete will be exhibited by the Hug Co. The display will include Model 60, a singlebatch truck, with 2-yd. Camroller gravity-type body; Model 85-E, a four-cylinder, five-speed dirt-moving truck with a 3-yd. power-hoist body; Model 87-M, dirt-moving and excavation work model, providing seven speeds and an overgear drive for empty return trip, equipped with a 4-yd. power-hoist body; Model 67, for highway and city street maintenance, equipped with a Commercial threeway dump truck body; Model 87M, with a special Trucktor unit which converts the regular four-wheeler into a six-wheeler and in addition provides a track for the two sets of rear wheels; Model 97-6, equipped with an auxiliary rear axle and 61/2-yd. hydraulic underbody power-hoist body, and Model 23, a light dump truck of 2-ton capacity.

The display of the Federal Motor Truck Co. will consist of four models, namely Model D, 1½-ton, with 1½-yd.

The Commercial Car Journal

from manufacturers, will display with offerings especially designed for the many diverse needs of road construction and maintenance. Trucks will be there for light and heavy-duty dump work, for trailer operation, for transporting ready-mixed concrete, for mixing concrete, for attaching snow plows and scrapers, for utility service such as carrying equipment and building materials, and to provide power through take-offs to operate

compressors, air pumps and winches.

management has introduced a new

feature, a motor freight exhibit. A

special section of one of the exhibition

buildings will be set aside for the ex-

hibit of everything used in connection

with motor freight transportation.

The object of the freight exhibit is

to display the many different truck

units, trailer units, tires, and acces-

sories that make up the equipment of

the motor freight industry, thus

bringing its progress to general at-

tention, and especially to the road

The truck industry, according to

preliminary announcements received

huilder

• At the Show •

N addition to its standard 11/2-ton, 136-in. wheelbase truck chassis, equipped with a 11/2-yd. gravel body, power hoist and portable compressor, Dodge Brothers will display other models equipped with dump bodies, road scrapers, snow plows and accessory equipment applicable to road-building work. Dodge Brothers will also exhibit at the Motor Freight Exposition a 3-ton, 195-in. drop-frame chassis with furniture van body. Four Wheel Drive Auto Co. will show a 31/2-ton Model CU-6 commercial utility job equipped with body and hoist and its 71/2-ton Model M-7, one of the two heavy-duty models brought out late last summer. Relay Motors Corp. exhibit will be featured by its latest development, a 275-hp. twin-engine, Duo-Drive six-wheeler, designated as Model 300-A. This new unit, presented as the most powerful truck on the market, is described on page 38 of this issue. In addition, Relay will display one of its 40-A Series, a 21/2ton chassis equipped with a Heil body and hoist. Five models will make up the exhibit of the International Harvester Co., one of which, Model A5, will be displayed in the Motor Freight

PAVES WAY OF BILLIONS

dump body; Model A-6, 2-ton, with 2-yd. dump; Model T10B, 21/2-3-ton, with 3-yd. body, and Model 4C6A, 4-5-ton chassis. Several new features have been incorporated in the concrete conveyor body to be exhibited by Clinton Motors Corp. The size of the discharge door in the rear has been increased to 16 x 34 in., practically twice the former size, and rear of tank is now mounted in a heavy steel cradle and revolves on roller bearings. This concrete body will be mounted on a Clinton Model 90-6 5-ton, seven-speed chassis. The Clinton display will also include a 3-ton Model 65-6 chassis, equipped with a 3-yd. concrete body and Wood Hi-Lift hoist. The Linn Tractor, powered by a 100-hp. engine, rated at 10-ton carrying capacity and 25 to 100-ton towing capacity, will be exhibited by the Linn Mfg. Corp. This tractor embodies a flexible crawler which adjusts itself over uneven ground and distributes the load equally throughout the ground-contacting surface. crawler attachment for Ford trucks will be featured by the Trucktor Corp. The attachment consists of an extra pair of dual-tired wheels, special spring suspension and steel tracks. Lee Transit Mixer Co. will show its new 1-yd. transit mixer for mounting on light trucks. The mixer, which is rotated by the truck engine, may be rotated either forward or reverse and can be stopped in any position.

Bodies and Cabs

HAT road builders will not want for the latest in body, cab and hoist equipment, even the most causal observer at the Road Show will testify. Truck equipment makers, anticipating new needs and improved methods, have kept well in step with the times and will offer many new developments at the show. Besides a display of various capacity dump and gravel bodies, the Galion Allsteel Body Co. will exhibit its 3-ton hydraulic hoist designed for ¾ to 1½-ton trucks and hand hoists. The hand hoists operate on the roll-back feature which is claimed to ease hand operation and quicken dumping. An automatic roller lock is another improvement which instantly locks the moment the operator removes his hand from the crank.

Besides its 4-yd. Iron Mule dump

Hughes-Keenan Co. will exhibit its No. 5 heavy-duty hydraulic hoist which is available with various types of Hughes-Keenan bodies. The hoist has a horizontal 5-in. cylinder and is supplied as a completely assembled unit ready to drop in place on a truck. Superior Body Corp. will display a complete line of dump bodies in gravity, hand hoist, mechanical and hydraulic types for all trucks. In the booth of the Perfection Steel Body Co. will be found a Model 100 mechanical hoist and 11/2-yd. dump body; Model 41 combination hand hoist and gravity dump body in one unit which can be converted into either type in a few seconds, and Model 21, a quickacting gravity dump body with control in cab and fitted with a doubleacting tailgate.

Hoists and Engines

HE center of attraction of the Heil Co. exhibit will be its new Model 5-26 Hi-Lift unit, designed for use with wet concrete bodies. Besides the usual straight rear dump position, this unit in its high position gives 7½ ft. clearance under tailgate. The unit will be fitted with a 3-yd. Model 30 Heil body. Other exhibits will include Model 51, 21/2-yd. dump with removable sides fitted with a No. 3 Heil hydraulic hoist; a heavy-duty dumping unit consisting of a 3-yd. Model 11 body and No. 4 hydraulic hoist; a premier showing of the new light-duty WB unit which consists of a 11/2-yd. body and No. 1 Heil hydraulic hoist listing at \$225. A Sleeper cab and a new all-steel cab will be the feature exhibits of the Highland Body Mfg. Co. The Sleeper cab, which is about 28 in, longer than the regular cab, has two compartments, one for driving and the other for berth and storage, four standard doors and a ventilator in the roof. Interior trim is in Spanish artificial leather. Both cabs are mounted with the Highland rocker sill, giving three-point suspension. Hercules Products, Inc., plan to display an assortment of dump bodies of hydraulic and automatic types and a line of small engines. A complete line of hoists and dump bodies will be exhibited by the St. Paul Hydraulic Hoist Co.

Several makers of powerplants for trucks as well as conveyors, concrete mixers, compressors, generators, etc., will be at the show with their latest developments. Wisconsin Motor Co. intends to show Model 2 of its Series D of six-cylinder engines. Model 2, 51/4 x 61/2 in., develops 105 hp. at 2500 r.p.m. Wisconsin will also show its 11/2-ton and 5-hp. air-cooled engine body for mounting on industrial trac-tors and its Roustabout crane, the ing equipment. The display of

Continental Motors Corp. will consist of its H24 four-cylinder valve-inhead engine with bores of 51/4 and 51/2 in. and strokes of 51/4 and 61/2 in.; Model P 640 power unit, 3% x 4-in., six-cylinder, and Model M9, a fourcylinder L-head, 41/8 x 41/4, industrial engine developing 31 hp. at 1200 r.p.m.

TURN TO PAGE 52, PLEASE



Trucktor unit applied to Ford



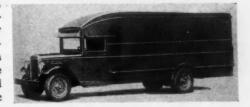
Linn tractor model 6-28-D



Federal D, 11/2-ton, with dump



Dodge, 3-ton, dump and scrapper



Dodge, 3-ton with van body



Clinton chassis and conveyor

WHAT SHOULD THE

An Answer to a Question Which Provokes So Hot a Table-Thumping Discussion Whenever Fleet Operators Get Together That They Can't Keep Their Shirts On

By Joseph Geschelin

HEN it comes to governors for motor trucks, fleet operators are divided into two camps: those who do and those who don't. By this division we mean those who do favor governors and those who don't like governors. Both camps are made up of strong partisans for their respective causes. It takes but one "doer" and one "don'ter" to start an argument. Three of four on each side bring about a debate. Let a dozen or more fleet men in one room start on the subject of governors at nightthe slowly rising sun will beam upon a smoke-filled room, a snoring bell-hop and two groups of men at opposite sides of a table, tired, hoarse, determined and unconvinced.

Arguments about governors cannot be dismissed as idle chatter. Those who favor governors include some of the largest and most able fleet operators in the country allied with many smaller, and none the less able, fleet owners. They claim the balance sheet leans heavily on the governor side. Opposed to this group are large and small fleet owners of recognized ability who don't like governors and believe that they are as well, or better off without them. Being men of talent, those in each group are prepared to back up their conclusions with reasons which cannot be laughed aside.

Part at least of the sharp difference in opinion is due to the fact that some are considering governors from a different viewpoint than others. Unless all parties concerned understand, and agree upon, the purposes for which governors are adopted, discussion and argument get nowhere, except into the wee small hours.

A governor on a truck is a servant

of the owner, charged with the duty of controlling speed in accord with its master's orders. Practically all governors now in use are attached to, or embodied in, the engine. By changes in parts or adjustment or both they can be set to maintain any desired speed of the engine whether under full-load or idling.

Control of engine speed is established for two reasons: the first to prevent destruction of the engine from racing at speeds away above normal: the second to keep speed of the truck within certain bounds. Seemingly, these reasons are much alike, but actually they differ greatly in purpose and in results. In fact, many fleet operators who use governors to hold engine speeds below the danger point when trucks are running in low or intermediate gears are opposed to governing vehicle speed. They are for or against governors according to the sort of control exercised by the governor.

A Spare the Engine •

ALTHOUGH controlling speed of an engine obviously controls speed of the vehicle while running in high gear, the distinction between the two types of control is no hair-splitting technicality. In one case we command the governor to say "whoa" when an engine starts to wind up like a 90-in. supercharged racer starting away in first. The speed at which the governor takes charge may be equal to 50 m.p.h. for the vehicle in high. In the other case we set the governor to keep the vehicle speed down to, say, 30 m.p.h. in high.

There is general agreement that racing an engine in low or in neutral

is harmful. When an engine wide open with a light load is shaking the front end of the truck, rattling the hood and vibrating so badly that it "unties the driver's shoe laces," there is little doubt that something should be done to put a stop to the suffering.

But there are other reasons why a governor is desirable under these conditions. Running an engine at excessive speed not only costs a lot of money but it actually reduces the power of the engine.

Present-day truck engines are designed for relatively high speeds and should give excellent service when run within the prescribed limits of load and speed. On the average the peak of the power curve is "flat" and peak torque is carried into high speed.

But there is a point in speed and power production beyond which it does not pay to go. Torque, which is the effective pulling power of an engine, falls off faster than increase in speed. As a result, an engine which might develop 30 hp. at 1500 r.p.m. and just a little more power at 2000 r.p.m., falls off to, perhaps, 20 hp. at 2600 r.p.m. Pushing the speed up 600 r.p.m. above the normal 2000 cuts power down one-half. Meanwhile, the cost of running the engine at 2600 r.p.m. is much greater than at 2000 r.p.m. because bearing loads increase approximately as the square of the speed. If we wind an engine up to 4000 r.p.m., which may happen in lowlow gear work, bearing loads are not twice as much as at 2000 r.p.m., but practically four times as great. That sort of operation simply does not pay and it requires no all-night session to prove it.

TURN TO PAGE 44, PLEASE

GOVERNOR GOVERN?



AFTER HOURS

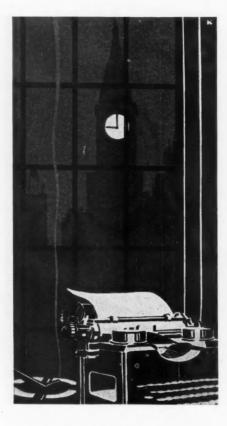
A Few More Words Anent the I.C.C. Hearings With Which Readers Are Familiar (If Not Thoroughly Bored)

F the railroads are as loose in the management of their business as they are loose in their statements concerning taxation and regulation of motor trucks, it's no wonder their earnings and profits are falling off.

The railroads are, so to speak, between the highways and the deep blue waterways, and like any person in such a predicament, they defend themselves with anything that comes to hand. Against the truck, the rubber dagger they use is "generalities." For instance, let us quote a typical railroad defense and attack, this one from the feeble pen of W. L. Ross, president of the Nickel Plate: "There is no denying the loss of revenues to the railroads from the competition of motor coaches and motor trucks. Any transportation company serving the public should pay in taxes what would be equivalent to the use of the roads, and should be regulated as to the operation of its facilities as to size, speed, liability, etc."

That is a typical view of their competition which railroad executives by and large seem to have memorized as if it were an Alma Mater Stein Song. They don't prove that trucks aren't paying enough taxes and they seem to overlook the fact that with few exceptions most states do regulate trucks as to size, speed, etc.

Which simply proves that for want of facts the railroads are content to spout generalities. And there's no prejudice attached to this accusation. Let's quote an editorial from the motor transport section of Railway Age, which is but naturally prejudiced in favor of railroads: "The question of taxation of motor vehicles has arisen in a number of instances, railroad witnesses contending that motor coaches and motor trucks are not paying their rightful share of the cost of construction and maintenance of the highways which they use as a place of business. . . . If the railways desire to back up to the limit their contention that motor coach and truck taxes are



inadequate, . . . it is to be hoped that a large number of railways will enter at the forthcoming hearings (I.C.C.) all of the actual evidence which they have that motor coach and truck taxes should be substantially increased. The mere statement of such an opinion is not enough; the opinion should be supported by comprehensive facts and figures."

Well stated, and let us hope the railways heed the suggestion. Even Examiner Flynn of the Interstate Commerce Commission has taken the railroads to task for their conduct. Quoth Mr. Flynn: "The railroads have been making representations to the commission as to their position, but now when they have an opportunity to come and present their evidence and their case in this proceeding, they do not do it in the manner and to the extent which they should. It would be much better if they would present their case before a proper tribunal in a proper form than to make whining speeches before luncheon clubs."

That's enough to make even a rail baron blush.

When the last I.C.C. hearing has been held, we promise our readers a résumé of testimony. It may not be valuable, but it certainly will be illuminating.

N this same subject the Washington Herald editorializes with commendable discernment: "The railroads, among other 'changes in the law affecting their busines,' demand laws 'regulating highway and waterway competition.' It's an interesting demand, but the railroads are mistaken if they think any plan can be put through that would cripple the latest modern transportation methods, in order to support a railway system that has not been kept up-to-date, and is operating, now, under the methods of 1870.

"If canals or highways can carry freight or passengers more cheaply than railroads, the public will demand, and will get, that cheaper transportation.

"Railroad management, which includes many of the country's most intelligent men, should stop weeping and begin thinking and try to use rights of ways in such a manner as to compete intelligently and effectively with transportation on highways impeded by crowded traffic. That ought not to be difficult."

And the editorial winds up by pouring salt on the railroad wounds: "As for heavy freight transportation by canal, railroads will never be able to compete with that, where speed is not important, and even the administration most subservient to railroads' dictation would not dare push it very far."

We have remarked in this page before that with trucks taking the short-haul l.c.l. traffic, waterways the long-distance traffic, and (perhaps in the not distant future) airplanes a lot of the express traffic, the railroads will just have to do some suffering for their shortsightedness.—G. T. H.





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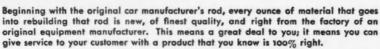
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PEEL YOUR COAT-



GOOD TIMES ARE COMING

Statistics, New Engineering Developments, Operating Economies and Revitalized Sales Staffs Reveal That Industry Is Ready for Action and Set for a Big Victory in 1931

By George T. Hook

BOUT the toughest assignment a writer can pick for himself at this time of the year is that of looking ahead into the year 1931, attempting to foresee the demise of the well-bewailed business depression and suggesting courses of action. If his readers are level-headed, feet-on-the-ground individuals such as compose the motor truck industry the words he spouts in print will have to contain some degree of substance if he would escape being classed with the negro parson. This parson was delivering a sermon at a church meeting. He was particularly proud of this sermon and he delivered it with the ornate oratory of which only a darky pastor seems capable. While he sermonized, however, he noticed that one of his congregation-Mr. Brown-soon lost interest in what was being said. After the service the parson approached Mr. Brown. "Whassa mattah, Mr. Brown, did'n' yo' lak mah suhmon?" "Nah," answered Mr. Brown, shaking his head disapprovingly. "Why so, Mr. Brown? Didn't Ah argufy and sputify lak the Good Book says?" "Yas, suh, pahson, yo' argufied and sputified," answered Mr. Brown, "but yo' did'n' show wherein."

It's that way with anyone who attempts to write on so ticklish a matter as the 1931 business outlook; he may argufy and sputify to his vocabulary's content, but if he doesn't show his customers wherein, he runs the risk of having them walk out or fall asleep on him.

Showing "Wherein" •

ELL, what about 1931? Will it be a better business year than 1930? Who says so? Why? What opportunities does the year hold out for the truck industry? For answers we turn to the recent statements of three well-known commentators on economic matters: Messrs, Babson, Forbes and Ayres. The instruments with which they measure the future are a familiarity with existing conditions and a statistical knowledge of the workings of previous economic disturbances. These gentlemen seem to be unanimous in the opinion that there are a good many reasons for believing that we have about reached the beginning of the upturn. One reason is that very few depressions have lasted as long as this one has already before beginning to recover. Although the bottom has been longer in coming this time, it may well be that the upturn will be sharper. If that happens, we may expect to get back to normal at about the beginning of the third quarter of next year. Sales in general, however, should gradually increase, beginning next spring. The first quarter of 1931 should be better than the last quarter of 1930 with seasonal adjustment. In the automotive industry it seems reasonable to expect a continuance of the so-called three-year cycle. This would mean that 1931 would be considerably better than 1930, and 1932 still better. We have had business depressions at recurring intervals since before the formation of the Republic. We have had 14, including this one, in the past 50 years. Of these, eight, including this one, have been major depressions and international in scope. Business has recovered from every one of these former depressions and gone on to new heights of pros-

All economic history, you will gather from the statements of these economists, points to the dawn of revival before many months have passed. This means that 1931 will be a year of wonderful opportunities. As one of them put it: In 1929 we were living in a palace with a powder mine in the cellar. In 1931 we may feel that we are living in a poorhouse but with a gold mine in the cellar.

Assuming-as there is every reason to do-that there is a good deal of truth in what the economists say, how should the truck industry take advantage of the truth? Let's look into the matter.

New Leaders

IRST of all, let it be said that out of the business depression will emerge new leaders-in the truck industry as well as in all other lines of business. The leaders will be those who are quickest to take advantage of all opportunities. Consider the truck trade, on whose success depends the success of truck makers. Where lie its opportunities in 1931?

With the beginning of 1931, it is estimated that there will be approximately 15 per cent fewer automotive dealers than at the beginning of 1930. This 15 per cent represents, unquestionably, just so much chaff-dealers who conducted their businesses loosely and were prospects for the mortality graveyard even before the depression came along. These dealers number among them all of the well-known types who mismanaged their affairs in the several ways that are open to dealers. With the 15 per centers out of the running the race is left to the 85 per centers. Of course they have suffered, too, but having conducted their affairs better they are perhaps frothing a bit at the mouth but still able to jog along. What they need is a second breath. And they ought to take it right now. Toward the end of 1930 many

dealers cut slices out of their overhead by reducing sales staffs. This action placed a lot of good salesmen and sales executives on the unattached list. In beginning the 1931 sales offensive one of the first tasks of any smart dealer might well be the selection of good men from this available manpower. Here is the dealer's first opportunity on the road to leadership.

With a revitalized sales staff and sales management, the next opportunity is in starting to work on prospective buyers in advance of the spring upturn of business and the fall return to normalcy. Of course, the dealer who isn't working on prospects all the time isn't worthy of the designation. But to get the best results in 1931 means that this customary practice must be intensified. If a prospect is at all disposed to listen, he can just as well be sold on the relative merits of a particular truck now as later. Now is the time to size up the prospect's business and its transportation needs and to make recommendations. This is routine and ought to be covered early, so that when the prospect is ready to sign checks, the salesman's major effort can be devoted to recapitulating high lights and putting the finishing touches to the deal. Now is the time to help make up the minds of all those prospects who are just waiting for conditions to improve. There are thousands of them.

There's nothing unusual about working along these lines. Dealers galore are this moment planning these very things, which are mentioned here merely to emphasize their importance. Furthermore, intensified selling effort will open up profitmaking opportunities. In the heat of competition it frequently happens that someone gets blistered. To be exact, it's the over-anxious dealer who overallows. The overpowering desire to get an order at the expense of a competitor generally means that it is gotten at the expense of profit. Truck transportation today is as much of a necessity in business as merchandise, and the dealer who gives it away and dangles his legitimate profit as the bait is inviting—as has always been the case—the wolf and leaving his front door open. If there is one opportunity that should be fully real ized in 1931 it is that of making a satisfactory profit on every deal.

Will the manufacturers of trucks do anything to stimulate buyer interest in order to make the dealer's job easier? The answer is that truck makers fully realize their responsibility. Laboratories never were busier and refinements in design may be expected. Innovations are just as certain. Among these may be mentioned downdraft carburetion, more eightcylinder engines, six-wheelers of moderate carrying capacity such as the 3-tonner Federal recently came out with, more power braking (air and vacuum, particularly air), and probably free-wheeling. There is evidence also that some factories may answer the demand for more power and higher speeds by slipping twin engines under the hood. Twin sixes and twin eights are not at all unlikely. The twin eight, in fact, is already being pioneered by Relay, as a glance at page 38 of this issue will prove.

• Twin Fours? •

EVEN a twin four may rear its L-heads. This interesting speculation is tied up with the name of Ford. The boys who stay awake nights figuring out what Ford should or may do are convinced that a V-eight Ford has been born already. The speculators see this eight as forming the base of a new supplementary Ford passenger car, priced slightly higher, of course, than the Model A and much lower (of course, of course, of course) than the Lincoln. Our interest in this V-eight would be no more than lukewarm if we were not possessed of the knowledge that Ford is contemplating the introduction of a six-wheel truck of 3-ton capacity. We had fairly authoritative information concerning this development before the V-eight. And you can ask yourself the same question we asked ourselves at that time: "Is it likely that Ford would try to get away with his present four-cylinder engine of a 3-ton six-wheeler?" If you answer it the way we answered it you'll put some stock in Ford V-eight rumors.

Now if Ford should bring out a 3-ton six-wheeler with a V-eight engine, what would Chevrolet do? Or

you might ask yourself: "What is Chevrolet this very minute planning to do?" Doubtless, something will be done, but what it will be, deponent knoweth not.

Probably every truck company will stress appearances in its 1931 models. Beauty in trucks is being sold along the same lines that Flo Ziegfeld, Earl Carroll and George White purvey pulchritude on the stage: the customers like it, want it, and are willing to pay for it. Trucks must be good-looking nowadays or the sales resistance will measure somewhere around 50,000 megohms, which is a lot of ohms.

Another interesting development which may gain considerable headway in the next 12 months, and which would add to the opportunities, is the encroaching by both the so-called heavy-duty and light-duty truck manufacturers upon each other's preserves. This would be accomplished by an extension of truck lines and prices. In effect, Ford would do this very thing if he came out with a sixwheel 3-ton job. For some time now the other light-duty makers have been poaching on the heavy-duty reservation. Retaliation has been quite a time in coming, but it's here. Sterling committed the first heresy in the heavy-duty ranks by casting off the bonds of tradition and engineering a line of light-duty, good-looking trucks competitively priced. Detailed announcements will be made shortly. Prices have not been made public, but we have reason to believe they will begin at \$795. We've seen color drawings of a few models. They'll make an attractive dealer proposition.

Will such traditional heavy-duty monarchs as White and Mack follow Moses Sterling into the Promised Land? The prospects, while not exactly bright, are by no means dull. Mack has flirted with the idea before. Mack wooed Reo a couple of years back, but the wedding fell through because Reo refused to divorce the truck business from the passenger car business. White has done no ogling but has doubtless done a lot of thinking. Stepping into the light-truck, rightprice field is a weighty matter. With White or Mack it means the expenditure of millions. It would cost them plenty to expand. And it may cost them plenty not to expand. Deep and sound thinking and foresight are necessary. Look for something to happen before the year is up.

Consolidations of truck companies are also in prospect and should strengthen the interests of the concerns involved. Out on the West Coast, Moreland, Kenworth, Fageol and Kleiber are reported to be in confer-

TURN TO PAGE 60, PLEASE

LYCOMING SPLITS 130 HP. EIGHT WAYS

Models AEC and AED, $3\frac{3}{4} \times 4\frac{3}{4}$ in., Are Latest L-Head Type Truck Eights

Lycoming AEC and AED Eights

ModelAE
TypeL-head
Size8—33/4 x 43/4
Displacement420 cu. in.
Hp. at 2800 r.p.m130
Max. torque at 1200 r.p.m 305 lbft.
No. of main bearings5
Size of Journal25% in.
Length, front Journal2 in.
second Journal21/8 in.
third journal23% in.
fourth journal21/8 in.
fifth journal23/4 in.
Block materialchromium iro
Connecting-rod bearings:
diameter and length 2 11/32-1 11/1
typenot removab
length C to C 9 in.
Valves, material, inletchrome nicke
material, exhaust .silchrome
size, inlet134 in.
size, exhaust15% in.
lift
Camshaft:
No. of bearings6
diameter, front2.16 in.
rear2.07 in.
length, front2 in.
intermediate1 in.
last 1 11/16 in.
drive4-gear
width of gear11/2 in.
Piston materialcast-iron
Rings, oil2
compression2
Pin lock in rod
Suspension3-point
Lubricationpressure

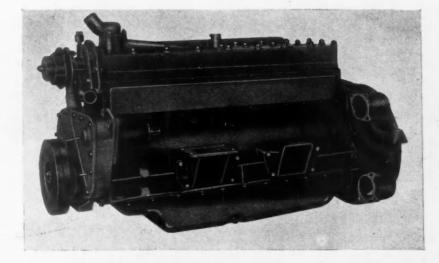
YCOMING has entered the commercial field with two straight eights designed especially for trucks and buses. These new commercial eights are known as the AE series, AEC and AED. Both are identical in construction with the exception that the AED model has provision for a 6-ft. Westinghouse air compressor. When the air compressor is used on the AED, the generator is driven through the air compressor.

The AE series is an eight-in-line, L-head type engine. The bore and stroke is $3\frac{4}{3}$ x $4\frac{3}{4}$ in. respectively, giving a displacement of 420 cu. in. At 2800 r.p.m., the recommended governed speed, it develops 130 hp. Torque is 305 lb.-ft. at 1200 r.p.m.

Cylinder block and crankcase are cast integral. In order to increase the strength of the crankcase, a longitudinal rib running the full length of the crankcase is cast about 3 in. above the oil-pan flange. The exhaust manifold is equipped with a heater valve which can be opened and closed to vary the amount of exhaust gases passing around the intake riser. Normally, the exhaust gases from cylinders Nos. 4 and 5 are in contact with the intake riser, but when the heater valve is entirely closed, the exhaust from five cylinders is forced around the riser. With the heater valve entirely closed, the warming-up period is considerably reduced. The intake manifold is provided with a flange for a 2-in. single carburetor. The flywheel housing is of one piece and is detachable.

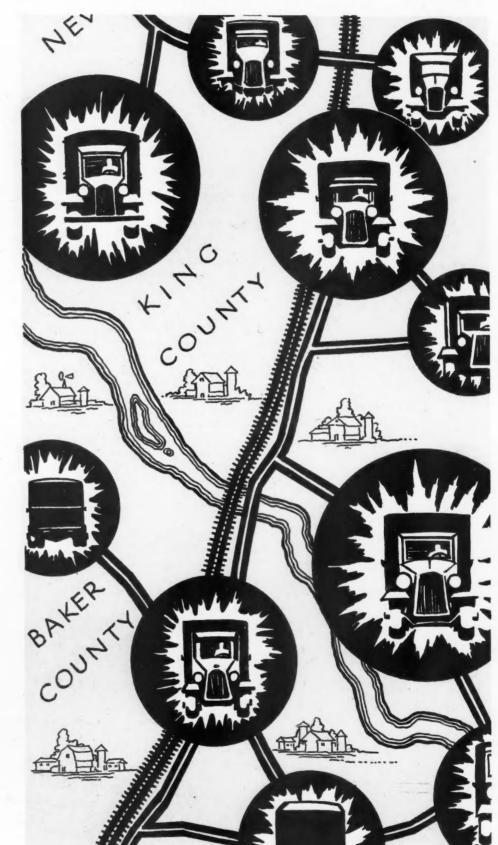
The crankshaft revolves in five bronze-backed babbitt-lined

TURN TO PAGE 60, PLEASE



Lycoming AE Eights are similar except that AED has provision for an air compressor

FARMERS'LL CRASH AND



THIS IS THE THIRD IN A SERIES OF STUDIES BY

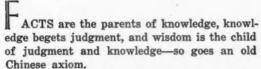


BRYCE EDWARDS

Marketing Specialist, U. S. Department of Agriculture, Bureau Agricultural Economics.

CARRY MORE MARKETS

Motor Transport of Farm Products is Progressing Beyond Hen-Like Scratching of Consuming Areas and as Hundreds of Undeveloped Territories Swing Into the Trend of the Times Truck Transports Will Run Into Staggering Figures



The facts about trends of truck transportation is what we're trying to present here. Rapid increase in motor transport has been accomplished in some lines, little in others; some regions have progressed far, and others little or not at all. Knowledge is needed as to progress by regions and commodities so as better to judge the future.

About twelve years ago some few enterprisers began long-distance transportation by truck. Each year since has witnessed an extension of this evolution to new regions and the radius of trucking has widened yearly. Distances and volume of these truck shipments have become great in some regions, while in others a start has hardly been made. We shall examine this problem by commodities in several representative regions.

Livestock

AIRLY complete figures for the more important livestock markets over many years permit comparisons which show the remarkable increase in shipping livestock by truck in recent years.

The increase in "trucked-ins," including a small amount of "drive-ins," has been out of all proportion to the increase in the numbers marketed, amounting in various kinds of livestock from 600 to 900 fold gain between 1917

In 1929 the total number of meat animals trucked to 16 important livestock markets was nearly 14,000,000 head, or 21.9 per cent of the animals received. The annual percentage of "trucked-ins" for cattle, calves, hogs and sheep combined at the 16 leading markets were as follows: 1918, 3.14 per cent; 1919, 4.10 per cent; 1920, 5.21 per cent; 1921, 5.85 per cent; 1922, 6.74 per cent; 1923, 6.85 per cent; 1924, 7.17 per cent; 1925, 8.60 per cent; 1926, 10.72

per cent; 1927, 13.49 per cent; 1928, 18.05 per cent; 1929, 21.85 per cent.

It will be seen from these figures that the movement gained momentum as time passed until the increase in the last four years exceeded the previous nine years.

Fruits and Vegetables

OR clarity of discussion, short hauls are defined as less than 20 miles and long distance as more than 75 miles. From 20 to 75 miles distance is termed the intermediate district.

In western New York motor truck shipments of fruits and vegetables developed in the intermediate districts since 1918 with the greatest gain from 1924 to 1928. Long-distance trucking of more than 75 miles developed largely after 1924, with the greatest extension in volume and distance in 1929 and 1930. Progressive increase in long-distance trucking of lettuce, celery, peas, early cabbage and tomatoes occurred in each of the years 1928 to 1930. Lettuce was trucked as far as Baltimore, peas as far as Boston and tomatoes to Pittsburgh.

Growers and members of the trade in western New York were asked to estimate the annual increase in the trucking of fruits and vegetables, and their future intentions. The average increase from 1925 to 1928 inclusive was estimated at 150 per cent. In some communities such shipments doubled each year. In others the increase proceeded at a slower pace. From 1928 to 1929 the average estimated increase was 17 per cent.

In 12 counties the intentions of the trade indicated little change in the future (that is, the movement was more or less stabilized), an upward trend was foreseen in eight counties, and two counties predicted a downward trend. The latter two were Allegany and Steuben counties, where long-distance trucking of potatoes to Buffalo, Rochester and Pittsburgh reached a peak in 1927 and has declined since. Many members of the trade believe the trucking of potatoes beyond the intermediate area TURN TO PAGE 50, PLEASE

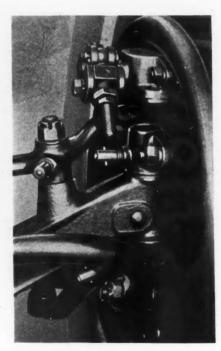


THE AGONY CORNER



SERVICE TROUBLES SOLVED THIS MONTH

- I. Spindle Bolts Break
- 2. No Oil Gage Pressure
- 3. Ford AA Brakes
- 4. Gear Shifts Itself



Chevrolet axle load

I. SPINDLE BOLTS BREAK

Continued breaking of spindle body bolts on an overloaded Chevrolet 1½-ton truck is reported by a shop in Chicago. Three months ago when bolts were removed for rebushing, "both of them were broken in half." They were replaced and new bushings installed. Two months ago the bolts were broken in half again. New bolts were again installed and the bushings were reamed by machine. Although the truck has made but a few trips since that time the bolts still keep up their habit of dividing into two parts.

• Breakage of spindle body bolts fortunately is a rare occurrence. Bolts and bushings wear, but

seldom break. If bolts and bushings are badly worn and a truck is driven over a rough road, the consequent hammering action may cause a break. But breaks persist in this case in spite of repeated replacement and careful fitting of bolts and bushings.

With a known overload on this truck and the fact that bolts continue to break, the most likely cause of the trouble is lack of camber. If the front wheels are straight up and down or, possibly, closer together at the top than at the bottom, an extra strain is thrown upon the steering knuckles, wheel bearings and spindle body bolts.

FOR SERVICE MEN

The services of this department, conducted by an expert in truck mechanics, are available to all readers without cost. Send your maintenance problems to The Agony Corner. The solutions will be mailed or telegraphed

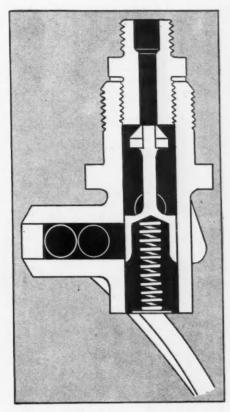
2. NO OIL GAGE PRESSURE

An engine in a 1926 Chevrolet truck registers no pressure at gage, although oil flows freely to connecting rods and main bearings, according to a shop in Montana. The shop installed a new pump, new gage and new valve between gage and pump. Change of oil does not affect the pressure. All oil lines were removed and cleaned and pipes do not leak.

• The oil distributor valve used in early Series V engines contains a valve which is pushed upward by a spring. Upper end of the valve is notched to allow oil to flow upward through the fitting and tubing to the gage. Downward pressure of oil

forces the valve down until the lower skirt uncovers a by-pass leading to oil pipes extending to oil troughs.

With this construction, pressure should show in the gage if oil enters the distributor valve. As oil is flowing to bearings, it is evident that there is a stoppage between the oil pump pipe in the distributor and the oil pressure gage. The most likely place is the notch in the valve or the fitting screwed into the top of the distributor. A final check can be made easily by disconnecting the lead to the oil gage at the lower end while the engine is running and noting whether or not oil comes out.



Oil distributor

3. FORD AA BRAKES

A garage in New York State, using a 1928 Ford AA truck to haul gasoline from bulk storage to dispensing pumps, cannot make the brakes hold good, although mechanics have tried all sorts of adjustments.

This truck embodies the four-brake system in which both pedal and hand lever apply the same four brakes. There are no separate hand brakes as on present production of Ford AA trucks.

• Brakes on Ford AA trucks are adjusted at the wheels and not on brake pull-rods. Both adjustable and non-adjustable pull-rods have been employed. Sometimes the factory setting of pull-rods is changed, with the result that levers are pulled into positions where they are not fully effective. The first step in checking brakes for this trouble, therefore, is examination of chassis brake linkage. Each of the brake levers is disconnected from its pull-rod. With the lever moved just a bit toward operating position to take up the "slack" in the cam and the hand lever and brake pedal in off position the clevis at the end of the pull-rod should be in line with the lever.

Brake shoes carrying semi-molded lining are available for this model truck. This may be more effective, under conditions existing in this operation, than the lining originally used in 1928. No braking system is effective with drums in poor condition. New drums can be purchased on an exchange basis for a moderate sum.

4. GEAR SHIFTS ITSELF

A lot is being said about automatic transmissions, but a shop in New Mexico ran across a "self-shifting" transmission that is neither new nor desirable. The unit, which is incorporated in a 1929 Whippet 6 truck, slips into low speed whenever the shifting lever is placed in reverse.

The shop did a thorough job of trying to overcome the trouble. New shifter forks, sliding gear shaft, low and combination gear, new second and high sliding gear were installed. Bearings were inspected and found okay; spring on shifter shaft was tightened to the limit. But the transmission still jumped from reverse to low gear.

• The trouble probably is due to the reverse idler gear being out of line because the idler gear shaft is bent or worn or the gear badly worn. If the shaft is worn, the gear teeth will be out of line with the mating gear when under load. Another possibility is that the shifter fork is bent so that the reverse idler gear does not mesh fully when gear lever is moved to reverse position. This would cause the reverse idler to move toward neutral, due to chamfer on edges of gear teeth.



OMEBACKS mentioned in this story have nothing to do with the future plans of Jack Dempsey, the forthcoming revival of business or the latest wise-cracks. Comebacks, as we shall use the term, means the return of a customer to a service shop because a repair job does not suit him.

Such a comeback is a total loss to any shop. At best, it represents a loss of parts or labor, or both, required to make good on a job which was not done right in the first place, does not perform as the customer wished or did not bring about the result which he expected. At

its worst a comeback—and the worst kind of a comeback is a calamity—leads to argument, misunderstanding and loss of good will. Unfortunately, loss on comebacks in some cases greatly exceeds the price of the original job.

Knowing the evil consequences of comebacks, shop foremen and service managers go to a lot of trouble to make sure that all jobs leaving their shops are carefully checked and inspected. For illustration, in many large shops, mechanics are required to stop work and call a floor inspector at certain stages in repair jobs. In both large and small shops, the men in charge constantly supervise all repair work going through the establishment. In general, their efforts are successful and they are able to keep comebacks

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TEST BENCHES KNOCK OUT THE COMEBACKS

Electrical Units Don't Puzzle Mechanics Who Check Every Job Before and After Repairs

By JAMES W. COTTRELL

down to a very small percentage of repair orders.

Because electricity is an elusive, intangible thing, there are chances for slip-ups in service on electrical equipment on trucks, which do not exist in the field of mechanical repairs. A break in a wire inside the insulation may carry current for a long time and then suddenly part, causing an open circuit. A minute defect in insulation may give trouble only when a certain temperature is reached or when moisture penetrates into the assembly. The most painstaking and careful mechanic cannot be sure of the condition of starting, generating and ignition equipment without making positive tests on the various component parts.

A short time ago, I had the pleasure of inspecting a very well-equipped shop specializing in electrical service. It is the official service station for several makes of starting, lighting and ignition equipment in a medium-sized city. The proprietor, who is proud of his shop and the quality of work which it turns out, spent some two hours showing me the equipment and the manner of handling work. He goes so far as to use laboratory type meters and gages to test instruments on his test equipment. At the completion of the trip through his shop, I remarked that the percentage of comebacks was probably very low.

"You are right. I am very proud to say that our percentage of comebacks, whether the complaint is justified or not, is only 5 per cent."

Only 5 per cent of comebacks from a shop possessing an unusually complete assortment of testing equipment! That raised the question, what the percentage might be in shops not so well equipped or in shops without electrical test equipment.

The answer is "plenty." One dealer's service man,

Testing Generators

When speed is 1200 r.p.m.—

Relay contacts

And charging rate be 11 amp.

Synchronizing Ignition

With distributor at full speed—

Both sparks should come opposite lines numbered "6."











January, 1931

TEST BENCHES KNOCK OUT THE COMEBACKS

Four More Tests

who had just installed a test bench, said that electrical service was the most troublesome department of the shop until he got the test bench. A fleet superintendent related that comebacks on electrical repairs cost him a lot of money each year because his fleet was scattered over a large area. After he installed electrical testing equipment, the comebacks on this type of work practically ceased.

Test benches now on the market provide, in a compact assembly, means of testing generators, starters and ignition units. With a storage battery to provide electric current and an electric motor to supply power, these test benches put electrical units through their paces and show whether or not they are performing as they should. Voltmeters and ammeters show how much current is being supplied or used and also whether or not current is flowing through coils, wires and connections.

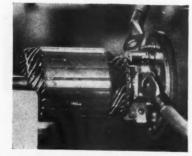
Typical tests of generators, ignition units and starters are shown in the accompanying illustrations. Basic tests on a generator are the charging rate, the speed at which the relay closes and, of course, its general condition. The generator is mounted in the bench, attached to the motor, and connected to leads from the battery and ammeter.

The test is shown in illustrations 1, 2 and 3, under the heading "Testing Generators." Generator speed is brought up to the required point, the relay closes and the ammeter indicates whether or not output is up to standard.

Synchronizing double-breaker point ignition units is a job which has caused many mechanics uneasiness. The points can be tested in place on the engine, but if the unit is to be removed for other work, it is very easy to include the synchronizing test. Action of the breaker points individually and number of degrees of travel between sparks on the two pair of points are checked by a scale and revolving

Testing Starters

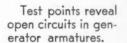
When starter cables touch brushes—

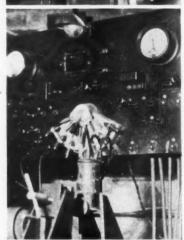


MENS STATE OF THE PARTY OF THE

Ammeter should show discharge.

Condensers should not conduct current.





Ignition coil should show good flash at gap with—



Voltage at 6.

pointer. The illustrations Nos. 4 and 5, under the heading "Synchronizing Ignition," show this action test. The distributor is driven at a fairly high rate of speed and the scale is moved around so that one spark coincides with one point, "No. 6" in this case. The other spark should take place opposite the other line No. 6. The illustration shows how closely the points are synchronized.

Armature windings of starters are checked by supplying current to the brushes and noting on the ammeter whether or not current is flowing. The brush holder, shown in illustration 7, under the Turn to page 60, please

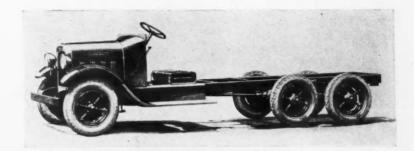
FEDERAL'S DEAD AXLE SIX-WHEELER FIRST IN ITS FIELD

Rated at $2\frac{1}{2}$ to 3 Tons Model DSW is Powered With a "Four" or "Six"

Specifications of Federal DSW Six-Wheeler

NEW six-wheel, two-wheel-drive truck of from 2½ to 3 tons capacity and of unusually low frame height has been added to the line of the Federal Motor Truck Co., Detroit. This new unit, designated as Model DSW, is available with either a four-cylinder, 48-hp. engine or a 60-hp. six, each in two frame lengths.

While only the forward of the two rear axles is alive, both axles are mounted in a unit through two pairs of parallel inverted semi-elliptic springs, trunnion-mounted on the frame. Drive and torque of the front axle are taken through these springs, and axle twist due to road irregularities is avoided by the method of attaching the springs to the axles. The method employed is unique. Both axles are fitted with brackets, rigidly attached, to which the spring ends are secured. The ends of the lower springs are attached to the brackets by bolts similar to those employed in assembling front ends of front springs in a conventional truck. The front end of the







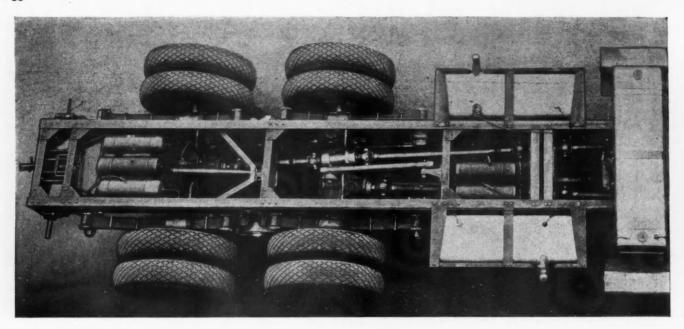
The center axle of Federal's 21/2 to 3-ton sixwheeler is mounted in a unit with the rear live axle through two pairs of parallel inverted semi-elliptic springs trunnioned to frame

upper right spring and the rear end of the upper left spring are attached in the same manner. The two remaining upper spring ends are shackled to the brackets. By shackling one end of one of the two springs at each side, each end of each axle can rise or drop with road irregularities without twisting the axles.

The parallel springs are held together by U-bolts with trunnion blocks between, about which the entire rear axle unit oscillates. These shafts rotate in large bearings located in frame brackets that in turn are attached to the under side of the frame side rails. These brackets have long top and bottom flanges which also act as frame-reinforcing members. The shafts themselves are said to be of patented Federal design and incorporate oil reservoirs which through wick members supply the trunnion-shaft bearings with oil. Oiling connections for replenishing the reservoir are located on top of the spring.

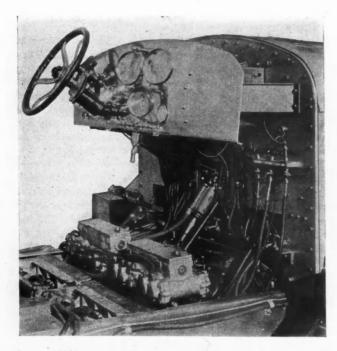
An increase in tractive effort for the driving member of the six-wheel unit is obtained by offsetting the springs relative to the trunnion pin in the frame-supporting bracket, thus throwing additional tractive load on the front wheels of the unit. Further claims for the Federal design include less unsprung weight by taking torque and propulsion through the springs, increased ground clearance for the axles by installing the lower pair of springs close to the trunnion points, and greater steering ease, due to more stable operative action of the axles. Special propeller shafts permitting a maximum deflection of 30 deg. are provided.

All six wheels of the new Federal 2½ to 3-ton truck are provided with brakes having 15-in. diameter, 2-in. wide drums, brakes, of course, being hydraulically operated. An 8 x 2½-in. drum on the propeller shaft provides the emergency brake.



RELAY PIONEERS DUO-

Two Eight-Cylinder Engines, Totaling 275 Hp., Drive Two Rear Axles Through Two Separate Lines of Transmission



January, 1931

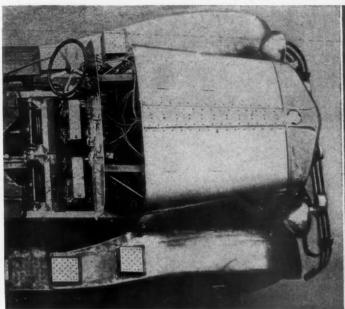
ELAY MOTORS CORP., Lima, Ohio, pioneer the field of two-engine heavy-duty trucks in presenting their new Model 300A as the most powerful truck on the market. This new unit, which is offered either as truck or tractor, is designed to carry heavy loads and/or pull one or more trailers. The truck embodies two propelling units, each of which includes an engine, transmission, propeller shaft and rear axle. Either one of the eight-cylinder engines may be cut out of action when load and road conditions permit operation with half power.

This Relay job is the first in production of several which have been mentioned in rumors that manufacturers were developing large trucks driven by twin engines. The idea represents one solution of a problem arising out of modern motor truck transportation.

The obvious economy of hauling freight in large unit loads has inspired truck owners and manufacturers to raise carrying capacities to the limit permitted by legislation and operating conditions. A demand that these huge loads shall be carried at high speed accompanies this development, a marked contrast with conditions a few years ago when the saying was, "The bigger, the slower."

Engineers embark upon no vacation when they set out to design machinery to develop and transmit the power required to highball 10 or 15, or even 20 tons, over the highways. Making engine cylinders larger and larger presents difficulties; transmitting 100 or

Gear shifting of both transmissions together or either one separately is accomplished by separate air controls of the Universal Gear Shift Corp. pattern



Specifications of	Relay Duo-Drive
Engines, No. 2 Make Lycoming	Steering Hydrautic
Model AEC Cylinders, No. 8 Size 33/4 x 43/4 Clutches, No. 2	Rear Axles, No. 2 Make Relay Type Pendulum
Make Jones Type Twin Disk Operation Hyd.	Springs Front 50 x 31/2 Rear, number 4
Transmissions, No. 2 Make Fuller Model VUOG	size 54 x 4 Brakes
Speeds 5 forward 2 reverse Direct in 4th	Service 6-wheel Operation Air Type
Control Air	Westinghouse

DRIVE SIX-WHEELER

Large size does not prevent the new Relay from presenting an attractive appearance. The coupe cab, matching the hood, provides seats for two in addition to the driver and a single sleeping berth



200 hp. is no small engineering feat. One way of overcoming a big job is to divide it into a number of small tasks. In the Relay a total of 270 hp. is generated by no less than 16 cylinders. The engines are described on page 29. The drive line stresses are kept within ordinary bounds by using two engines, each driving a separate axle, with no power connection between axles.

Power control is applied to practically all the functions of the vehicle. In fact, in ordinary operation the only control which the driver works directly is the accelerator. Steering is by hydraulic pressure, effected by a Vickers booster, clutches on both engines are actuated simultaneously by a hydraulic cylinder, gears are shifted by compressed air and even the job of applying two hand brakes is lightened by use of a vacuum booster.

The large photograph, reproduced above, shows the general layout of the chassis and many details of construction which require no further description. The two engines are mounted side by side in the frame, which is built up in front to accommodate the dual powerplants. Each engine is complete in itself, incorporating not only the accessories for its own operation but, in addition, the oil pump and air compressor required for power controls.

Rear axles of the well-known Relay pendulum drive type have offset differential housings and are identical. One is mounted upside down to accommodate displacement of propeller shafts from the usual center line. Each axle is equipped with both radius rods and a torque rod. Two semi-elliptic rear springs are used on each side of the frame.

Three gasoline tanks with a total capacity of 150 gal. are carried. Two are placed, one on each side, just outside the frame and the third under the driver's compartment.

The frame, which has conventional width of 34 in. from rear to cab, embodies side rails 10 in. deep, with flanges 3½ in. wide, of %-in. stock. It is reinforced by 18-in. fish plates.

Equipment comprises a complete set of instruments for each engine including tachometers and viscometers, in addition to the usual instruments for the vehicle. Mogul model Cleco Gruss Air Springs are included in present equipment. Radiator and front bumper also are supplied.





THE TRUCK INDUSTRY-FIGURATIVELY SPEAKING

OMESTIC sales in October, according to the statistics below, dropped 31 per cent under the total for the corresponding month of 1929. Complete returns for November show no betterment, sales dropping close to the low point of the year when the percentage figure dipped to 37 per cent in August. Sales for November totaled 22,012, as against 33,634 for November, 1929, a drop of almost 35 per cent. Production in No-

vember improved over October from a percentage standpoint, dropping only 34 per cent, as compared with the same month of last year. With an estimated production of 32,000 for December, production for the year is estimated at 564,487, which is approximately 32 per cent below the 1929 total. Exports continue low, November being 50 per cent short of the total units shipped out of the country in November, 1929.

Domestic New Truck Registrations by Makes and Months

																								_		
	Autocar	Brockway-Indiana	Chevrolet	Diamond T	Dodge	Fageol	Fargo	Federal	Ford	G. M. C.	Gotfredson	International	LaFrance-Republic	Mack	Moreland	Relay	Reo	Rugby	Schacht	Selden-Hahn	Sterling	Stewart	Studebaker	White	Willys-Overland	Total Sales Including Miscellaneous
January1930 January1929	160 135	249 249	8,754 6,169	242 302	1,608 2,368	41 71	186 169	169 204	13,233 13,019	727 1,178	12 43	1,835 2,158	43 43	345 372	51 60	28 52	698 946	90 103	21 5	30 14	145 101	97 113	104 121	413 412	440 235	30,241 29,375
February1930 February1929	135 129	235 247	10,332 10,288	207 276	1,269 2,009	43 44	152 159	162 190		552 1,022	4 28	1,928 1,939	44 68	298 388	29 62	30 39	565 830	67 73	20 5	23 9	74 87	155 134	91 93	320 339	431 316	31,882 32,565
March1930 March1929	195 230	384 410	13,011 16,062	264 370	1,595 2,632	48 73	157 244	228 262	19,551 17,797	936 1,330		2,364 2,526	55 52	452 752	56 70	45 47	682 1,240	62 87	27 25	16 21	106 113	265 172	102 210	407 508	559 455	
April1930 April1929	216 368	492 518	14,055 18,175	300 352		52 111	153 239	252 286	21,757 22,790	1,242 1,576	7 16	2,740 3,425	71 52	566 852	57 83	61 121	903 1,475	47 101	47 29	24 33	147 157	314 244	98 159	480 622	564 474	
May1930 May1929	212 335	544 462	12,825 15,965	373 350		59 78	152 272	213 326	19,758 22,364	1,191 1,453		2,531 3,234	49 150	717 740	36 62	93 76	737 1,547	59 125	55 38	20 31	147 165	305 242	115 149	452 621	456 439	
June 1930 June 1929	183 229	481 377	9,761 13,234	261 307		56 79	118 290	158 229	15,669 19,528	889 1,315		1,917 2,698	56 51	446 694	29 58	43 65	581 1,222	54 97	38 33	22 19	109 157	207 171	102 153	412 505	352 474	
July 1930 July 1929	194 306	388 571	10,947 18,056	338 318			124 478	209 275		882 1,469		2,477 3,741	50 48		39 86	41 56	583 1,326	71 132	43 17	11 40	104 177	262 254	88 175	460 564	409 969	
August1930 August1929	171 263	251 436	9,544 16,651	277 362		32 63	91 396	142 235	17,086 22,405	604 1,274	3 4	2,223 3,188	51 70	405 646	33 61	27 72	436 1,212	72 135	26 24	19 31	102 176	184 255	85 116	399 598	295 841	
September1930 September1929	171 290	191 348	9,716 15,337	217 268	1,018 2,381	33 46	60 382	155 239		622 1,003	5 12	1,827 2,731	63 52	360 481	41 46	25 48	402 1,028	75 120	21 16	12 27	92 96	172 146	102 144	317 487	249 769	
October 1930 October 1929	186 288	265 394	8,485 15,815			28 61	60 353	174 280			3 18	1,797 2,797	58 82	391 623	23 56	30 63	357 1,140	56 116	26 36	13 26	91 155	177 206	198 124	321 627	252 764	
10 Months1930 10 Months1929	1,823 2,558	3,480 4,013	107,430 145,839	2,623 3,199	13,316 25,482	439 730	1,253 2,990	1,862 2,525	176,589 196,597	8,323 12,837	71 177	21,639 28,465	540 736	4,557 6,144	394 644		5,944 11,668		324 230							369,910 469,930

Truck Production (U. S. and Canada)

	1930	1929	% Loss
January	40,189	57,765	-28.1
February	51,984	65,950	-19.1
March	67,769	79.587	-12.9
April	70,945	91,855	-21.6
May	57,791	94,940	-39.0
June	48,669	98,164	-50.4
July	41,296	78,703	-47.5
August	38,594	59,985	-35.5
September	43,491	54,683	-20.3
October	38,579	66,235	-41.7
November	33,180	50,365	-34.0
11 Months Actual	532,487	798,232	-33.2
December	32,000*	28,579	+12.0*
12 Months Estimate	564,487*	826,811	-31.7*

Foreign Truck Sales

(Comprise Exports, Foreign Assemblies and Canadlan Production)

	1930	1929	% Loss
January	21.889	23.119	- 5.4
February	22,050	30,905	-28.7
March	21,902	39.872	-45.2
April	22,494	33,378	-32.4
May	20,734	28,838	-28.2
June	16,362	32,176	-49.2
July	10,770	38,623	-72.0
August	13,943	29,120	-51.8
September	11,881	23,084	
October	8,674*	23,505	
November	9,390*	19,609	
December	8,300*	16,700	-50.0*
12 Months Total	188 389*	338 929	_44 4*

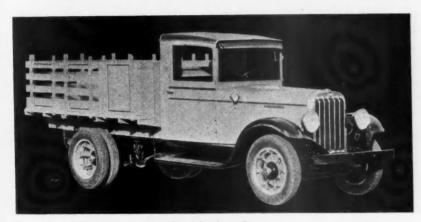
^{*}Estimate

*Estimate

REO ILLUMINES LINE WITH BRIGHT-WEAR AND COLOR



Chromium-plated radiator, radiator bars and lamps shines Reo's improved 3-tonner



Reo Super-Tonner is now furnished with 4-speed gear-set and bevel rear for duals

HASSIS improvements, attractive exterior embellishments achieved through the use of chromium-plating and a wide range of color combinations and provisions for increased driver comfort characterize Reo's new and improved line of Speedwagons and trucks.

The Reo Super-Tonner, in both the 129 and 135-in. wheelbase sizes, is now furnished with a Clark fourspeed transmission and a heavier semi-floating, spiral bevel rear axle for dualing. The 3% x 5-in. six-cylinder engine, developing 80 hp. at 3200 r.p.m., is retained unchanged. Among the improvements affecting appearance are full chromium-plating of radiator, heavier fenders with heavier running boards and running-board mats, heavier hood fasten-

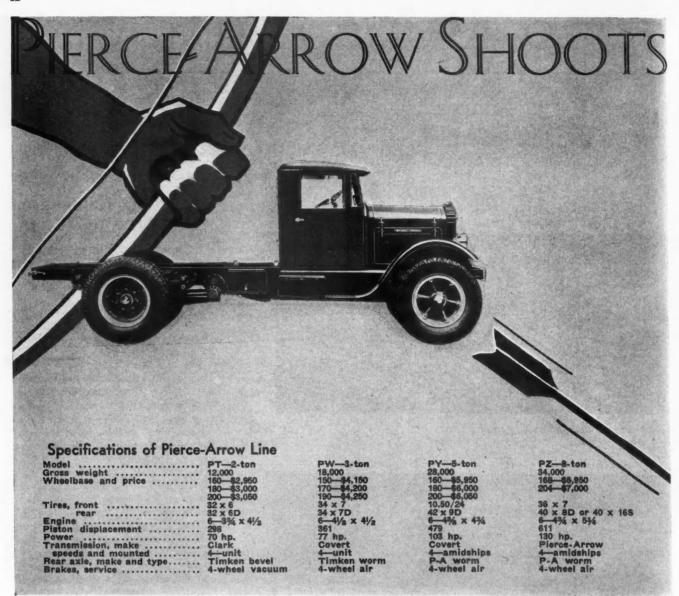
Super-Tonner Now Has 4-Speed Transmission and Heavier Rear Axle

ers, and new large hub caps carrying the Reo emblem.

The new rear axle now accommodates dual wheels equipped with 32 x 6-in. tires, provides greater braking area, 289 in., and has a sturdier axle shaft, 1¾-in. diameter at the spline end and 2¼ in. at the bearing end. Two tapered roller bearings, back to back, support the axle shaft at the wheel end. With a low gear ratio of 6.57 to 1 in the transmission and a ratio of 5.2 to 1 in the rear axle, a total reduction of 34.1 to 1 is provided.

Marked changes in the outward appearance of the 2 and 3-ton Reo chassis are the features of the improved heavier models. A large chromiumplated radiator extending above the hood and protected by six heavy chromium-finished bars, fastened with acorn nuts top and bottom, greatly contribute to the attractive appearance and impression of massiveness these models create. A specially constructed oval filler cap also adds to the style of the radiator. Eleven-inch chromium-plated headlamps, heavier fenders and heavier running boards are also incorporated in the heavier models

The same eye-attracting mode, as well as provision for more driver comfort, is carried out in the new cab. New and improved trim is used in the seat and back. Chromium-plated cowl lights add to the stylish appearance. New heavier hardware is used throughout. The retainer which holds the shatterproof glass windshield in place is also chromium-plated. An inside sun visor and convenient pockets for maps, gloves and other articles are provided. All cabs are three-point suspended. Finish of the cab is optional, a wide range of color combinations being available.



NVEILING of a complete new line of Pierce-Arrow trucks during the New York Auto Show ended curiosity concerning the line which has existed ever since it became known that Pierce-Arrow would actively reenter the truck field. Traditions of the name of one of the oldest manufacturers in the business indicated that the models would belong to the heavy-duty quality group and would be worm-driven. Circumstances which brought about design of the several models of a new line at the same time suggested the incorporation of many modern features in the new models.

Six models, shown to the public for the first time in New York City showrooms of the company during Auto Show week, proved both assumptions to be correct. Prices ranging from \$2,950 to \$7,000 and nominal

tonnage ratings from 2 to 8 tons position the line in the expected group. Six-cylinder engines with downdraft carburetion, and four-wheel brakes, power-operated, on all models, reflect the modern mode of design. Also in accord with Pierce-Arrow practice, established in 1928, is the use of vehicle gross weight rating with nominal tonnage classification. Worm-drive rear axles, pioneered by Pierce-Arrow, are embodied in all models except the 2-ton, although dual reduction axles are available in place of worm-drive at slight additional cost.

The new units comprise a 2-ton model of 12,000 lb. gross weight rating; 3-ton, 18,000 lb.; 4-ton PX, 24,000 lb.; 5-ton, 28,000 lb.; 8-ton, 34,000 lb., and a special 34,000 lb. sixwheeler for extra heavy duty.

Dual ignition, consisting of two complete Delco-Remy firing units, are used in all chassis with the exception of the 2-ton series. Engines throughout are six-cylinder L-head type of Pierce-Arrow design. Dimensions of cylinders and power output are noted in the accompanying table.

Cast-iron pistons and connecting rods are matched in sets for balance. The crankshaft is statically and dynam-

6 SIXES INTO FIELD

Comeback to Active Competition Marked by Line Engineered in Conformity With Company's Established Policy of Quality

ically balanced and carried in seven large bearings. In the 2 and 3-ton chassis the crankshaft is 2%-in. in diameter, with total bearing length of 13¼ in. In the 5-ton chassis, diameter of crankshaft is 3 in., and total bearing length 15 in., while in the 8-ton chassis, diameter and length are respectively 3½ and 16% in. An impeller-type pump, of airplane-engine design, furnishes force-feed lubrication to main, connecting rod and camshaft bearings as well as the helical gears in the timing train.

Engine and transmission are combined in one unit on the 2 and 3-ton units. In all other models the transmissions are mounted amidships. Fuel, air and oil filters and governors are standard equipment on all models.

Rear axles are of full-floating type with alloy-steel shafts which carry driving torque only. On the 5 and 8-ton chassis a torque arm is pivoted on the axle. On the 2 and 3-ton models, drive is taken through radius rods and torque through the springs.

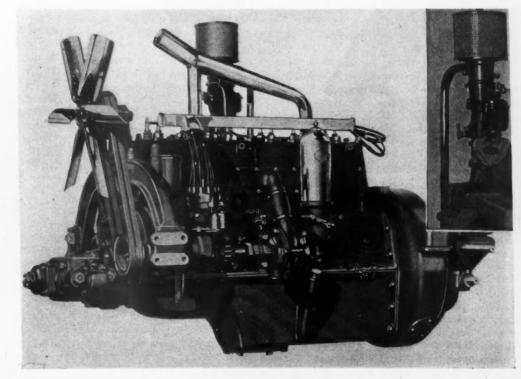
Four-wheel brakes are used on all four-wheel models. The 2-ton chassis is equipped with Bendix brakes operated by a vacuum booster, and the 3, 5 and 8-ton series are equipped with internal air brakes operated by a two-cylinder compressor of Westinghouse design and an air tank.

Standard equipment includes allsteel cowls, crown front fenders and front bumper in addition to the usual items. Chassis lubrication is by capillary wick magazine oilers. An all-steel cab with seats adjustable to three positions is available for all chassis at additional cost. Bodies will be furnished on order to purchaser's specifications.

The six-wheeler corresponds to specifications of the 5-ton unit except for capacity, wheelbase, frame dimensions and double rear wheels. Frame of the 8-ton chassis, which is made of chrome nickel steel, measures 10 x 3 x 5/16 in., compared with 9½ x 2½ x 5/16 in. on the 5-tonners.

The engine is supported at the front by a sturdy arched steel trunnion. The air compressor is placed ahead of the crankshaft end

Downdraft Zenith carburetor is fitted with air cleaner and crankcase ventilation connection



WHAT SHOULD THE GOVERN?

CONTINUED FROM PAGE 22

Obviously, the more a truck is operated in low or intermediate gears, the more chance there is for racing the engine while pulling "in gear." Truck designers provide more speeds in heavy-duty trucks than lights jobs, as a general rule. Therefore, it is natural to assume that governors are more likely to be incorporated in heavy-duty trucks than in smaller units. A glance at the specifications tables in this issue shows that only one truck model in 35 of 1-ton capacity is equipped with a governor as regular equipment, while practically three out of four of 21/2 tons and more are factory-equipped with governors.

With the question of putting a stop to racing engines out of the way the proposition of controlling vehicle speed by a governor operated by the engine is next in order. Anyone who thinks that all there is to controlling vehicle speed is adjusting the governor to the proper point is kidding himself. Many attempts to govern vehicle speed have failed because those undertaking the job did not understand or give consideration to what takes place when a governor is so adjusted. Many attempts at governor control have failed because the only thought behind the installation was that governing was a good thing and that some arbitrary vehicle speed marks the boundary between safety and danger or profit and

When a governor, operated by the engine, is used to control maximum speed of a vehicle rather than buzzing of the engine, the effect upon engine power must be considered. In many cases the engine is governed much below its effective speed. Naturally, the job falls down because the job is now under-powered. The truck has no acceleration, a lot of gear-shifting is necessary, and it is hard to make hills. Under these conditions it is only natural that the driver should kick. Driving is more difficult, the truck lags when the traffic light changes to green.

Let us consider the case of the socalled speed trucks; the vehicles with lots of piston displacement and highspeed rear-axle ratios. If the vehicle speed is cut down, the engine speed is likely to be restricted below its useful range. In other words, although the engine has plenty of power, the governor, under these conditions, will throttle it down below par. For illustration, an engine which develops 40 hp. at 2000 r.p.m. which might give a vehicle speed of 40 m.p.h. would develop only a little more than 20 hp. at 1000 r.p.m., at which speed it would be governed in order to restrict vehicle speed at 20 m.p.h. With only 20 hp. available, the truck "can't get out of its own way." The "don'ters" take a bow.

Those in favor of governors have a snappy comeback at this point. Experience of fleet operators indicate that it is possible to operate trucks of this class efficiently and economically with governor control by changing rear-axle gearing to a slower ratio. The engine is governed at a speed somewhere near the power peak, with proper reference to the torque curve. then a rear-axle ratio is chosen which will reduce vehicle speed to the desired maximum. This setup enables the engine to run at higher speed for a given vehicle speed, thus developing more power. The "doers" are now ready for some applause.

Not a Cure-All

HERE are disadvantages in increasing the number of engine revolutions per mile, particularly if the increase be carried too far. As one fleet owner expressed it: "Engineers are giving us trucks with good high-speed performance. They can make time without racing engines because they have plenty of power and fast axles. After I pick out that kind of a job, why should I change the rear-axle gears, run the engine more turns per mile and use more gas just to put on a governor? I prefer to check the cowboy drivers in other ways." The most ardent advocate of governors will admit that there are certain conditions under which governors are not desirable. They will battle long and earnestly to reduce the number of conditions to which they must agree, but they will grant that governors are not a cure-all for all evils of operation.

Efficiency depends upon a proper balance between engine speed and rear-axle ratio to suit particular operating conditions. Some of the largest fleet operators study each job separately, because trucks operate in several territories under varying conditions and have different jobs to perform. Hence, the governed speed of the vehicle is not the same in all cases, and gear ratios vary. Some go so far

as to change ratios when a truck is switched to another route.

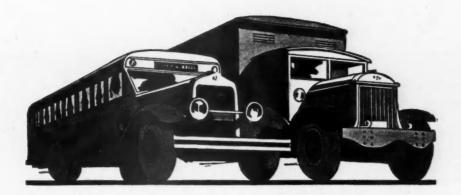
After all, in the long run, results are what count in fleet operation, and the successful operator is the one who shows the best record of deliveries and operating costs. The man who is concerned with the success of his job and with the cost of his operation considers the balance between speed of delivery and maintenance cost. On some operations so much depends on speed that maintenance cost and life of the equipment are hardly of any importance. On the other hand, it may be reasonable to suppose that careful planning of the route and maintenance of a good average speed may improve not only delivery time but also operating economy.

Tests have shown that the maximum speed is not the most important factor because the average run between any two given points is made at a relatively moderate average speed. A careful driver, by watching the road and taking advantage of traffic conditions, can make his route just as surely and more safely than the other kind who may loaf in traffic or at unloading points and then step on it.

When commercial vehicles are being used in large fleets, as service cars or salesmen's cars, some of the larger fleet operators provide governor control to limit the cars to a reasonably high vehicle speed, such as 40 to 45 m.p.h. As one transportation engineer put it: "We have found in the light truck field that it is absolutely essential to use a governor. This is primarily due to the fact that the operator is generally a salesman rather than a driver."

We shall close the discussion with the opinion of a prominent truck engineer and a large fleet operator. W. J. Baumgartner, chief engineer of Relay Motors Corp., says: "We use governors as standard equipment on all our heavy-duty trucks and install a few governors as special equipment on small trucks. If governors are not standard equipment they should be put on all trucks which operate on long-distance hauls, such as moving vans, intercity freight hauling, etc. Also on trucks which have a large amount of gear work, such as dump trucks."

Voicing the opinion of many of the large fleet operators, a prominent operating engineer says: "We feel that trucks of all sizes should be equipped with governors and we install them on vehicles that are not equipped with same at the factory. We know from our service records that when many types of vehicles are operated without governors that the upkeep of the engine in the vehicle is very high."



A mere mention

of Lockheed Hydraulics as standard brake equipment is easing the sales job for a growing number of manufacturers of trucks and buses.

This tallies with experience in the passenger car field.

Public preference is strongly toward Hydraulics no matter where you find it—among truck and bus operators, as among car owners.

HYDRAULIC BRAKE COMPANY

DETROIT, MICHIGAN, U. S. A.

(Division of Bendix Aviation Corporation)

LOCKHEED HYDRAULIC Four BRAKES Wheel

EQUIPMENT FOR SHOP AND TRUCK





Brake Tester and Wheel Aligner

The Weaver Manufacturing Co., Springfield, Ill., has brought out a heavy duty automatic brake tester and wheel alignment indicator of the driveover type for trucks and buses. Relative braking effort exerted by each brake is immediately shown by the rise of colored liquid in the gages, which are positioned to correspond to the four wheels. The alignment indicator consists of two plates which move toward or away from each other as the wheels of the truck driven over them are toed out or in. Misalignment present in number of feet side drag per mile is indicated on a large dial.

Back Pressure Gage

A sluggish engine may be caused by back pressure caused by a clogged muffler. Whether the seat of the



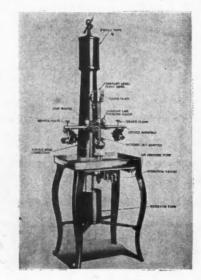
trouble is in the muffler can be determined by use of a pressure gage offered by the Powell Muffler Co., Utica, N. Y. To test back pressure, tap the exhaust pipe just ahead of the muffler and connect rubber hose to the gage. Then speed up the engine and compare the reading on the gage with the reading on the chart, furnished with the gage. Tools for tapping and plugs, together with chart, are furnished with the gage. The price is \$25.00.

Handy Wiper

The Handy Safety View Windshield Wiper, made by the Handy Governor Corp., Detroit, is electrically operated and consists of two blades traveling horizontally across the windshield. The blades, supplying a multiple wiping edge, are backed by one-piece bases.

Carburetor Test Stand

A new stand for testing carburetors for leakage and pressure; inspecting float level, metering jets, economizer valve and syringe valve, and for making accurate readings on all functions of a carburetor, has just been perfected by the Bendix Stromberg Carburetor Co., South Bend, Ind., a subsidiary of Bendix Aviation Corp. When testing, the carburetor is secured to one of the flanges mounted on the service manifold of the test stand. The various devices embodied in the stand are shown in illustration.





Firestone "R" Rim

The Firestone Steel Products Co., Akron, Ohio, has developed a new type "R" truck rim made in one piece. It is interchangeable on the same wheels with other types of Firestone truck. rims, since the standard 28 deg. Firestone mounting bevel has not been altered. The Firestone "R" rim is a continuous-base rim with one side flange integral with the base and one continuous removable side ring. A new type of locking ring is riveted at one end to the removable side flangewhich is easily removed with a tire tool or screw driver. The "R" rim is made in 7, 8, 9 and 10 in. sizes, in 20, 22 and 24-in. diameters.

Valve Guide Cleaner

The Scully valve guide cleaner, made by the Scully Steel

& Iron Co., 2364 S. Ashland Avenue, Chicago, is a simple hand tool consisting of a rod on one end of which is mounted spiral blades and the other end a plated steel handle. It is made in six sizes ranging from 5/16 in. to 9/16 in. and lists at \$1.95.



for building roads
... for operating on
finished roads ...

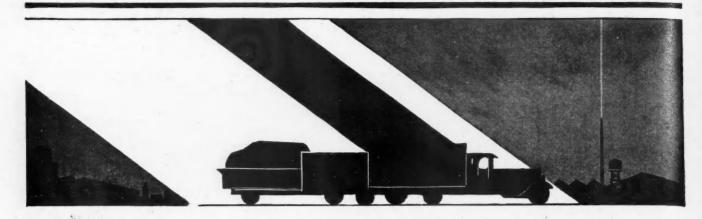
TIMKEN AXLES

Timken offers a complete line. Rear axles are worm, double-reduction, and bevel drive; with worm and double-reduction driving units interchangeable for each size.

Timken fronts offer these advantages—wide track for better steering, uniform design for all sizes, higher capacities.



THE TIMKEN-DETROIT AXLE CO. DETROIT, MICHIGAN



TRUCK INDUSTRY NEWS

The Pacific Coast Transportation Exposition, scheduled March 15-28, will be international in scope. Trucks, buses, road-making machinery, accessories, etc., will be major features of the exposition. John De Moulin, manager and director, will have headquarters in the Chamber of Commerce Bldg., Los Angeles, Calif.

Chevrolet Motor Co., since acquiring Martin-Parry Co. of Indianapolis, is rapily completing its plans to provide its dealers with standardized bodies at low cost through mass production. All operations are centered in Indianapolis, and the company is rapidly opening branches in 52 points in the country. The body division is headed by J. A. Jamieson as general manager.

General Motors Truck Co. has announced price reductions of from \$50 to \$150 on three light-duty models and of \$600 on all types of the six-wheel heaviest-duty model, coupled with increases in guaranteed capacity ratings on seven models, ranging from 500 to 530 lb.

The National Commercial Body & Equipment Assn., organized in St. Louis in October with A. A. Ritcheson as president, was formed to obtain for its members an equitable share of the commercial automobile body business, which was said to show a tendency to be deflected into a few national manufacturing and distributing channels. A second convention of the association is scheduled to be held in St. Louis Jan. 14-15.

C. B. Cook is now manager of the replacement sales for New Process Gear Co., Inc. H. W. Roland, sales manager of the commercial division of Reo Motor Car Co., has been appointed a member of the Truck Committee of the N.A.C.C.

David Beecroft, vice-president, Bendix Aviation Corp., succeeds C. H. L. Flintermann as vicepresident of the M.E.A. in charge of Division "A."

I. A. Hungerford, president Borden's Farm Products Co., Inc., has been elected president of the Motor Truck Association of America, Inc.

F.W.D. business for 1930 has run 20 per cent ahead of 1929, according to Walter Olen, president.

Firestone Tire & Rubber Co. showed a net profit of \$1,541,034 for year ended Oct. 31, 1930.

A new line of trucks will be displayed for the first time by the Atterbury Motor Car Co. at the Buffalo show Jan. 10 to 17.

The Autocar factory has resumed full-time schedule, which will continue for the remainder of the winter season.

A. H. D. Altree, retiring from active business, has resigned as vice-president of the American Bosch Magneto Corp., Inc.

F. D. Allen, formerly branch manager of the American LaFrance Motor Truck Co., has been appointed manager of the truck department of the Massachusetts Motor Car Co., distributors of Dodge Bros. trucks.

Four new distributors have been appointed by Hercules Motors Corp., namely, J. S. Innes, Ltd., Toronto; Tractor & Thresher Co., Ltd., Saskatoon; E. B. Kelley Co. of New York City, and A. H. Krigger & Co. of Pittsburgh, Pa. F. J. Semple succeeds George F. Smith, resigned, as general manager of the R. M. Hollingshead Co., makers of Whiz products.

Step-N-Drive Truck Corp. has moved its manufacturing operations to Detroit, according to John Nicol, president.

Approximately 84 truck depots have been established by **Dodge Bros.** in its national distribution arrangement known as the truck depot plan to facilitate prompt deliveries of new trucks to dealers.

A. W. Herrington has been named chairman of the Military Motor Transport Advisory Committee of the S.A.E. which is being appointed to cooperate with the Quartermasters Corps of the U. S. Army.

W. F. Clancy has been appointed Detroit regional truck representative for Dodge Bros.

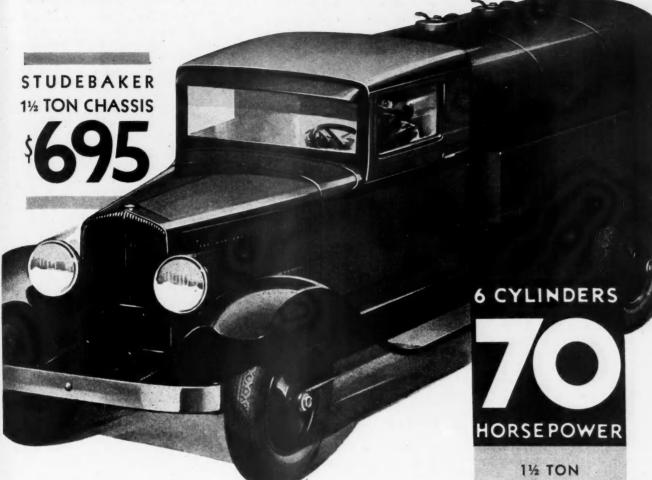
The Martin Trailer Co. has been purchased by the Highway Trailer Co. of Edgerton, Wis.

The Badger Tractor & Equipment Co., Milwaukee, has been appointed wholesale representative of Sterling trucks in Wisconsin.

Robert W. Woodruff, chairman of the board of the White Motor Co., announced the election of Ashton G. Bean to succeed him as president of the company.

Standard Metor Truck Co. has added three new Fisher-Standard models ranging from 1 to 2 tons to its line. See specifications, page 65, for details.

Net profit of Mack Trucks, Inc., for nine months ending Sept. 30 is \$2,384,875, as compared with \$5,932,359 in 1929.



THE ONLY TRUCK EVER SOLD AT LESS THAN \$10 PER HORSEPOWER

The Studebaker 1½ ton chassis, 130-inch wheelbase, at \$695—with a 70 horsepower, 6-cylinder engine—is the most powerful low priced 1½ ton truck built. To buy equal power you must pay at least \$570 more!

And in its 2 ton chassis of 148-inch wheelbase, at \$895, Studebaker offers the world's *lowest* priced 2 ton truck.

Studebaker trucks are built throughout from quality materials with quality workmanship—by Studebaker—a name known for 78 years for the long dependable service of its products.

S. P. A. TRUCK CORPORATION, SOUTH BEND, INDIANA

130" CHASSIS . . \$695 160" CHASSIS . . \$775

Dual rear wheels and auxiliary springs optional at extra cost

2 TON

148" CHASSIS . . \$895 160" CHASSIS . . \$945 136" CHASSIS . . \$945

Dual rear wheels standard. Auxiliary springs optional at

extra cost

All prices at the factory

BODIES

Cabs and all standard bodies available with both 1½ and 2 ton chassis including panel, screen, express, stake, canopy, grain, cattle bodies.

Half-ton Panel or Screen complete units \$895 at the factory

Correspondence with responsible dealers in open territory is invited. Studebaker or Pierce-Arrow truck franchises offer unusual profits.

STUDEBAKER Trucks

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FARMERS'LL CRASH AND CARRY MORE MARKETS

CONTINUED FROM PAGE 31

does not pay, but it is probable that in years of local scarcity or high prices motor truck jobbers will again reach out to these counties for supplies in some volume.

Twenty per cent of the growers interviewed stated they expected to make greater use of the truck in shipping fruits and vegetables in the future. Of the remaining 80 per cent most expected to utilize the truck to about the same extent as in the past. There was much dissatisfaction among growers in dealing with "truckers" because of alleged breaches of contract, bad checks, unpleasant bargaining, and trickery; each community had its grievances of this nature. However, Michigan, with more experience in jobbing by truck, has passed through this stage and these objections have largely passed, as they probably will in western New York.

In the opinion of close observers, the volume of motor truck shipments in regions of fairly stabilized motor truck merchandising tends to vary less than the rail shipments if high-class markets are available. In years of high prices the truckmen reach out farther for supplies, but consumption is somewhat curtailed; in such regions the railroad shipments are the surpluses above the requirements of markets with the motor truck range, in a measure.

N the contrary, the volume of motor truck shipments where the outlet is to mining or rural communities may fluctuate more than rail shipments. The truck shipments in many of these areas consists largely of low-grade products. When supplies are light and demand keen in distant cities, part of the lower-grade products are shipped out by rail, which

may leave a considerably smaller per-

centage for truck distribution.

• Demand Factor •

In 1928 the railroad unloads of fruits and vegetables at Buffalo, Rochester and Syracuse from western New York were only 620 carloads as compared with long-distance motor truck receipts at these markets of 7322 car equivalents. Now practically all the needs of Rochester and Syracuse for western New York products are supplied by motor truck, and Buffalo nearly so.

The population of 27 counties in

western New York in and near the producing districts was 2,896,580, according to preliminary figures of the 1930 census. The many cities and towns are so distributed over the territory that most of their needs for western New York produce can be supplied with short or intermediate hauls. These markets are now well supplied with western New York produce by motor truck and but little increase is possible within the territory itself except as population and production change.

The practical start of shipping fruits and vegetables by motor truck from southwestern Michigan was made in 1919, and the volume has steadily increased since then. The first truck shipments of note were to Chicago, caused by damaging congestion in boat and rail shipping. Later, Detroit was added as a motor truck market, and in 1924 the first load was trucked to Indianapolis. In 1928 a few truckloads went to St. Louis, and in 1929 and 1930 Louisville was added as a motor truck market, and occasional loads went as far as Cincinnati, Memphis, Des Moines and Canada.

The volume moving by truck became commercially important in 1925, and is estimated to have trebled since then. The percentage and quantity moving by truck has increased in each recent year. Likewise, the radius of distribution of truck shipments has increased from year to year. From a 60-mile haul to Chicago the radius has widened until practically all shipments up to 250 miles are by motor truck except some boat shipments to Chicago and Milwaukee. Tentative plans of chain stores and trucking companies indicate that this circle will be further widened.

In this territory high-type roads are of recent origin, and truck transportation got a late start. In fact, something retards truck transportation after roads are available. Perchance it is lack of experience, absence of example, custom, the peculiar location and nature of production, or a combination of these.

Observations indicate that extensive long-distance trucking is usually traceable to the efforts of some individual. This person may have innovated shipping by truck to distant points with considerable success. Others learn of his profits and enter the same or similar lines, swelling the vol-

ume and increasing services offered, until movement becomes important.

Remote regions recently tapped by good roads are usually unaware of the trucking opportunities and little progress in long-distance trucking may occur until the ice is broken.

Long-distance truck transportation of fruits and vegetables in southern Illinois has grown up since 1926 and in southern Indiana chiefly since 1925. Hauling 75 miles or farther to primary markets is largely in the first or experimental stages in this territory, with a few notable exceptions. A characteristic of the use of the truck in this region was the supplying of rural, mining and small-town trade by motor truck jobbing or peddling.

In some accessible sections adjacent to Federal-State highways, the movement of apples, peaches, berries, table tomatoes and sweet potatoes practically doubled in each of the years from 1926 to 1928. Yet in 1928 truck shipping of fruit was important and of large volume at only a few Illinois fruit centers.

Of 139 farmers interviewed, 56 per cent stated they intended to make greater use of the truck for shipping fruits and vegetables, 14 per cent were completely supplying the available truck trade, 25 per cent planned to make the same or less use, and 5 per cent were uncertain. On the whole, it seems there will be an increase in truck shipments to the present motor truck area and an extension of that area.

Strawberries

DATA have been compiled on carlot shipments of strawberries from the Chadbourn and Wallace sections of North Carolina as follows:

Year	Rail (Cars)		Per Cent by Truck
1928	 . 2151	136	6
1929	 . 1483	401	21
1930	 . 765	468	38

The 1928 truck shipments were estimated at 70 per cent complete, 1929 at 80 per cent complete, and 1930 about 100 per cent complete. It is seen that the truck shipments of strawberries increased from about 8 per cent of total shipments in 1928 to 38 per cent in 1930. This truck movement has been almost entirely long hauls into the large markets, principally Washington, Baltimore, Philadelphia and New York. Reports by New York City receivers show 64 cars of North Carolina strawberries unloaded by truck in 1929 and 34 cars in 1930.

Figures on the strawberry movement by truck taken from the daily count of the Delaware Highway De-Turn to page 52, please

R 1031:

made possible by 1930 performanc

\$50 TO \$600 PRICE REDUCTIONS VERAL MOTORS RUCKS

500 lbs. to 3,500 lbs.

GUARANTEED CAPACITY INCREASES STRAIGHT RATING

ON 10 GREAT MODELS, 133 DIFFERENT TYPES

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MODEL T-15: Price reduced \$50; straight rating capacity increased 1,100 lbs.—now 3/4-ton and 1-ton range...130" and 141" wheelbases, 10 different types available...

Now \$645 (TYPE 1501)



MODEL T-17: Price reduced \$70: 1-ton range...130' and 141' wheelbases, 8 different types available — 7½' and 9' body lengths...

Now \$675 (TYPE 1703)

THIS starts the new year with a big piece of valuenews for truck owners. Effective today, price reductions or capacity increases-or both!-bring higher value than ever, in 10 great General Motors Truck models: affecting 133 different types of modern haulage and delivery equipment. Increased capacities mean greater earning power per truck. It is made possible by what happened in 1930. Lowered material costs were coupled with production savings. And it is a General Motors Truck policy to share such advantages with truck owners. So, more than ever, it's going to pay every truck owner to find out what General Motors Truck offers before he buys! See these trucks today. Try them out. Ask men who own them about the extra earning ability designed and built into them. Start 1931 with delivery or haulage equipment that can do a real share in building your business and profits!

(All prices: Chassis, f. o. b. Pontiac, Mich.)

A GENERAL MOTORS VALUE:



MODEL T-19: Price reduced \$150; 1½-ton range...130', 141' and 152' wheelbases—22 different types available—7½', 9' and 10½' body lengths...

Now \$745 (TYPE 2201)

\$600 Less

MODELT-90 (six wheeler): Price reduced \$600; 5-7½-ton range.. 185¼, 201' and 220' wheelbases, 7 different types awailable... Brown - Lipe over - and - under drive auxiliary with 4-speed main transmission standard (12 speeds forward, 3 reverse).

Now \$5285 (TYPE 9001)

GENERAL MOTORS TRUCK COMPANY, Pontiac, Mich. (Subsidiary of Yellow Truck & Coach Mfg. Co.)
GENERAL MOTORS TRUCKS, YELLOW CABS and COACHES
Factory Branches, Distributors, Dealers—in over 2000 principal cities and towns

(Time payments financed through Yellow Manufacturing Acceptance Corporation plan, at lowest available rates)

FARMERS'LL CRASH AND CARRY MORE MARKETS

CONTINUED FROM PAGE 50

partment give the most comprehensive comparison available. Carlot shipments by rail, boat and truck from the Eastern Shores were reported as follows:

Year	F	Rail and Boat (Cars)	Motor Truck (Cars)	Per Cent by Truck
1926		2862	1086	28
1928		2121	2396	53
1929		1649	2073	56
1930		839	1129	57

Truck shipments are estimated at 80 per cent complete. The increase from 28 per cent in 1926 to 57 per cent in 1930 gives a picture of the increasing importance of the motor truck in the distribution of highly perishable products from this region. It should be noted that the percentage by truck doubled between 1926 and 1928, and has increased slowly since then in the face of short crops.

Long-distance truck reshipments of fruits and vegetables started from these two cities during the war, and have grown since. At Baltimore the growth was slow until about 1925, when the truck became an important factor in reshipments. Dealers estimated that the volume doubled between 1926 and 1928, and increased 25 per cent during 1929. The shipments of mixed cars by rail from the pier into surrounding trade territory were 30 to 35 cars a week in 1920, but only three to five cars a week in 1930.

The consensus of opinion was that the volume of business moving out of Baltimore by truck might be expected to increase further. Reshipments by truck were estimated at 24 per cent of unloads at Baltimore in 1930.

Long-distance outbound truck shipments from Pittsburgh became an important factor in 1925 and 1926. In 1928 a large railroad produce terminal was opened in Pittsburgh which lent impetus to the outbound truck movement, which about doubled in a year and a half after the opening of the terminal. An indication of the increase is shown in a railroad report showing average shipments of mixed cars to surrounding towns of 150 to 200 cars a week in 1920 compared to 25 to 50 cars per week in 1930. It was estimated that 50 per cent of the unloads at Pittsburgh in 1930 were reshipped by truck out of the city. It is probable that future increase will proceed at a slower rate of gain than in the recent past at Pittsburgh.

City Markets

RUCK receipts at Los Angeles during the first seven months of 1930 totaled 18,851 carloads, an increase of 1224 cars over the corresponding period of 1929. Some of this increase was attributed to an earlier season, but this is offset by a lighter crop of fruit.

Truck receipts at New York City have been lighter in 1930 than in 1929, probably because of lighter crops in the motor truck area of New York City.

At Kansas City the annual increase in truck receipts from 1927 to 1929 was estimated at 33 1/3 per cent.

There has been a steady increase in truck receipts and reshipments from Atlanta, both movements probably doubling during the past three years.

In conclusion it might be well to point out that while some regions are near a stabilized point under the present productive and consumptive conditions, others have a long way to go, and the motor truck areas may be greatly extended in some regions.

ROAD SHOW PAVES WAY FOR DANCE OF BILLIONS

CONTINUED FROM PAGE 21

Hercules "HX" series of six-cylinder engines, which develop horsepower up to 175, will be the feature of the Hercules Motors Corp. exhibit. LeRoi Co., makers of two and four-cylinder L-head engines, will exhibit its Model WT-7, $2\frac{3}{4}$ x $2\frac{1}{2}$ -in. 4-cylinder engine.

Timken-Detroit Axle Co. will feature its recently developed 65200 series axle worm driving unit and 75200 series double-reduction driving unit. These will be mounted to show the interchangeability of the doublereduction driving unit and the worm driving unit in the same housing. A 58200 series rear axle bevel driving unit, together with a 75000 series rear axle double-reduction driving unit, will also be exhibited, showing the interchangeability of these two types of driving units. Other Timken exhibits will include a new wide-track front axle of the 35000 series, and Model SW-410 four-wheel, worm-drive unit for six-wheel vehicles. Included in the exhibit of the Eaton Axle & Spring Co. will be a herringbone-gear. double-reduction rear axle.

Engine Accessories

ENITH - DETROIT CORP. will
display a line of commercial and industrial carburetors and fuel filters.
Zenith's new Universal carburetor,
especially designed for service in the
road-construction field, will also be
shown. A detailed description of this
carburetor will be published in the
February issue. Eisemann Magneto
Corp. will exhibit high-tension magnetos for one, two, four and six-cylinder engines as well as various size flywheel type magnetos. Several types

of truck radiators will be included in the display of the Young Radiator Co. A full line of radiators and unit heaters for garages are scheduled for exhibit by the Perfex Corp. Demonstrators showing the principle and operation of BK vacuum boosters will be found in the booth of Bragg-Kliesrath Corp. Titeflex Metal Hose Co. will exhibit and demonstrate its all-metal flexible tubing for fuel lines. An aluminum truck body, an aluminum concrete mixer and structural shapes and sheets will be included in the exhibit of the Aluminum Co. of America.

The Dayton Steel Foundry Co. will show single and dual pneumatic steel wheels for light and heavyduty trucks. These wheels have demountable rims and will take various tire sizes. A general display of steel wheels in various types and capacities both in steel-tired and rubber-tired, as well as roller bearings, axles, crawler treads. Dreadnaught bottom dump crawler trailers and three-way dump crawler trailers, is planned by the Electric Wheel Co. All types of bearings used in road-building and general construction machinery and equipment will be exhibited by the New Departure Mfg. Co., the Norma-Hoffmann Bearing Corp., the Fafnir Bearing Co., and SKF Industries, Inc. A large exhibit showing plastic models of Rusco products will be displayed by the Russell Mfg. Co. Exhibits will include mechanical apparatus demonstrating what takes place in the curing of brake lining after it is applied to a vehicle. Other products to be displayed will be Rusco brake lin-

TURN TO PAGE 60, PLEASE

GOOD YEAR TYPE "K" RIMS

For Pneumatic Truck and Bus Tires



Two Sturdy Parts

RIM RING -

The rim ring is continuous and made of heavy steel section.

The rim base is split so the integral side flange interlocks against all radial movement, thus functioning as a continuous base. This construction permits easy application and removal of tires. Type "K" Rims are Made in All Standard Diameters, in 5", 6", 7", 8", 9-10", 11" Sizes

Proved in service since 1925 on the heaviest trucks, buses and trailers. And now used as original equipment by over 30 truck, bus and trailer manufacturers.

"K" Rims meet all requirements. Simple in design—two parts. Adequate strength... Minimum weight... Safe in service... Easy to operate... Good appearance... Low in cost.

Low service and operating cost. The open valve stem slot extending through gutter of rim, together with the transverse split of the rim base with interlocking side flange permits easy operation of rim under all conditions of service and without injury to the tire.

"K" Rim equipment and service is available through authorized rim distributors in U. S. and Canada. Our Export Department provides worldwide distribution and service.

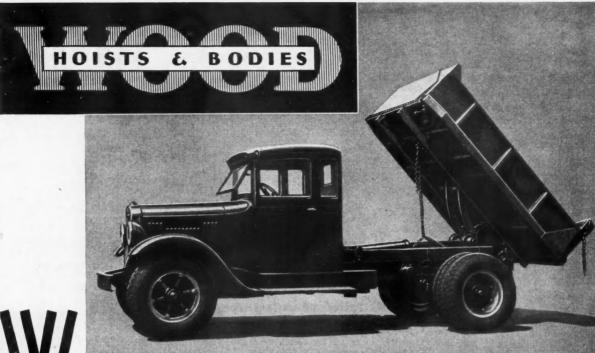
BUDD WHEELS EQUIPPED WITH "K" RIMS



are interchangeable with similar Budd Wheels equipped with other rims. This makes the advantages of "K" Rims available at once; without adding to the servicing problem.

The Man Who Changes the Tires Likes Goodyear Rims

THE GOODYEAR TIRE & RUBBER COMPANY, INC.
AKRON, OHIO



WHEREVER DUMP TRUCKS ARE USED

The performance of the entire dumping unit and its ability to successfully and economically handle the "payload" is largely dependent upon the body.

The complete Wood line of all-steel dump bodies includes the correct type and capacity to handle every commodity and meet every dumping need.

Hoists and W Type dump bodies for chassis of 3 ton and up; Hoists and L Type dump bodies for 1½ to 3 ton chassis; Hoists and C Type dump bodies for 1 and 1½ ton chassis.

Wherever dump trucks are used Wood reliability and efficiency are demonstrated daily in building roads, building construction and municipal requirements.

Every chassis equipped with a Wood hoist and dump body is a more efficient dump truck.

Wood service is at your elbow in principal cities of the United States and throughout the world. An organization of service for dump truck men.

TRUCK DEALERS—Send for the new 1931 Wood Catalog. It's Complete.

WOOD HYDRAULIC HOIST & BODY COMPANY DETROIT, U.S.A.



POWER DEMANDS



MORE POWER IN BRAKE DRUMS

Power, the ability to resist heat and wear, is built into all HUNT-SPILLER AIR FURNACE GUN IRON BRAKE DRUMS.

These drums aid in effecting economies . . . producing profits. They lower brake maintenance costs and insure longer productive hours which are so essential to increased profits.

HSGI is a mark of quality. It stamps a century old material especially adapted to resist wear at high temperatures. There is a HUNT-SPILLER Drum design for every truck and bus.



WALKER

NOW OFFERS HEAVY DUTY

HYDRAULIC ROLL-A-CAR

A JACK THAT DOES BIG TRUCK LIFTING JOBS WITH GREATER EASE, CONVENIENCE, SPEED AND SAFETY, BECAUSE—

It lifts 7½ tons—easily—and it has the stuff built into it to stand the gaff in service every day for years.

Long handle and low-built frame reach any lifting point —and exceptionally high raise takes care of any lift required. Starts at 6" and raises to 22". Precision made hydraulic unit, with honed cylinders insure maximum ease of operation,long life and troublefree service.

Long, low-built frame gets under any lifting point. Roller bearing wheels and ball bearing casters roll and swivel easily. Big broad drop-forged cap on sturdy bearing. Powerful lifting arms hold cap rigid and level. Positive safety features protect the jack and the operator.

Counter-balanced for quick positioning—lifts from any conceivable position. In close quarters only 4-inch stroke required.

Walker makes a complete line of jacks for heavy duty service work, including a mechanical type Roll-A-Car that lifts 6 tons —also Walker Rigid Rack adjustable bus supports. Order from your jobber.

WALKER MANUFACTURING COMPANY
Racine, Wisconsin

WALKER MANUFACTURING CO., Racine, Wisconsin
Please send us full information on
Walker Heavy Duty Jacks.

* * * IF IT ISN'T A WALKER - IT ISN'T A ROLL-A-CAR * *

January, 1931

The Commercial Car Journal

LET PACKARD'S FIELD ENGINEERS help you Establish Definite Replacement Periods . . .



ignition cable every 10,000 miles, but fleet operating conditions vary so much that a definite period for each fleet is desirable.

If you do not now have a definite replacement period on cable, get data from us on increased power advantages. In many sections Packard field engineers are available for personal help on such problems.

THE PACKARD ELECTRIC COMPANY
Warren, Ohio





IGNITION, BATTERY, AND LIGHTING CABLE

the 1931 Stewarts

a big money making truck

The New Stewarts Embody Improvements that place them far ahead of the field.

The new and better Stewarts are being hailed as the outstanding truck value of the age by men who know the truck industry from A to Z.

Thousands of Stewarts are in use in over 600 American cities and 87 foreign countries. Many Stewarts made 8, 10 and 12 years ago are still in service.

15 Models .. 57 Wheelbases

1 to 7 Ton .. \$695 to \$5700

Liberal Finance Plan Available

the New Stewarts have been styled

will be the Talk of Truckdom

opportunity for and passenger car dealers

FOR 18 years Stewart has built-up a world-wide reputation as a maker of quality trucks moderately priced... The 1931 Stewarts offer bigger value per dollar than ever before.. Appearance, rugged design, power and the most advanced engineering improvements, mark them by far "America's Greatest Truck Value."



STEWART MOTOR CORPORATION BUFFALO, N. Y.

and beautified to excel in appearance

Peel Your Coats; Good Times Are Coming

CONTINUED FROM PAGE 28

ence assembled and the subject under discussion is merger. In Chicago several meetings have been held quietly under the sponsorship of Mr. Cutting, who also sponsors the Chicago truck. Just which of the smaller assembled truck manufacturers have shown interest in Mr. Cutting's consolidation idea to the extent of being represented at the meetings we are not at liberty to mention. Mr. Cutting has given us to understand that he may have an announcement to make soon after the infant New Year bounces into the picture.

Obviously, the purpose of both these mergers is to effect operating economies. If purpose ceased right there, it would be a pity. Mergers of truck companies which, because of local conditions, intend to preserve their identities even after consolidation, should not only answer the question, "How can we cut manufacturing costs?" but also the much greater question, "How can we make our product, or products, more easily salable?" and, of equal importance, "How can we plan a constant growth?" The interested parties are, or should be, thinking along these lines.

Are there any dark clouds on the 1931 horizon? We see no dark ones, but we do see a spot of gray which happens to be a swarm of State Legislatures winging into action. To be exact, 44 Legislatures will buzz with legislative activity this year. It would be silly to expect a miracle, so the only thing to look for is a sheaf of bills and amendments to bills dealing with trucks. But there is nothing in this to cast any gloom on the business situation. It is just something to keep in touch with and to combat at every opportunity.

It is that way, too, with the campaign of propaganda for Federal truck regulation in which the railroads are working themselves up into a lather. Shippers are lined up with drawn bayonets on the truck side of this battle, and that's tough on the railroads. We don't class ourselves as an astute observer, but the whole stew looks to us like the last belligerent attack of the railroads before succumbing to the demand for store-door delivery and pickup service, which means widespread truck operation either by the railroads themselves or by means of controlled subsidiaries. And that won't hurt the truck business.

All in all, good times are coming, so peel your coats for action. Stop asking "How is business?" but ask yourself "Where is the business?" then look for it and you'll find that business is good.

Test Benches Knock Out the Comeback

CONTINUED FROM PAGE 36

heading "Starter Test," is revolved in turn so that each of the armature windings is tested.

The simplest test on an ignition condenser is for short circuits. A live lead from the battery is attached to one terminal of the condenser and a test point leading up to a voltmeter is placed upon the other contact point. If current flow is indicated on the meter, there is a short circuit. This operation is shown in illustration 8.

Generator armatures may be tested in much the same fashion as starter armatures except that the current is supplied by a pair of test points rather than directly through the brushes. This test is carried on in a growler, which is the machine shown in illustration 9, mounted on the side of the test table.

Something more than a single spark test is required to determine whether or not a coil is in good enough condition to operate on an engine. A coil is mounted in a stand, connected to a pair of breaker points, the high tension lead is extended to spark gap, as indicated in illustration 10. The strength of a spark depends, of course, upon the voltage of the current and this is noted in the meter shown in illustration No. 11. With a fixed voltage and a known breaker point, the only variable in the spark is the coil itself.

Electrical tests illustrated in this article were made in the shop of W. L. Black Implement Co., International Harvester dealer, Hammonton, N. J., by courtesy of Theodore Forster, service manager.

Good Roads Pave Way For Dance of Billions

CONTINUED FROM PAGE 52

ing, Durak brake shoe liners, clutch facing, Rusco clutch spider, riveting and brake relining machines, brake drum lathes and grinders. Curtis Pneumatic Machinery Co. will exhibit its new line of Curtis Model C High Speed portable compressors, as well as a small gasoline engine-driven air compressor outfit, a hydraulic washer and an electric-driven compressor outfit for service stations and repair shops. Included in the exhibits of the Linde Air Products Co. will be Prest-O-Lite floodlight attachments, oxweld equipment and specimens of steel weld and bronze weld cast-iron.

Lycoming Splits 130 Hp. Eight Ways

CONTINUED FROM PAGE 2

main bearings and the camshaft in six bronze bearings. Intake valves are of chrome-nickel steel and exhaust of silchrome. The valve lift is 11/32 in. and a quieting curve is used on the cams to eliminate tappet noise.

Valve tappets are of conventional mushroom design and operate through four clusters of four tappets each, which bolt to the cylinder block.

Connecting rods are of I-beam section—carry cast-iron pistons fitted with four rings, two compression and two oil. One-inch piston pins are clamped rods. Front-end drive is by a four-gear train. The crankshaft and generator gears are of steel, and the camshaft and idler gears are cast-iron. The gear face is 1½ in. wide.

Lubrication is by pressure to all main, camshaft and connecting-rod bearings. All oil passages are drilled in the crankcase and in the crankcase webs. The oil pump, located in the oil sump, is driven from the camshaft by spiral gears. Oil passes from the pump through a drilled passage in the crankcase to the oil filter and, returning to the main oil distributing tube, it runs the full length of the crankcase. Drilled passages in the crankcase webs carry the oil under pressure from the main oil distributing tube to the main and camshaft bearings. Oil under pressure to the front-end gears is obtained through a drilled passage from the front main bearing to the idler-gear bearing. The lower connecting-rod bearings are lubricated through passages drilled in the crankshaft from the main bearings. Cylinder walls and the entire valve mechanism are lubricated by spray through small jet holes drilled in the lower connecting-rod bearings which register with the holes drilled in the crankshaft once during every revolution of the crankshaft. The oilpressure regulator, which is adjustable, is located at the bottom of the oil pump and is permanently set at the factory.

The flywheel housing is No. 3 S.A.E. with provision for an S.A.E. No. 1 flange-type, outboard, starting motor. The generator is located on the left forward side of the engine. The mounting is standard S.A.E. flange-type and is driven at 1½ crankshaft speed. The distributor is driven from the camshaft by spiral gears and is a standard S.A.E. type "B" mounting. The rotation is counter-clockwise when viewed from the top. A pad for fuel pump is provided on the right side of the engine opposite No. 7 cylinder.

HERE!



EXPRESS SPEED

CARLOAD CAPACITY

SUPER

MULTI-TRACTION

UNEQUALED PERFORMANCE

HAULING PROFIT

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DUO-DRIVE 300A

WORLD'S MOST POWERFUL TRUCK



Relay's Dual Engine Six-Wheeler Opens a New Era in Heavy Duty Trucking Performance and Economy

POWER—More than 270 horse power for handling maximum loads at higher average speeds over any roads or grades.

RELAY DRIVE—Each engine drives to a separate Relay rear axle, eliminating the troublesome power connection between axles common to other six-wheel trucks.

SPEED—Latest truck type straight 8 engines governed at 2800 R.P.M. with optional gear ratios permitting any desired road speed.

RELAY TRACTION — With extraordinary power available, Relay's multiplied traction in starting due to the oscillation of the axles, assumes new importance.

BRAKES—Heavy duty air brakes with cast brake drums and molded brake blocks on all six wheels with air connections for trailers. Twin emer-

gency brakes equipped with booster offer adequate factor of safety.

RELAY SUSPENSION—Because of Relay's pendulum suspension, riding qualities are greatly improved. The horizontal impact is avoided on all rear wheels, a development never before attained in any Six-Wheeler.

FLEXIBILITY—Either or both engines may be operated as hauling conditions require. Two simple movements from the driver's seat connect or disconnect either engine.

ACCELERATION — Through its abundance of power, this unit establishes a new standard for heavy duty truck acceleration.

DEPENDABILITY—Because of its dual power unit and independent rear axles, this Relay is doubly dependable.

MAXIMUM POWER, SPEED, SAFETY, TRACTION & CAPACITY

ECONOMY— When traveling light or with no payload, the truck operates on one engine which affords definite savings in fuel and oil. Tire economy with the Relay suspension has been proven in numerous tests and through the actual experience of hundreds of Relay users.

TIRES—Balloon tires of either 22" or 24" diameter which have proven most economical in bus operation throughout the country will assure satisfactory tire performance at all speeds.

PERFORMANCE— Heavy duty hauling of maximum legal loads on schedule time with safety is an assured possibility with the Relay unit of this latest type.

HIGHWAY PROTECTION—Six-wheel trucks save the highways—actual government tests by the Federal Bureau of Public Roads prove unquestionably that six-wheel vehicles reduce the damaging impacts on the highways one-half and with the additional Relay cushioning, these blows on the road, truck and load are lessened to an even greater extent.

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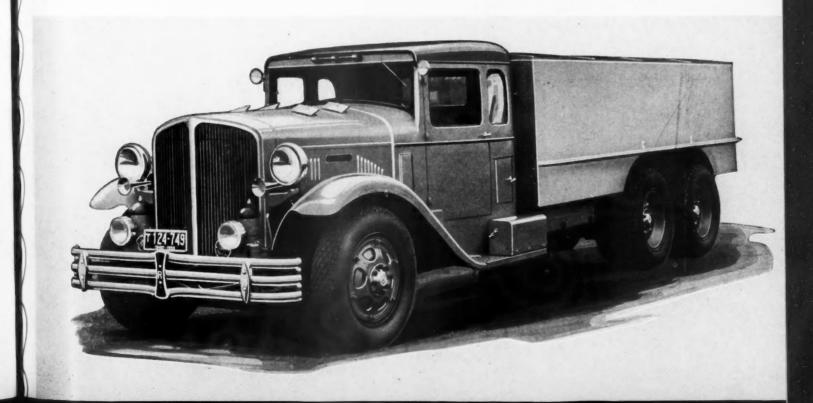
unit ubly CAB COMFORT—Driver cooperation is assured through the utmost comfort offered by fully adjustable driver's seat, ease of operating all controls, and sleeping accommodations for long hauls.

STEERING EASE—Hydraulic booster eliminates all steering strain and without regard to load, no effort is required to turn the steering wheel. Normal manual steering always available if booster inoperative assuring safety.

LIGHTNESS— Strong aluminum alloys have been used throughout the chassis to reduce dead weight.

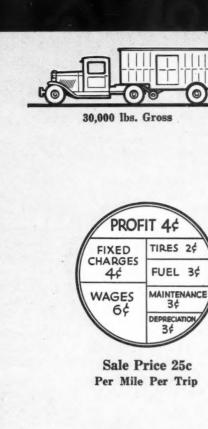
FUEL CAPACITY—Very ample gasoline tank capacity has been provided to eliminate loss of time and added cost of fueling en route.

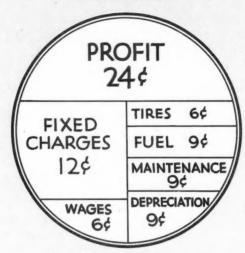
PROFIT—Greater economies and larger profits are immediately available in motor truck operation provided heavier loads may be transported at higher average speed with ease and safety by a single driver. To meet just this demand the Relay dual engine six-wheeler is offered to the heavy duty truck operator.



IFT BOOSTER STEERING-6 WHEEL AIR BRAKES

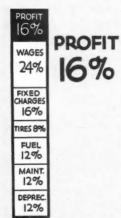
TRIPLED LOADS MEAN DOUBLED PROFIT





90,000 lbs. Gross

Sale Price 75c Per Mile Per Trip



PROFIT
32%

WAGES 8%

FIXED 16%

TIRES 8%

FUEL 12%

MAINTENANCE 12%

DEPRECIATION 12%

Percentage

The Profit Percentage Is Doubled When Higher Pay Loads Are Hauled Per Trip Behind The Single Driver With This Revolutionary New Relay.

Percentage

YES-	Send me complete	informatio	on about this	s revolunt	ionary new
motor truck, driven rear a	particularly about	the two	engines and	the two	separately

State
ne, 1 to 10 tons capacity



TRUCKS AND BUSSES I TO IO TON CAPACITY LIMA, OHIO

COMMERCIAL CAR JOURNAL

Gentlemen, Here's to You!...



F. M. Higgins, Research Dept., The Four Wheel Drive Auto Co., Clintonville, Wis.

TABLE OF TRUCK SPECIFICATIONS

Corrected Each Month From Data Supplied Direct by Manufacturers

(KEY TO REFERENCES ON PAGE 80)

ENERAL MOTORS TRUCK has changed listing of its models as they appeared last month. Both tonnage classification and range of tonnage for each basic model should be noted as listed in tables this month.

Atterbury lists a series of eight models, ranging in capacity from 1500 lb. to 5 tons, in this issue. Chevrolet 1½-ton dual rear tire models in standard and long wheelbases appear for the first time. Other models added to specifications in this issue include:

Fageol; 101 11/2-ton.

Fisher-Standard; BX 1-ton, Spec. X 1½-ton, 10AX 2-ton.

Chicago; 176C 10-ton tractor-truck.

Gramm; CX4 2-ton. Maccar; 66A 4-ton.

Studebaker; S1 1000-lb., S4 tractor-truck.



C. R. Chrisman, Chief Engineer, Gramm-Bernstein Corporation, Lima, Ohio



George E. Schoelkopf, Engineer, Clinton Motors Corporation, Reading, Pa.



Guy D. Hawley, Plant Manager, Greenville Mfg. Works (Omort Truck), Greenville, Ohio

The unquestioned trust which the truck industry places in this Table of Truck Specifications is due to the splendid collaboration of men at the factories who each month correct the statistical data and keep it up-to-date. For their valued cooperation in making the data authentic the Commercial Car Journal makes this acknowledgment of gratefulness and knows that those who make use of the Table will Join in saying: "Gentlemen, here's to you!" (Next month the tribute will be extended to another group of collaborators.)

		7	Ger	neral		Tire	Size					Engine								Fue Syste		Elect Syst		
Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.R. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.	Valve Arrangement			Length Main Bearings		Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
1000 Pounds 1 Chevrolet. Ind. Com 2 Dodge Bros. UF-1 3 Dodge Bros. F-1 4 Fargo Packet. 5 Ford 7 Rec. Jr 1 7 Rec. Jr 1 8 Rugby 6 9 Studebaker 8 1 Studebaker 9 1 Willys Six. 981 1500 Pounds 1500 Pounds	515 595 4 345 625 785 4	109 109 109 103 109 115 114	109 109	4000 4025 4125 3800 4000 4285 3500 3700	1855 1960 1935 1980 2150 2330 1665	B 5.25/19 B 5.00/19 B 4.75/19 B 5.00/19 B 6.00/18 B 5.00/19 B 5.25/19	B 5.00/19 B 5.25/19 B 5.00/19 B 4.50/20 B 5.50/19 B 6.00/18 B 5.00/19 B 5.25/19 B 4.75/19	Own Own Own Own Own A Pontiac Con 19E Con 22-A Own Own 96A Own 98A	6-3 4 x3 ½ 4 4-3 ½ x4 ½ 6-3 ½ x4 ½ 6-3 ½ x4 ½ 6-3 ½ x3 ½ 6-3 ½ x3 ½ 6-3 ½ x4 6-3 ½ x4 ½ 6-3 ½ x4 ½ 6-3 ½ x4 ½ 6-3 ½ x4 ½ 6-3 ½ x3 ½ x4 ½ x4 ½ x4 ½ x4 ½ x4 ½ x4 ½ x	200.3	26.3	50-2600 48-2800 61-3400 40-2200 58-3000	H GCCCCCCCCC			61/8 31/4 7 55/8 6855555 6855555 6855555	3 P 3 F 4 F 3 P	GPPP NNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNNN	0	Car Car Car Str Zen Mar Sch Str Str Til	MI MI V G MI P I	O-R O-R N-E Own O-R O-R A-L	D-R D-R D-R N-E Own D-R D-R A-L D-R A-L	1 2 3 4 5 6 7 8 9 10
1500 Pounds 12 Dodge Brother 13 Dodge Brothers 14 Dodge Brothers 15 Dodge Brothers 16 Fargo Clipper 17 Fisher Standard Jr. B 18 Fisher Standard Jr. B 19 (X) Gen. Mot. T15 10 Internat'1 Spec. De 11 International AW- 12 Paige 18 Relay 15AA	698 748 798 848 728	124 124 124 124 125 130 124 136 115	124 124 141 124 136	4760 4760 4860 4860 6000 6500 4930	2480 2340 2650 2650 2625 200	P 30x5 B 5.50/20 P 30x5 B 5.50/18 B 5.50/20 B 5.50/20 B 5.50/20	B 5.50/20 P 30x5 B 5.50/20 P 30x5 B 5.50/18 P 30x5 B 5.50/20 B 5.25/20 B 5.25/20 B 5.50/19 P 30x5	Own Own Own Own Own Con W10 Con 17E Pontiac Wau XA Own Con 17E	4-3%x4 ¼ 4-3%x4 ¼ 6-3%x3 % 6-3%x3 % 6-3%x4 ¼ 4-3%x4 ¼ 6-3%x4 6-3%x4 6-3%x4 6-3%x4 6-3%x4 ¼ 6-3%x4 ¼	208.0 195.6 200.5 214.7 200.3 173.0 173 224 214.7	27.3 23.4 24.0 27.3 26.3 19.6 19.6 25.3 27.3	45-2800 45-2800 63-3200 63-3200 	L G L C	0200200	2% 2% 2%	61/4 1041 1041 1041 55/4 55/4 10% 10%	7 P 7 F 3 F	CPP NNN	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Car Car Zen Zen Str Zen Zen Mar Zen Zen	V I V I V I V I V I V I	D-R N-E N-E N-L N-L D-R D-R	D-R D-R N-E N-E D-R D-R D-R D-R D-R D-R	12 13 14 15 16 17 18 19 20 21 22 23
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Brockway Junio 2 Brockway 7, 7 33 Climan 113 155 Indiana 1.13 155 Indiana 7, 7 International 8-2 International 8-2 10 LaFra. Republic C-1 Moreland C-2 Studebaker 4 4 5 5 5 5 5 5 5 5	1 1998 1998 1 1998 1 19	130 137 150 120 129 137 130 140 144 136 146	130 149 opt 120 165 149 152 175	6800 7500 7750 8000 8000 7500 8500 7500 6800 7265	3100 3450 3750 3350 3450 3450 3222 3250 3700 3300 3105 3935	P 32x6 P 30x5 P 30x5 P 30x5 P 30x5 P 30x5 P 30x5	P 32x6 P 30x5 P 30x5	Wis Con Bud WTU Her Her Con Lyc CT Lyc 48L Con 18E Lyc 48L Con 18E Own Own GRC	4-3½ x5 6-3½ x4½ 4-3½ x5½ 4-4x5 6-3½ x4½ 6-3½ x4½ 6-3½ x4½ 6-3½ x4½ 6-3½ x4½ 6-3½ x4½	248.2 226.4 251.3 251.3 248.2 220.9 224.0 214.7 224.0 214.7	27.3 22.5 25.6 25.6 27.3 22.5 27.3 27.3 27.3 27.3	65-2700 36-1800 46-2000 65-2700 43-2350 61-2800 61-3000 61-3000 71-3200 45-1600	L CGGGCGCGCCCCCCCCCCCCCCCCCCCCCCCCCCCCC	CCCCCCCC AC DOCO	222222222222222222222222222222222222222	8 10 10 10 10 10 10 10 10 10 10 10 10 10		CCCCCCC	000000000000000000000000000000000000000	Zen Zen Str Str Str Zen Zen	V V G G V V V V V V M	A-L A-L D-R D-R D-R A-L A-L	A-L A-L D-R A-L A-L D-R D-R D-R A-L A-L A-L A-L	61 62 63 64 65 66 67 68 69 70 71 72 73
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				Ger	eral		Tire	Size				E	Engine								Fue			trical tem
	Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.		Camshaft Drive		Length Main Bearings		Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make
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	Clutch					No.	Re	ar A	xle			Front Axle	Bra	kes		*	Frame		Body i	Moun Data	ting	Spr	ings	
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		General					Tire	Size	Engine												Fuel System		m System		
Line Number	Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.	Valve Arrangement	Camshaft Drive		Length Main Bearings	1 40	Olling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
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			Gei	neral		Tire	Size	Engine											Fuel Electri System Syste			1
Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.		mt I	Piston Material	Dia. Main Bearings	Length Main Bearings	No. Main Bearings	Governor Make	Carburetor Make	pe	Generator, Starter	Line Number
3 Ton—Cont* 1 Coleman. D40 3 Concord. JX-6 3 Concord. JX-6 4 Corbitt 3-4 T. 18W6 5 Day-Elder. 160 6 Diamond T. 602 8 Damond T. 602 8 Damond T. 602 9 Dodge Bros. F-60 9 Dodge Bros. F-61 1 Dodge Bros. F-62 1 Dodge Bros. F-62 1 Dodge Bros. F-62 2 Dodge Bros. F-62 2 Dodge Bros. F-62 8 Fageol. 3-65 6 Douglas. D4 6 Douglas. D6 6 Pouglas. D6 6 Pouglas. D6 7 Eageol. 3-70 8 Fageol. 3-70 1 Federal T108 2 ½-3 T. 2 Federal T108 2 ½-3 T. 3 Fisher-Stand. H. D. 6 6 Freeman DW144 6 Freeman DW148 6 Freeman DW148 6 Gramm. E-330 0 (X)Gen. Mot. T30 2-3 1 (X)Gen. Mot. T30 2-3 1 Gramm. E-330 0 (X)Gen. Mot. T30 2-3 1 Gramm. B-35 1 Hall B-35 1	4680 4200 3695 3440 2645 3500 2645 4505 4750 4750 4750 4750 4750 4750 47	175 154 178 165 1165 1165 1165 1165 1165 1165 1165	2042 2242 2412 1466 1195 2000 2000 2000 2000 2000 2000 2000 20	15000 16000 16000 15200 15200 15200 15200 12500 12500 16000 15500 16660 15500 16660 17500 18500	7100 6720 6720 6720 6720 6720 6720 6600 6400 6400 77500 77500 6800 68500 68500 6750 6750 6750 6750 6750 6750 6750 6	P. 36x6 P. 36x7 P. 36x6 P. 36x7 P. 36x	DP36x8 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x6 DP32x7 S 36x10° S 36x10° S 36x8 S 36x8 S 36x8 S 36x8 DP36x6 DP36x6 DP36x6 DP36x6 DP36x6 DP34x7	Con 188R Her WXC3 Her YXC Own	6-4-4-4-3-3-3-3-3-4-3-4-3-3-3-3-3-3-3-3-	$\begin{array}{c} 311\\ 339\\ 330\\ 0\\ 0\\ 3380\\ 0\\ 0\\ 3398\\ 0\\ 0\\ 0\\ 3398\\ 0\\ 0\\ 0\\ 0\\ 3400\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ $	$\begin{array}{c} 388.44.31.95.51.51.51.34.48.89.87.77.33.74.81.33.31.51.51.51.34.81.89.89.89.89.89.89.89.89.89.89.89.89.89.$	50-1400 58-2100 83-2100 83-2100 83-2100 83-2100 83-2100 83-2100 83-2100 83-2100 83-2100 83-2100 83-2100 83-2250 83-2100 87-2500 88-2500 98-2200 97-2200 99-2200 99-2200 99-2200 99-2200 99-2200 82-2400 83-2400 81-2400 81-2400 81-2400 82-2400 82-2400 83-2400	THE COCCOCCOCCOCCCCCCCCCCCCCCCCCCCCCCCCCC	00000000000000000000000000000000000000	A STAND TO THE TOTAL OF THE CONTROL	9 % 12 12 12 12 13 ¼ 10 ¼ 11 ½ 11 ½ 13 ¼ 13 ⅓ 13 ⅙ 13 ⅙ 13 ⅙ 13 ⅙ 13 ⅙ 13 ⅙ 13 ⅙	4 PCC 3 PSS 7 FFP C PCC 7 PPC C 7 PPC C 4 PPC C 7 PPC C 4 PPC C 7 PPC C 4 PPC C 7 PPC	Haalaa Buuloo waa waa waxee wa	Zen	V V M V AAAAAAAAAAAAAAAAAAAAAAAAAAAAAAA	AADDDAAADDDD LLLARRRRRRRRRR EELLRRRRLLLLLLLLLLLLLLLL	2 3 4 4 5 6 6 7 8 8 9 10 1 11 12 11 14 11 11 11 11 11 11 11 11 11 11 11

Line Number

Ī	Clutch	Gear	Set		No.	Re	ar A	xle			Front Axle	Br	akes			Frame		Body	Mour Data	nting	Spi	ings	
Radiator Make	Type and Make	Make and Model	Location	Locat and	niversals Make and	Make and Model	Final Drive and Type	Drive and Torque	Reduc. in High		Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axie	Width of Frame	Front	Rear	Auxiliary Type
Per Per	D.Cov D.Cov P.B&B D.Cov P.B&B P.B.B&B P.B.BB P.B.B P.B.BB P.B.B P.B.BB P.B.B P.B P	B-L 51 B-L 55 B-L 55 B-L 55 B-L 55 B-L 55 B-L 55 B-L 51 Cov Cov Own Own Own B-L 51 B-L 55 B-L 51 B-L 55 B-L 51 B-L 51 B-L 55 B-L 51 B-L 55 B-L 51 B-L 55 B-L 55 B-L 55 B-L 51 B-L 55 B-L 51 B-L 55 B-L 51 B-L 55 B-L 51 B-L	OUD AUDUUD AUUUD AUUU AAA AD AAUUUUU AD AD AUU UUU U	4 NNNONAAA NN .00 .00 .00 .00 .00 .00 .00 .00 .00	Bio Spi 3 Spi Spi	Own Wis 892A Wis 1418 Tim 65706 Tim 65200H Tim 65706 Tim 65706 Tim 65706 Tim 65706 Tim 65706 Tim 6500 Tim 65706 Tim 56706	WIFT THE WASTER WASTER TO THE WASTER THE WAS	HARRIBIE RAARRARARARAKI HERHEELE	Opt (Opt (Opt () Op	06.1 07. 88 8 88. 7 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Tim 15733-H Shu 5582B Shu 5582B Shu 5582B Own Own Own Shu 5550 Shu 615 Shu 5550 Shu 615 Shu 5550 Shu 6550 Shu 6550 Shu 6550 Shu 6550 Tim 15300 Tim 15300 Tim 15700 Tim 15300 Tim 15700 Tim 15701 Tim 15300 Tim 15703 Tim 15733	LAIH LAIH LAIH LAIH LAIH LAIH LAIH LAIH	584 768 478 478 478 416 416 503 503 503 503 503 503 659 5777 1 336 659 5777 1 336 659 5777 1 336 445 445 445 445 445 445 440 438 420 438 440 438 440 438 440 440 440 440 440 440 440 440 440 44	FYDD TO THE TOTAL T	ROS	7 xxx x x x x x x x x x x x x x x x x x	POPOPARTITOCOCTTITOCOCOCOCAPARCOCOCOCOCOCOCOCOCOCOCOCOCOCOCOCOCOCOCO	128½ 120 110 110 97 Var 78 81 100 1142 115 1142 115 115 112 95 0pt 128 120 120 120 120 120 120 120 120 120 120	77 17 18 18 18 18 18 18	33443334444444443333344444444333333333	4833 4232 4232 4312 4312 4312 4312 45 4312 45 45 45 45 45 45 45 45 45 45 45 45 45	Cont' 48x3 48x3 54x3 56x3 1/2 54x3 56x3 1/2 56x3	1
102 Lo: 103 Ow 104 Gd 105 Lo 106 Lo 107 Lo 108 Lo 109 Lo 111 Lo 111 Lo 113 Lo 114 Lo 115 Yc 116 Yc 117 Yc 118 Gd	D.Owns D.	n Own 2R 3 Own 2R 3 Own 2R 3 Own T B-L 51-5 n Own T n Own T B-L 55 Ful R U16 B-L 65 B-L 65 B-L 55 B-L 55	U A A A A A A A A A A A A A A A A A A A	44112448774487777778577475774	TO Blo OWI	Own 2R Tim 6570eB OO Tim 65720I Own C Own C Own C Own TE Wis Tim 6570eB Tim 66700I Tim 6570eB Tim 66700I Tim 6570eB Tim 68700I Tim 68700I Tim 68700I Tim 68700I Tim 68700I Tim 6570eB Wis 1238A Wis 1238A	E W 2F 2F 2F 2F 2F W W W W W W W W W W W	F FFF FFFFFFFFFFFFFFFFFFFFFFFFFFFFFFFF		0 0 62 3 6 53 6 53 3 15 5 3 3 9 8 8 0 6 4 7 4 8 9 0 6 6 4 7 4 8 9 0 7 4 8 9 6 8 6 8 6 8 6 8 6 8 6 8 6 8 6 8 6 8	1 Shu 510 4 Own 2R 6 Own 2R 9 Tim 167328 9 Tim 33000E 6 Own J 1 Tim 26450 5 Shu 6 Tim 15302 9 Wis 2 Tim 16302 0 Own 6 Own 7 Own 6 Own 1 Tim 15303 1 Tim 157331 8 Tim 157331 8 Tim 157331 8 Tim 157331 6 Own 6 Own 1 Tim 15305 8 Tim 157331 8 Tim 157331 8 Tim 157331 1 Own 1 Tim 15300 1 Tim 15300 1 Tim 15300 1 Tim 157331	O2IM O2IM L041D L41HV T2IH W2/4II T2IHV OP4M L41HV I L41HV	766 66 66 66 66 77 77 77 78 66 66 66 66 66 77 77 77 78 78 78 78 78 78 78 78 78 78	5 6 21M 6 21M 2 TD 1 CD	Ros Ros Ros Ros Ros Ros Ros Ros Ros Ros	7½x3½x½ 7½x2½x± 7½x2½x± 7½x2½x± 7½x2½x± 7x3x± 9x3½x4 7x3½x4 7x3½x4 7x3¾x4 8½x3x4	(a) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d	P 70% Opt 132 Opt 132 Opt 135 C 135 C 135 C 144	Opt 1322 76 132 76 105 105 105 105 105 105 105 105 105 105	34 34 34 34 34 35 30 30 30 30 32 32 32 32 32 32 32 32 32 32 32 32 32	46x3 44x3 42x2 ½ 43x2 ½ 43x2 ½ 43x2 ½ 54x3 42 ½ x2 1 40x3 42x2 ½ 41 ½ x2	45x3 56x3 ½ 53x3 ½ 54 ½ 43 51 ½ x3 50 ½ x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 54x3 55x3 6x3 6x3 6x3 6x3 6x3 6x3 6x3 6	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

				Gen	neral		Tire	Size	Engine											Fuel System		Electrica System		
Line Number	Make, Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Brake H.P.	Valve Arrangement			Length Main Bearings	No. Main Bearings Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Generator, Starter Make	Line Number
1 2 2 3 3 4 4 5 5 6 6 7 7 8 8 9 9 10 11 12 13 13 14 15 5 16 6 17 18 19 20 21 22 23 24 25	Relay 60DC Relay 80 Service 80 Service 90 Se	5850 5200 4280 3520 4500 4745 5330 5250 3690 3795 6300 48650 48650 4925	148 160 172 194 174 171 161 182 150 156 175 175 163 150 197 197 197 197 197 197 197 197 197 197	200 235 223 221 198 191 204 150 198 192 177 164 235 118 209 209 201 215 201 201 201	20500 22000 15000 20000 18400 21000 21000 15000 13000 14000 20000 16000 21500 18000 21500 18000 21500 18000	10290 7700 8400 5600 6900 7200 6000 7800 8600 8200 5775 5500 7010	P 38x7	S36x10 S36x10 DP36x8 DP36x8 DP36x8 DP34x7 DP36x8 DB8.25/20 DP34x7 DP34x7 DP36x8 DB8.25/20 S 36x12 S 36x12 S 36x12 S 36x12 S 36x12 DB 7.50/20 DB 7.50/20 DB 9.00/24 DB8.25/20 DB8	HaS 151 HaS 152 Bud GL6 HaS 160 Lyc TS Wau 6KS Con 18R Her WXC 2 Own Bud BA 6 Bud BA 6 Bud BA 6 Wau 6XK Wau 6XK Wau 6XK Wau 6XK Wau 6XK Wau 6XK Con 18R Con 18R Con 18R	4-1/4 x5/2/4-18/4 x6/2/4-18/4	312 390 0 572 5 468 2 354 0 339 3 360 8 376 5 410 9 411 0 298 0 411 0 354 0 337 0 404 0 322 3381 326 3 396 0 404 0 322 339 2 339 2	28.9 36.1 48.6 443.3 36.2 38.4 40.8 38.4 25.5 40.8 40.8 33.7 36.2 33.7 36.2 33.2 40.8 40.8 33.7 36.2 33.4 40.8 33.4 40.8 33.7 36.2 33.4 40.8 33.4 40.8 33.7 36.2 33.7 36.2 40.8 33.7 36.2 40.8 33.7 36.2 40.8 33.7 36.2 40.8 33.7 36.2 40.8 33.7 36.2 40.8 33.7 36.2 40.8 33.7 36.2 40.8 33.7 40.8 34.8 34.8 34.8 34.8 34.8 34.8 34.8 34	59-1800 60-1800 114-1900 105-2000 89-2600 77-2560 82-2400 73-3000 83-2000 83-2000 83-2000 66-2401 90-2750 100-2400 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000 88-2000	HLLLLHLLTLLLLLLLLLLLLLHL	SECONDO DE LA CAMBRIO DE LA CA	201300000000000000000000000000000000000	8 % 6 % 6 % 6 % 6 % 6 % 6 % 6 % 6 % 6 %	4 PC 4 PC 7 FP 7 FP 4 PS 5 PC 7 FP 7 FP 3 FP 7 FC	HS Bu Wa No No On Bu Bu Wa Ha On On Ha No On No On No On Ha No On No On No	Zen	G VVVVGMM PVVVVVM VPPVM VM	A-L A-L	D-R D-R A-L A-L D-R A-L A-L L-N D-R D-R D-R	1 2 3 4 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 1 22 24 25
2627828883334433444444550555555555555555555555	Armleder. 41 Atterbury. C Available. 7 44 Atterbury. C Available. 7 Brockway. 220-3½, 4T Chicago. 1-50-8 Clinton. 90 Clinton. 90 Clinton. 90 Clinton. 90 Fageol. 46 Fageol. 47 Fageol. 48 Fageol. 49 Fageol. 40 Garant. 40 Garant. 40 Garant. 47 Gramm.	3000 4750 4800 5330 4295 5655 6640 5750 5220 5330 5450 4600 4600 4600 4600 4600 4600 460	Op 186 Op 170 190 140 190 175 183 156 156 144 148 175 153 151 170 202 202 202 174 183 174 183 174 183 174 184 185 185 185 185 185 185 185 185 185 185	1999 2244 Opp 1922 180 200 200 200 204 224 226 206 206 206 206 206 206 206 206 206	16300 19315 20000 22000 18780 21550 21550 21550 24500 2250000 2250000 22500000000	8200 7400 7700 7700 7700 7700 7700 7700 7	B 9.00/20 P 36x6 P 36x6 P 36x6 P 36x6 P 36x6 P 34x7 P 34x7 P 34x7 P 36x8 P 36x8 P 36x8 P 36x8 P 36x9 P 34x7 P 34x7 P 36x6 P 36x6 P 36x6 P 36x6 P 36x6 P 36x7 P 36x6 P 36x6 P 36x6 P 36x6 P 36x6 P 36x8 P 36x8	DP36x6 DP36x6 DP36x6 DP34x7 DP36x8 DP36x8 DP36x8 DP36x8 P 38x9 8 36x14 DP36x7 DB9.00/20 DB9.00/20 DB9.00/20 DB9.00/20 DB8.25/20 S 36x12° DP36x8 DP36x	Con 18R Con 21R Con 21R Con 21R Con 21R BWAU SRL BUD BA 6 BUCk COWN 331 Con 21R Lyc TS Lyc TS Con 18R Con 18R Con 20R Her YXC3 CON 20R Her YXC CON 20R	6-4x4 1/2 6-4/3x4 3/3 6-4/3x4 5/3 6-4/3x4	462 339 349 349 462 339 349 427 421 462 421 422 421 422 423 424 424 425 427 427 428 427 428 427 428 427 428 427 428 429 429 429 429 429 429 429 429	45.9 440.8 4	83-2000 73-2000 82-2400 82-2400 81-2400	LLLLHHLLLLHHHHLLLHHL LLHLLLLHTL		324 15 15 15 15 15 15 15 15 15 15 15 15 15	121-131-131-131-131-131-131-131-131-131-	7777 PCCC P P P P P P P P P P P P P P P	Ha Ha Wa Re No Co Co Co Co Bu Bu Ha Ha No No Ke Pe No Co Co Co Bu Wa Wa Wa Wa No Ma Wa No No Ma Wa No	Zen	VVMMVVVVVVVVVVVEVVMMMMMVMVVVVMGV VMVPVP	LRRLLLpplLRRRRRRRRRRRR bs LRRLLLLLLLRB-LLRRRLLLRLLRLRRRRR	A-L D-R D-R D-R N-E A-L D-R	26 27 28 29 30 31 31 23 33 44 45 49 49 49 49 49 44 44 44 44 44 45 55 55 56 56 66 66 66 66 67 68 70 71 72 72 72 72 72 72 72 72 72 72 72 72 72
73 74 78 76 77	(X) Gen, Mot, T44 3-41/ Larrabee 85. Ster. DW18-64.41/2-61/ Ster. DC19-64.41/2 x5/	209 5500	141 168 166 163 Op	181 206 186 177 Op	16000 23650 18000 24000	860	P 34x7 D B9.75/20 D S 36x5 D S 36x5 D P 36x8	DP34x7 DB9.75/20 S 36x10 S 36x10 DP36x8	Buick Con 21R Wau 6KS Wau 6XK Wau 8RL	6-3 4 x 4 % 6-4 % x 4 % 6-4 x 4 % 6-3 % x 4 % 6-4 % x 5 %	257.4 424.4 358 298.5 462	28.3 45.9 38.4 233.7 45.9	76-2500 97-2400 71-2000 61-2000 97-2000	HLLLL	G C C C C C C C C C C C C C C C C C C C	2% 2% 3 2% 3	8 13 13 13 13 13 13 13 14	2 PP	Ha No Wa Wa Wa	Mar Zen Zen Zen Str		D-R D-R		73 74 75 76 77
787 777 888 888 888 888 888 888 899 99 99 99 100 100 100 100 110 111 111	ward La France - 20. 5 Ton 3 Aeme	4674 5500 5672 1000	5 192 166 167 167 167 177 182 177 182 193 194 195 195 195 195 195 195 195 195	2 Op Op Op Op Op Op Op Series and Op Op Series and Op Series a	21500 23000 16200 224000 224000 226000 425000 425000 422000 425000 42200 42200 42000 42200 4200	870 870 870 870	0 8 36x5 0 8 36x6 0 8 36x6 0 18 36x6 0 19 40x8 0 19 36x8 0 19 36x8 0 19 36x8 0 19 36x8 0 19 36x9 0 19 36x8	S 40x12 D840x6 DB9.75/20 DP40x8 DB10.50/ DP42x9 DP38x9 DB10.50/ DP42x9 DP38x9 DB9.75/20 DP40x8 DS40x7 D840x7 D840x7 D840x7 D840x7 D838x9 D938x9 E40x12 DP38x9 DP36x8	Con B7 Own 5R Own 5R Own 6W Own Her WXC2 Con 21R Own Own Wau 6RB Con BTU Bud BTU Bud BA6 Bud GL6 Bud BA6 Con 20R Con 21R Bud BA6 WauSRL Bulck Own 331 Bud BA6 Con 16H Her G Lyc T8 Con 21R Con 21R Con 21R Con 21R Bud BA6 Con 21R Con 21R Bud BA6 Con 21R Con 21R Bud BA6	0-1 3	471. 425. 410. 1 425. 410. 1 360. 572. 428. 453. 453. 677. 510. 411. 427. 453. 381. 427. 411. 411. 402. 331. 411. 407. 353. 427. 427. 427. 427. 427. 427. 427. 427	2 3 3 6 6 6 6 6 5 6 4 4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 4 4 5 9 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	62-1500 50-1200 75-1800 115-1600 80-2200 101-2400 101-2400 101-2400 101-2400 102-2400 61-1400 85-2400 109-2500 10	LLLLLHLLLHLLLHHLLLLHHHHLHHLLLLHHLH	000000000000000000000000000000000000000	THE STATE OF THE S	10 % 14 % 14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3 FP	Haa Haa Haa Haa Haa KP Bu Bu Bu Co Co Co Co Bu Bu Haa Bu Haa Bu Pe Pe Ba	Mar Mar Zen Zen Zen Zen Zen Zen Zen	VVVVVVVVVVVGEEVMMVVEPM	A-L D-RR D-R A-L Spi D-R D-R D-R L-N L-R D-R R-B R-B E	A-L A-L L-N L-N	81 82 83 84 85 86 87 88 89 91 92 93 94 95 96 97 98 100 101 102 01 103 104 105

Line Number

	Clutch	Gear	Set		.0	Re	ar A	xle			Front Axle	Bra	kes			Frame		Body	Moun Data	ting	Spr	ings	T
Radiator Make	Type and Make	Make and Model	Location No of Borward Speeds	Locat. and	Universals Make and N	Make and Model	Final Drive and Type	Drive and Torque	Reduc. in High	Reduc. in Low and	Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axie	Width of Frame	Front	Rear	Auxillary Type
1 Own 2 Own 3 Per 4 Per 5 Per 6 Own 7 Per 8 Lon 9 You 10 G&O 11 Lon 12 Lon 13 Lon 14 Hex 16 Hex 16 Hex 18 Own 19 Own 20 Own 21 Own 22 Own 22 Per	P.Own P.Own D.B-L D.B-L D.Ful D.Ful D.Own D.Own Ful D.Own Ful D.B-L D.Ful D.Own Ful D.B-L	Own Own B-L 60 B-L Ful MGU B-L 51 Ful MGOC B-L 55 Ful VU Cov SHO B-L 60Ma: B-L 51 B-L 51 B-L 51 B-L 51 Cown 4B Cown 4B B-L 60 B-L 51 B-L 51 Own 4B B-L 60 B-L 51 B-L 51 B-L 51 Down 4B B-L 60 B-L 51 B-L 51	UUUUUU AAAAUUUUUUUUUU AU	55 NA 3 3 3 4 5 NO 0 4 4 A A 4 4 4 A A 4 4 4 A A 4 6 NO 0 4 4 A NO 0 4 4 NO 0 6 4 1 NO 0 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Own Own Spi 4 Spi 3 Spi 3 Spi Blo 4 Spi Blo Blo Blo Blo Blo Spi Spi Spi Own Cle Cle Spi 3 Spi 4 Spi 3 Spi 3 Spi Spi Spi Spi Spi Spi Spi Spi Spi Spi	Own 1200 Own Tim 65706 H Ti' 66704 DH Tim 55200 Eat Ti' 65200D Tim 65001 H Wis 1567 H Own Own 60 Own 74 Tim 66700 DP Tim 65000 H Wis 8317 L Tim Eat Own Wis Own 50 Cwn 50 Cwn 50 Cwn 50 Cwn 50 Cwn 10 C Own 50 Cwn 50 Cwn 10 C Own 50 C O	2F CDD WFF SF 2F WFF 2R 2R WFF 2D 2D 2F 2F 2F 8F WF	HHRR RRRHHRRRHH	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	2.0 (4.0 (9.9) (3.0) (6.1 (4.7) (8.8) (8.2	Shu 5532 Tim 15733 H Tim 15733 H Tim 16302 Tim 16302 Tim 15733 H Shu 5429 Sal	BEAIM BOAIM IAIH TAIHV LAIHV LAIH LAIH LAIH LAIH LAIH LAIH LAIHW L	650 584 387 398 505 600	TTD FFD FFD TTI TTX TTX TTX TTX TTX TTX TTX TTX TTX	Own Ros Ros Han Han Ros Ros Own Han Ros Ros	9x3x 1/4 8x3x 1/4 7 fx x3x x x 8x3 1/4 x 1/4 9 fx x3 1/4 x 1/4 6x3 1/4 x 1/4 7x2x 1/4 9x2 x 1/4 9x2 x 1/4	0: 000: : : : 40000:	106 ½ 120 132 162 197 ¼ 139 ¼ 156 131 ¼ 144 144 144 122 ¾ 108 0pt 168 144 143 ¼ 128 Var Var	111 90 89¼ Opt 199 74 76¼ 97½ 94½ 85¾ 79½ 91½ Opt Opt 105½ 84¼	33 ¼ 332 ¼ 334 ¾ 34 34 34 34 34 ¼ 333 ¼ 341 ¼ 36 36 36 36 36 36 36 ¾	44x3 42x2 ½ 42x2 ½ 39x2 ½ 39x2 ½ 40x2 ½ 40x2 ½ 40x2 ½	Cont' 56x3\/ 56x3\/ 56x3\/ 56x3\/ 56x3\/ 56x3\/ 56x3\/ 54x3 54x3 54x3 54x3 54x3 54x3 54x3 55x43 60x3 60x3 60x3 60x3 60x3 60x3 60x3 64x3 54x3 54x3 54x3 54x3	d 123 44 123 144
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				Gen	eral		Tire	Size		-		Er	ngine								uel		trical	=
Line Number	Make. Model and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max. Brake H.P. at Specified R.P.M.	Valve Arrangement	Piston Material	Dia. Main Bearings	Length Main Bearings	ain B	35	Governor Make		Ignition System Make	Generator, Starter Make	Line Number
11223344 445567788911011111111111111111111111111111111	5 Ton—Cont International HS-104C International HS-104C International W-3 Kleiber 66 Lange 76 Maccar 86 Maccar 86 Maccar 86 Maccar 86 Maccar 86 Maccar 93½-5 Ton. Mack BC 3½-5 Ton. Mack AK 3½-5	1		235 235 235 216 209 216 220 240 228 228 228 240 199 184 199 184 199 215 136 Opp 215 1215	22000 26000 22900 25000 25000 25000 22000 23500 24000 24000 28000 23000 24000 24000	9435 9200 9500 8975 8975 6500 8750 10000 8700 9600 9600 9800 9409 8737	B 9 . 75/20 P 40x8 S 36x6 B 10 . 50/20 S 36x8 P 36x8 S 36x5 S 36x5 S 36x5 S 36x5 B 9.00/20 S 36x6 B 9.00/24 P 36x8 P 36x8 S 36x6 S 36x6	DP40x8 DS36x6 B10.50/20 DS40x6 DP36x8 DP36x8 DP36x8 DS36x5 DS36x5 DS40x5	HaS 152 Ha S152 Ha S152 Con 21R Her YXC2 Bud BA6 Her YXC3 Wis RBU Own BK Own AC Own AC Own AC Own AC Own AC Own AC Her WXC2 Con 21R Bud BA6 Wau 6SRL Wau 6SRL Wau AB Own GRB Own GRB Own GRB Own GRB Own IAB	4-4 % x5 3/4 4-4 % x5 3/4 4-4 % x5 3/4 6-4 % x4 3/4 6-4 % x4 3/4 6-4 % x5 3/4 4-5 x6 4-5 x6 4-5 x6 4-5 x6 4-5 x6 4-5 x6 6-4 /6 x5 3/4 4-5 x6 6-4 /6 x5 3/4 6	390 428.4 453 4479.8 4471.2 4471.2 4471.2 4471.2 4471.2 4471.2 4471.3 4471.2 4471.3 448.8 468.8 468.8 468.8 468.8 468.8 468.8 468.8 468.8 468.8 468.8 468.8	36.1 36.1 48.6 40.8 40.0 38.4 40.0 40.8 43.8 40.0 40.8 45.9 40.8 45.9 40.8 45.9 40.8 45.9 40.8 45.9 40.8	60-1800 69-1800 100-2600 99-2200 76-2200 106-2400 64-1600 126-2300 177-1800 77-1800 78	HHHULLLLLLLLLTLLHLLLLLLLLLLLLLLLL	AANCCCCCossssC CCNCCCCCsssX	332323232333333332 2 2222333333222332	8% 8% 15 12 10 12 10 12 11 11 11 11 11 11 11 11 11 11 11 11	33PPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPPP	HINDER PER PER PER PER PER PER PER PER PER P	Street St	VVM VPVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVVV	A-L R.Bo D-R Eis N-E R-Bo R-Bo R-Bo A-L D-R A-L A-L A-L	A-L D-R D-R N-E N-E N-E N-E N-E N-E N-E N-E N-E N-L D-R A-L D-R A-L D-R D-R D-R	1 2 3 3 4 4 5 6 6 7 7 8 8 9 100 111 12 13 114 15 16 117 17 117 117 12 22 23 22 42 25 28
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Line Number Radiator Make

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		Clutch	Gear	Set		No.	Re	ar A	xle			Front Axle	Bra	kes			Frame		Body	Moun Data	ting	Spi	ings		
Line Number	Radiator Make	Type and Make	Make and Model	Location No. of Forward Speeds	Aux. Locat. and Speeds	Universals Make and	Make and Model	Final Drive and Type	Drive and Torque	Reduc. in High		Make and Model	Service	Area Service Brakes	Hand	Steering Gear Make	Dim. Side Rail	Type	Cab to Rear of Frame	Cab to Rear Axle	Width of Frame	Front	Rear	Auxiliary Type	1 10
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Line Number

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			Ge	neral		Tire	Size				En	gine								Fue		lectri Syste	
Make, Model , and Capacity	Chassis Price	Standard W.B.	Max. W.B. Furnished	Gross Vehicle Wt. (See Key Note)	Chassis Wt. (Stripped)	Front	Rear	Make and Model	Number of Cylinders Bore and Stroke	Piston Displacement	N.A.C.C. Rated H.P.	Max, Brake H.P. at Specified R.P.M.	Valve Arrangement		Dia. Main Bearings	Length Main Bearings	No. Main Bearings	Oiling System	Governor Make	Carburetor Make	Fuel Feed	Ignition System Make	Make Starter
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Line Number

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KEY OF REFERENCES

GENERAL

Gross Vehicle Weight—Chassis weight, plus body and cab, plus pay load.

Chassis Price is for truck with standard wheelbase listed and with tires listed F.O.B. factory, unless otherwise specified.

b—Price of Mack AC 7-10 ton, \$4,950, tires, S 36x5, DS 40x5; 11-14 ton, \$5,500, tires, S 36x5, DS 40x5; 12-15 ton, \$6,000, tires S 36x7 DS 40x7.

TIRES

-Balloon.

DB-Dual Balloons standard equipment. P—High Pressure Pneumatics standard

DP—Dual High Pressure Pneumatics standard equipment.

S—Solids.
DS—Dual Solids.

Pneumatics furnished at extra cost.

ENGINE Make

Bud-Buda Company. Con-Continental Motors Corp. Has—American Car & Fdy. Co. Her—Hercules Motor Corp. Lyc-Lycoming Motor Corp. Wau—Waukesha Motor Co. Wis—Wisconsin Motor Mfg. Co.

Valve Arrangement

H—In head. L—"L" Head. S-Sleeve. T-"T" Head.

Camshaft Drive C-Chain.

G-Gear.

Piston Material

-Aluminum alloy.

B-Semi-steel. C-Cast iron.

-Aluminum alloy with strut.

Main Bearings

Oiling System

CC-Pressure to main, connecting rod and camshaft bearings. -Pressure to main, connecting rcd.

PC—Pressure to mains and connecting rod bearings.

PG-Pump, gravity and splash

PS-Pressure with splash

SP-Circulating with splash

Governor

Bf-Bethlehem Fabricators, Inc. Bu-Buda Co-Continental.

Ha-Handy Governor Co. HS-Amer. Car & Fdy. Co.

KP-Handy Governor Co.

Mo-Monarch.

No-Not supplied.

Optional. Op-

Pe-Pierce Governor Co.

Si-Simplex (Elsemann Magneto Corp.)

Wa-Waukesha

Radiator -Bush Mfg. Co.

Chi-Chicago Mfg. Co. Fed-Fedders Mfg. Co. -G & O Mfg. Co. Har-Harrison Rad. Corp. Hex—Hexcel Rad. Co. Lon—Long Mfg. Company. McC-McCord Rad. & Mfg. Co. Mod-Modine Mfg. Co Per—Perfex Corp.
R-T—Rome-Turney Rad. Co. You-Young Rad. Company.

FUEL SYSTEM Carburetor Make

Car-Carter Carburetor Co.

Mar—Marvel Carburetor Co. Sch—Wheeler Schebler Co. Ste-Detroit Lubricator. Str—Stromberg Motor Dev. Co.
Til—Tillotson Mfg. Co.

Zen-Zenith-Detroit Corp.

Fuel Feed

E-Electric Pump. G-Gravity. M-Mechanical Pump.

p.__Pressure.

ELECTRICAL SYSTEMS

A-Bo-Amer. Bosch Magneto Co. R-Bo-Robert Bosch Magneto Co. Apollo Magneto Corp. D-R-Delco Remy Company Fis-Elsemann Magneto Corp. L-N—Leece-Neville Co.
N-E—North East Elec. Co. Spi-Splitdorf Electrical Co. Generator and Starter at extra cost.
 Starter not supplied. Generator at extra cost.
 Starter at extra cost.

CLUTCH

Type

D-Multiple disk. dp-Double Plate. O-Plate in oil. -Single plate.

Make B&B—Borg & Beck Co.

Cla—Clark Equipment Co. Cov—Covert Gear Co. D-G-Detroit Gear & Mach. Co. Ful—Fuller & Sons Mfg. Co.
H-S—Merchant & Evans Co.
Jon—Jones Clutch & Gear Co. Lon-Long Mfg. Company. M-E-Merchant & Evans. M.M.-Mechanics Mach. Co. Mun-Muncie Products Div. General Motors Corp. Roc—Rockford Drill Machine Co. W-Q—Warner Gear Co.

B-L-Brown-Lipe Gear Co.

GEARSET

Make and Model

B-L-Brown-Lipe Gear Co. Cla—Clark Equipment Co.
Cov—Covert Gear Co.
D-G—Detroit Gear & Mach. Co. Ful—Fuller & Sons Mfg. Co. M.M.—Mechanics Mach. Co Mun-Muncle Products-Div. General Motors Corp. W-Q-Warner Gear Co. War-Warner Corp.

Location

A—Amidships.

J—Unit with jackshaft. U-Unit with engine.

Auxiliary, Location

-Not furnished Op-Optional at extra cost. -Amidships

-Amidships. -Rear of amidships main trausmission -Unit with engine.

UNIVERSAL JOINTS

Blo-Blood Bros. Mach. Co. B-C-Blood and Cleveland Cle-Cleveland Steel Prod. Corp. Har-Spicer Mfg. Co. M. M. - Mechanics Machine Co. Pes—Peters and Spicer.
Pet—Peters. P-S—Pe:ers and Snead. S-C—Spicer and Cleveland Spi-Spicer Mfg. Co. S-P—Superior Universal Products Co. SpB—Spicer and Blood Bros.

SoP-Spicer and Pick.

S-T—Spicer & Thermoid. U-M—Universal Machine

-Universal Machine Co. U-P-Universal Products Co.

REAR AXLE

Make

Cla—Clark Equip. Co. Col—Columbia Axle Co. Con-Continental Axle Co. Eat—Eaton Axle Co.
Sal—Salisbury Axle Co.
Tim—Timken Det. Axle Co.

Wis-Wisconsin Axle Co

Final Drive and Type

C-Chain. D-Dead

I—Internal Gear.

-Double Reduction

R-Relay-Pendulum Drive. Spiral Bevel.

-Worm.

14-Semi-Floating

%—Three-Quarter Floating.
F—Full Floating.

Drive and Torque

H-Hotchkiss R-Radius Rods T-Torque Arm.

U-Torque Tube O-Radius Rods Optional.

WHEELS DRIVEN

2-Forward pair of rear wheels. 4F—Front and forward pair of rear wheels. 4R—Four rear wheels. 6-Six wheels.

FRONT AXLE

Make and Model Shu-Shuler Axle Co., Inc.

Cla—Clark Equipment Co. Col—Columbia Axle Co. Con-Continental Axle Co.

Eat—Eaton Axle Co.
Sal—Salisbury Axle Co.

She-Sheldon. Tim-Timken Det. Axle Co. Wis-Wisconsin Axle Co.

BRAKES—Service Make

Bendix.
Bendix front, Eaton rear.
Bendix front, Own rear.

-Clark. -Lockheed. -Lockheed front, Own rear.

L—Locanical Color of the Color

Location

2—Two Wheel. 4—Four Wheel.

6-Six Wheel.

2/4—Two wheel brakes effective on all four wheels through driveshaft.
 F—Driveshaft effective on four wheels.

J-Jackshaft.

P—Propeller shaft.

P/4—Propeller shaft effective on four wheels. r-Four rear wheels.

Y-Internal front and external rear. X-External

Method of Operation

A-Air.

D-Hydraulic and mechanical.

H—Hydraulic.

M-Mechanical. V-Vacuum.

BRAKES-Hand Location

—Center of double propeller shaft
—Rear wheels.
—Four wheels.
—Worm or bevel gear shaft.
—Transmission.
—Driveshaft.

Type

D—Disk. I—Internal. X—External Y—Internal front and external rear.

STEERING GEAR Make

-Columbus G. & P. Co.
-Gemmer Mfg. Co.
-Hannum Mfg. Co.
-Saginaw St ering Gear
Div. General Motors Corp.
-Hannum Mfg. Co.
-Ross Gear & Tool Co.
-Wohlrab Gear Co.

FRAME Type

Channel reinforced with plate. Side rails tapered front and rear.

SPRINGS-Auxiliary Type

14—Semi-elliptic above or below main springs.
14—Quarter elliptic.
15—Coll spring.

Y-Chevrolet utility model with dual 30x5 rear tires lists at \$545.00.

(X) General Motors Trucks. Gross vehicle weight indicated for each model in table is the Straight Rating (combined weight of chassis, body, equipment and payload) for which chassis is designed and guaranteed to satisfactorily operate under average for which chassis is designed and guaranteed to satisfactorily operate under average conditions. The size of the tires used does not affect this Straight Rating, but to secure maximum tire mileage it is suggested that the total gross weight be limited to a "recommended gross weight" for each tire equipment (type number) based on tire capacity. Chassis prices vary with wheelbase and tire combinations. The range of "recommended gross weights," type numbers and resulting payload range (assuming nominal body allowance) for each model follow.

Note: Models T-15 to T-60 inclusive, as well as Models TX and WX, are available for Expect only as each chassis.

for Export only as coach chassis.

MODEL	RANGE OF RECOMMENDED GROSS WEIGHTS (LBS.)	TYPE NUMBERS	RANGE OF PAYLOAD (TONS)
T-11	3800	1001	1/3
T-15	5400 to 6500	1501 to 1708	3/4
T-17	5500 to 6500	1701 to 1708	% to 11/4
T-19	6500 to 8500	2201 to 2223	1 to 2
T-25	6800 to 9000	2501 to 2518	1 to 2
T-30	9000 to 12500	3201 to 3215	11/2 to 3
TX-1861/2	14000	Export Coach	
WX-185	14500	Export Coach	
T-42	10600 to 15000	4201 to 4212	2 to 4
T-44	10600 to 16000	4401 to 4412	2 to 41/2
WX-215	17000	Export Coach	
T-60	14500 to 22000	6201 to 6218	21/2 to 6
T-82	15500 to 24000	8201 to 8212	3 to 7
T-90	22000 to 28000	9001 to 9007	5 to 71/2

THIS SINGLE FACT SETTLES THE QUESTION "Which Balloon?"



MORE GENERAL TRUCK BALLOONS ARE SOLD THAN ANY OTHER MAKE

With the increasing number of operators changing to balloons in every field, the General Truck Balloon is the big majority choice A On the cold basis of performance this revolutionary new tire has earned its way into whole fleets A "Trial-tested" by thousands of truck owners on their toughest jobs—usually where other types and makes of tires have failed—the General Balloon has proved conclusively that it solves and controls the most stubborn operating problems A That's why from the most critical of all juries comes this nationwide verdict: "More General Truck Balloons are sold than any other make" A Ask your General Tire Dealer for facts and figures on a change-over for your trucks. The General Tire & Rubber Company, Akron, O.

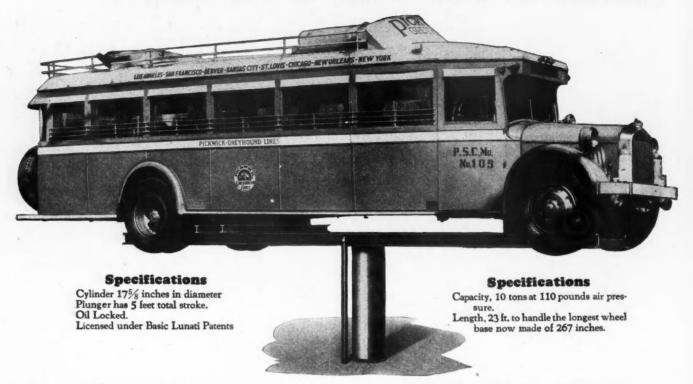
The

GENERAL

TRUCK BALLOON

-goes a long way to make friends

New CURTIS-built TRUCK and BUS Lift!



WITH a lifting capacity of 20,000 pounds, and a platform length of 23 feet, this new Curtis Truck and Bus Lift will handle the heaviest and longest trucks or single-deck buses made.

It lifts the vehicle by front and rear axles, leaving the wheels hanging free for easy brake and wheel adjustments.

The Curtis Bus Lift is of a single-cylinder post type. It can be rotated to a full 360 degrees, which permits the vehicle to be driven forward both going on and off the lift. Installation cost is less and uniformity of lifting and lowering speed is assured.

The Curtis Truck and Bus Lift provides complete certainty of safety through:

1. Tremendous structural strength — 400 to 500% safety factor provided in all parts. The plunger itself is 175%" in diameter.

Mail this coupon to

Curtis Pneumatic Machinery Company
1929 Kienlen Ave., St. Louis—518-H Hudson Term., N. Y.

Please send data sheet and information about the new Curtis Truck and Bus Lift.

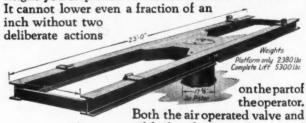
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Address

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2. The electrically welded platform is made of tremendously strong H-beams, capable of standing fivetimes the weight called for by lift's capacity.

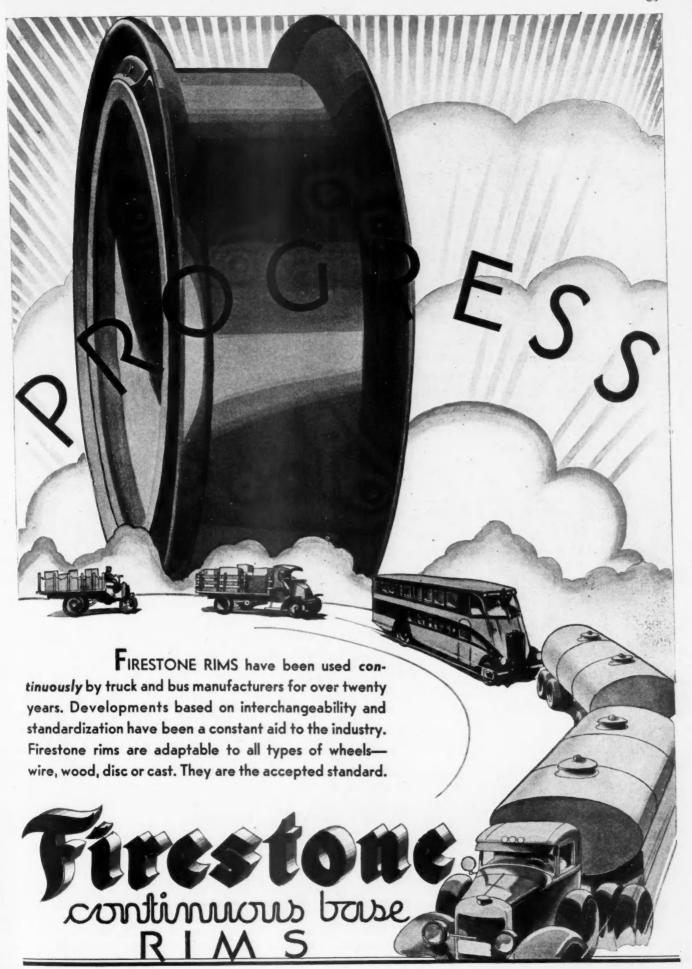
3. All oil, no air in the cylinder. Being both lifted and locked by incompressible oil, at any height you stop the lift it is as solid as if on concrete. It cannot lower even a fraction of an

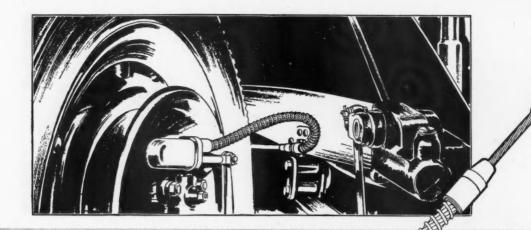


oil lock valve must be opened before lowering can start and neither of these controls are under the lift. The Curtis Lift is super-safe.

- 4. A safety retard valve automatically and positively governs the lowering speed.
- 5. A safety leg furnished without extra cost is an extra safety feature.
- 6. Elimination of fire hazard from heavy gasoline fumes in pits.

Complete details of this new Curtis Truck and Bus Lift are given on an illustrated data sheet now ready. Mail the coupon for it and ask for any other special information you would like to have.





SIMPLE and EFFICIENT

Tru-Lay Brake Controls are simple because there are in fact only two units... an inner preformed strand and an outer housing. No clevises or pins to wear out. No lubrication. The actuating strand slides in a bath of grease.

Note the simplicity. One end is anchored to the side of the frame. The other end fits into the brake housing. With straight-ahead wheel position the Tru-Lay Brake Control assumes a slight S-shape and straightens out slightly as the wheel is turned. The length remains constant. Therefore the adjustment remains constant.

Tru-Lay Brake Controls may be designed to operate with any mechanical brake. Over 2,000,-000 Tru-Lay Brake Controls are now in use.

Let us give you full information. Our engineers are on the ground to work with your engineers. Address:

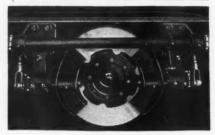
AMERICAN CABLE COMPANY, Inc.

AUTOMOTIVE DIVISION
BRIDGEPORT, CONNECTICUT
Detroit Office: General Motors Building

An Associate Company of the American Chain Company, Inc.



TRU-STOP BRAKE



A dependable emergency brake. Selfventilation prevents burned linings. Powerful leverage squeezes both sides of the brake disc... balancing the forces and providing braking power sufficient to stop any loaded truck or bus independent of service brakes.

All standard transmissions have provisions for mounting Tru-Stop Emergency Brakes.

A REAL EMERGENCY BRAKE

TRU-LAY MECHANICAL BRAKE CONTROL



SPEED UP!

· · · · · Quicker Shop Work Means More Profit Hours

A Globe Truck Hoist will keep your trucks working at a profit for you more hours each and every week! And Globe will cut down shop time spent on maintenance — overhauling—lubricating—washing. Whether it's a general inspection, a brake adjusting job, a tire change or most any work around your shop—you can put your trucks up on a Globe Truck Hoist to any height that's handy—giving plenty of light and room to turn out a good job.

And because Globe pistons ride on oil—not in it, you can hold the job there safely and solidly without shaking or tipping, until the work is finished. You'll find Globe Truck Hoists always UP—speeding up shop work, never DOWN for repairs.

Globe Single Piston Truck Hoist — 12,000 lb. capacity. One of the complete line of Globe Cup Leather Principle Auto, Bus and Truck Hoists. Globe Truck Hoists are especially designed for heavy duty service. They furnish the safe way to eliminate the dark, damp pits, the crowded, cramped racks, which invite shop slip-ups resulting in road break downs and profit stealing delays.

Globe insures thorough jobs, turned out easier, quicker and at a lower cost. Requires no extra shop space. On differential replacements, gear set removals and the like, a turn of the valve brings the job up just where you want it. There's no repeated raising, blocking, and lowering to disconnect necessary parts.

Globe Truck Hoists are Underwriter approved and Super safe. The pistons ride ON a column of oil. An automatic safety lock comes as standard equipment. Before any job at full height can be lowered, the lock must be released by hand.

Investigate this labor saving tool. Learn how it can speed up shop work—can cut down maintenance costs.

See your jobber today or write us.

GLOBE MACHINERY & SUPPLY CO.

209 W. COURT AVE.

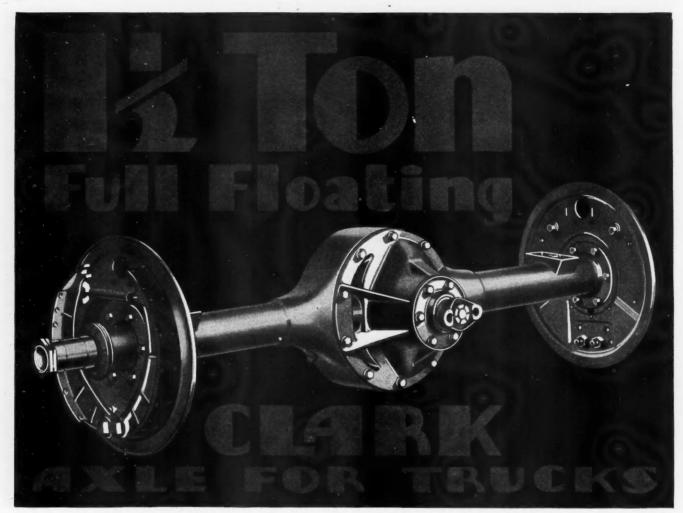
DES MOINES, IOWA

GLOBB REG.U.S. HOIST

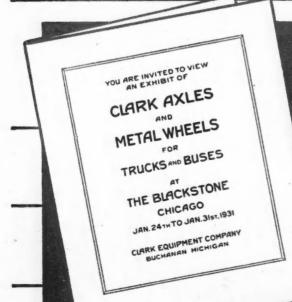
Globe Machinery & Supply Co.,
209 W. Court Ave., Des Moines, Iowa
Without obligation, send details of Globe Truck Hoists and Cup Leather
Principle.
Company Name
Town

The Commercial Car Journal

January, 1931



Inspect its design and construction at the Hotel Blackstone, Chicago, Jan. 24 to 31, 1931



We will also show our complete Co-ordinated Running Gear · · · · ·

AXLES - front and rear
Bendix or Hydraulic brakes optional

METAL WHEELS
Single and Dual

TRANSMISSIONS

Latest Type Passenger Car AXLE HOUSINGS will be shown

The Mark Of DEPENDABILITY IN PIST RINGS



AND IT ALWAYS WILL BE



THE PISTON RING COMPANY . MUSKEGON MICHIGAN

The Commercial Car Journal

January, 1931

Do you know that Heil Hydraulic Hoists carry a two year factory guarantee—made possible by the trouble free service record of thousands of Heil Hoists and Bodies used by progressive dump truck operators from New York to San Francisco and all points between—Write today for the new Heil Hoist, Body and Tank Manual—Address The Heil Co., 3003 W. Montana St., Milwaukee, Wis.



DESIGNED TO STAND
ABUSE . . . that's why

GUNITE DRUMS MAKE A CLEAN SWEEP

OF BRAKE TROUBLES

"HOW do they do it?" That's the question bus or truck operators ask when they find their Gunite Drums rolling up new mileage records. New records for drums—new records for linings—new records for costs. "How do they do it?"

The answer to that question is the answer to the three major causes of brake troubles—WEAR, HEAT, DISTORTION.

WEAR—Gunite uses the best wear-resisting drum material known—air furnace pearlitic iron. This takes care of the wear.

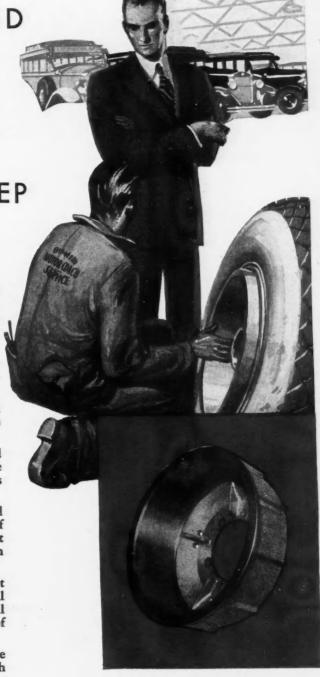
HEAT—Gunite uses cooling fins intelligently designed to dispel heat by conduction as well as radiation—the heat that injures linings, expands drums, renders brakes powerless.

DISTORTION—To lick this problem you need strength and rigidity. Gunite has twice the strength of ordinary drum materials. That's why Gunite Drums don't distort, don't bulge, don't "bell" under modern high braking pressures.

Why not make a clean sweep of brake troubles—put Gunite Drums on every bus or truck you operate. You'll save in gained operating time, lower costs, and you'll have brakes you can depend on for mile after mile of gruelling punishment.

One Southern bus company whose coaches average eight stops per mile is getting over 150,000 miles to each set of Gunite Drums. Their drum and lining cost per mile is exceptionally low. Is yours? Why not test out a set of Gunite Drums—the results may surprise you. Get them for any model bus or truck. Specify them, too, on new equipment. THE GUNITE CORPORATION, Rockford, Illinois.

GUNITE BRAKE DRUMS



WHAT MAKES A GUNITE DRUM BETTER?

Brake lining companies, automotive engineers both recognize air furnace pearlitic iron—or Gunite—as the best material for brake drum purposes.

Their opinion is a result of years of

Their opinion is a result of years of experience and is based on actual performance records on the road and in the laboratory. Longer wear from close-grained air furnace iron. No distortion because of a 50,000 pound tensile strength. These facts, coupled with intelligent design to eliminate heat troubles, make these Gunite Drums better. Write for your copy of our latest catalog explaining this in detail.



5 TYPES of

Bus-Truck Lining

Are Needed to

Service Today's

Trucks and

AMBLER

AUTOBESTOS

Supplies Them All



This new booklet describes Keasbey & Mattison Company's Bus-Truck Linings and their application to modern braking conditions. The information it contains should be of interest to every truck operator regardless of the kind of lining now being used. Write for a copy. It places you under no obligation.

KEASBEY & MATTISON COMPANY.

Ambler Pennsylvania

Ambler Autobestos Blue Brand Bus-Truck



A dense, highly compressed woven lining for internal and external brakes. Developed for high carbon heat treated drums or heat treated cast steel drums. Suitable for vehicles with booster brake equipment.

Ambler Autobestos D-E-T



D-E-T, a custom built lining furnished only on order. A hard lining not recommended for general use, but unusually serviceable where conditions require an extraordinary or super-brake lining.

Ambler Autobestos Improved Molded



Ambler Autobestos Improved Molded contains no rubber or vegetable products affected by heat or weather. In segments of exact dimensions. Marketed in groups or sets.

Ambler Autobestos Regular Brown



Made of the same asbestos yarn as Bus-Truck, but not as tightly woven. A softer more pliable lining that's very effective with light, pressed drums.

Ambler Autobestos Winmor



Designed to preserve and improve smooth surface of low carbon steel drums. A long wearing lining that is especially suitable for light trucks.

World's most powerful truck" equipped to the Dayton Duals



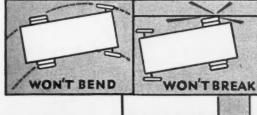
The super-powerful Relay Duo-Drive featuring two straight eight cylinder engines is equipped with six Dayton Steel Wheels...four Dayton Duals in the rear...two Dayton Singles in front.

Again Dayton pioneers! From the beginning of the steel wheel industry, Dayton has pioneered the way . . . and the remarkable performance records reported annually for more than 20 years have made them standard equipment on the world's finest makes of trucks. Now the Dayton Dual is standard equipment on the first dual-engine motor truck.

This truck has amazing power and speed, and its wheels must be right in every respect. The safety factor of any truck is no greater than the safety factor of its wheels. Dayton Duals are built to give safe, fast, profitable service. You can depend on them to do their job always no matter how tough that job may be. Specify Dayton Duals on changeovers, and on your new trucks.

> THE DAYTON STEEL FOUNDRY COMPANY DAYTON, OHIO

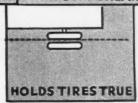


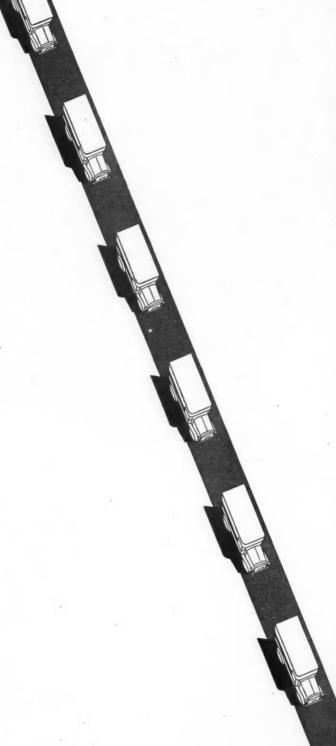


Dayton Brake Drums

are Superior in Strength and Wearing Qualities. The metal, made by a
special process in electric furnaces,
has an even distribution of graphitic
earbon. Dayton Brake Drums last
longer, stay smooth and save
brake linings.

e Mark of a Good Wheel





AUTOCAR ENGINES
REDUCE
LONG DISTANCE
HAULING COSTS...
THEY HAVE
NICKEL CAST IRON
CYLINDERS

Trucks designed for heavy duty service on long distance hauls must prove their year-round dependability. High, continuous speeds...rough going in the country... city traffic—these conditions call for parts that will render superior performance.

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Nickel Cast Iron cylinder blocks as a means of assuring improved engine performance and, consequently, reduced mileage costs. Nickel Cast Iron combines a high degree of wear-resistance with increased strength and toughness—characteristics unobtainable in ordinary gray cast iron. Nickel Cast Iron cylinder blocks perform better longer because there is less tendency to wear along the bores…less trouble from hammering-in of valve seats.

Below: Nichel Cast Iron cylinder block used in Model
TB "Autocar" truck manufactured by THE AUTOCAR
CO., Ardmore, Pa. Cylinder cast by Ferro Machine and
Foundry Co., Cleveland, O.



THE INTERNATIONAL NICKEL COMPANY, INC., 67 WALL STREET, NEW YORK, N. Y.

Miners, refiners and rollers of Nickel... Sole producers of Monel Metal



Our casting specialists will gladly discuss your problems with you



APPLY THE AC HEAT RANGE SYSTEM AND REDUCE YOUR SPARK PLUG EXPENSE

The spark plug recommended for average service in an engine may not function efficiently at times under extreme operating conditions. In heavy-duty service, for example, it may run much too hot, causing pre-ignition, blow-by, and burning of the electrodes. If the engine idles much of the time—the same spark plug may run too cool, and fouling will result.

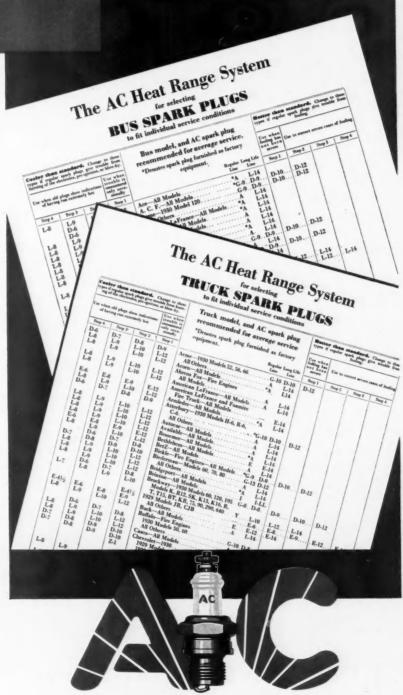
Either burning or fouling can be corrected, however—by selecting the AC Long Life spark plug that fits the particular services demanded of it. The AC heat range system affords a sound basis for making this selection—a certain basis that any operator or service man can apply. If plugs are running too hot on any particular job, change to a cooler type plug, as recommended in the chart at the right. If they are running so cool that they require frequent cleaning—change to a hotter type.

The procedure is simple—the results invariably are effective at reducing spark plug expense and improving engine performance.

AC SPARK PLUG COMPANY FLINT, MICHIGAN

Ask any AC wholesaler's salesman, or write direct to the factory, giving name of your wholesaler, for a complete spark plug recommendation chart covering all models of trucks and buses.





A CHANGE FOR THE BETTER

AC SPARK PLUGS - AC SPEEDOMETERS - AC AIR CLEANERS - AC OIL FILTERS - AC FUEL PUMPS - AC GASOLINE GAUGES - AC CASOLINE STRAINERS AC AMMETERS - AC OIL GAUGES - AC THERMO GAUGES - AC COMPLETE INSTRUMENT PANELS - AC CARBURETOR INTAKE SILENCERS - AC DIE CASTINGS

New Year's Greetings to the trade from—

• LA FRANCE-REPUBLIC •

A FRANCE-REPUBLIC enjoys a large and steadily increasing business in the States and overseas—in every country where La France-Republic distributors and dealers are offering this popular line to truck buyers.

To our distributing organization at this time we bid the New Year's greetings, wishing for them that full measure of prosperity which we here at the factory make every effort to bring about.

La France-Republic offers a truck for every transportation need and a price range to meet all purses.

Model A-1 ton capacity-Bevel Drive	795.00
Model C-11/2 ton capacity-Bevel Drive	1,295.00
Model D-2 ton capacity-Bevel Drive	1,595.00
Model F-3 ton capacity-Bevel Drive	2,395.00
Model H-4 ton capacity-Double Reduction	2,985.00
Model M-5 ton capacity-Double Reduction	4,000.00
Model 35-2-7 ton capacity-Double Reduction	5,600.00
Chief-2-21/2 ton capacity-Worm Drive	3,650.00
Chieftein 2 4 ten conseitu Wenn Deles	F F00 00

La France-Republic Corporation Alma, Michigan, U. S. A.

Cable Address: "Republic Alma Mich"



Maintenance becomes Less a problem with U.S. Service Equipment

FOR LOW COST COM-PRESSED AIR OPERATIONS-



U. S. Model MK-763 Heavy Duly

FOR FASTER,
MORE EFFICIENT SPRAY PAINTING-

U. S. Model PSF-26 two-gun

FOR DEPENDABLE HIGH PRESSURE GREASING-



New and improved electric high pressure arease aur

FOR EFFICIENT TRUCK AND BUS WASHING -

ATR COLUMN RESSOR

SASS MARVARO AVENUE CLEVELAND, OHIO

2 Wast Blan Street Las Angeles California

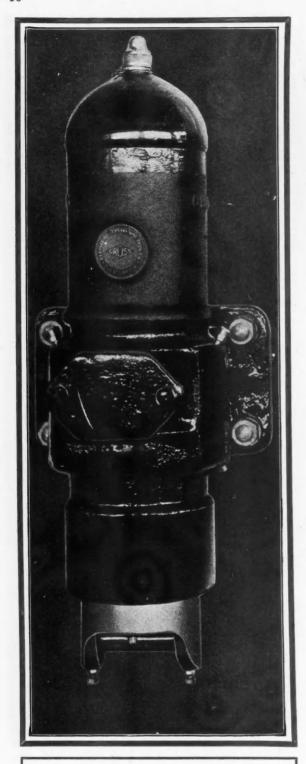
THE U. S. AIR COMPRESSOR CO. 5358 Harvard Avenue

I am interested in items checked below:

- ☐ Air Compressors
- Paint Spray Units
- Car Washers
- Grease Gun

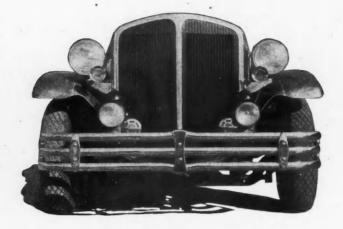
Name_

Address



Cleco-Gruss Air Springs are Standard or Optional Equipment on the Following Commercial Vehicles:
A. C. F. DAY-ELDER MACK FEDERAL G. M. C. STUDEBAKER G. M. C. GRAMM PER AV INTERNATIONAL RELAY GILFORD (BRITISH) BROCKWAY-INDIANA

al Vehicles:
DAY-ELDER
FEDERAL
G. M. C.
GRAMM
INTERNATIONAL
REHEBERGER
STERLING
STEWART
WILLYS-KNIGHT
(Export)



Selected for the Relay Duo-Drive 300-A

NOT least among the qualities that make the Relay Duo - Drive 300-A the outstanding transportation development of the year is the extraprotection afforded this alreadyrugged locomotive of the highways by its Cleco-Gruss Air Springs. +

Equipped with Mogul Size Air Springs, the Relay 300-A guarantees its operators maximum relief from steel spring breakage, radiator maintenance, tire bruises and the general wear and tear on chassis and body that results from unabsorbed shock and vibration.

Relay Motors is to be congratulated upon the production of a unit that bids fair to set a new standard of motorized transportation. + + + +

ECO AUTOMOTIVE MANUFACTURED BY THE CLEVELAND PNEUMATIC TOOL CO., CLEVELAND, OHIO

THE SILVER KING

AN EXCEPTIONALLY HIGH QUALITY

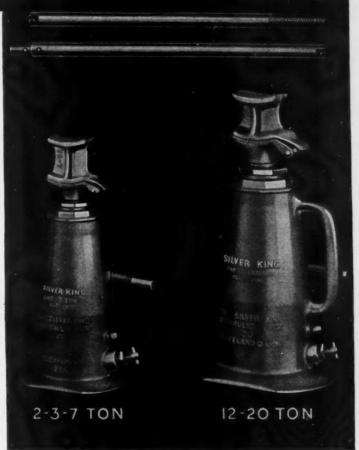
Hydraulic Jack

AT AN UNUSUALLY LOW PRICE

SILVER KING Hydraulic Jacks have a one-piece CERTIFIED MALLEABLE body, designed for extreme strength and simplicity, as well as the elimination of leakage in the housing.

They are extremely simple in construction, fast in service and all models are equipped with a safety by-pass which prevents pressure building up after the lifting ram has reached the limit of its travel. A conveniently placed release valve permits lowering the jack by the weight of the vehicle and also provides an attachment for pulling the jack from underneath the vehicle. On the smaller models the jack can be placed with the handle and on the 12 and 20 ton models a handle is cast integral with the housing.

Every Silver King Hydraulic Jack is guaranteed to be free from mechanical defects



and to operate with ease under all weather conditions and temperatures ranging from that of the hottest climates to 25° below zero.

The coupon, when filled out and mailed, will bring complete information on the Silver King Hydraulic Jack, including instructions for servicing and recommended flat rate charges for the different operations. The name of your preferred jobber on the margin will be appreciated.

2 TON BALLOON SILVER KING SIL

THE SILVER KING HYDRAULIC JACK CO.

5604 Cedar Ave.

Cleveland, Ohio

_	The Silver King Hydraulic Jack Company 5604 Cedar Ave., Cleveland, Ohio
	Please send me complete information on your Silver King Hydraulic Jacks.
	Company
	Address
	Signed by

MORE JACK FOR YOUR "JACK"



"Correct lubrication is simple as A B C with that device"

EVERY MOTORIST knows that correct lubrication is the "life blood" of his motor. But he has never been able to actually know whether the oil in the crankcase was positively doing its duty until VISCO-METER put the answer right before his eyes, accurately and continuously every second of the motor's operation.

Measures Lubricating Value

VISCO-METER measures the viscosity (body) of the oil in the crankcase, while the motor is running and through its gauge on the instrument panel gives a continuous report of the lubricating value to the driver. Heat, cold, dilution and all other factors that affect an oil's ability to lubricate

are constantly checked and indicated.

VISCO-MET-ER protects the motor against faulty lubrication.



Wasteful oil changes costly repairs, excessive wear, sluggish motors, gasoline waste, guesswork and doubt, are no longer necessary.

VISCO-METER does not interfere with the lubricating system—but completes its job.

VISCO-METER has proved its worth to individuals and fleet owners. Car and Truck operators have been quick to appreciate its value and economy.

VISCO-METER is ruggedly built, needs no servicing, reasonably priced, easily installed.

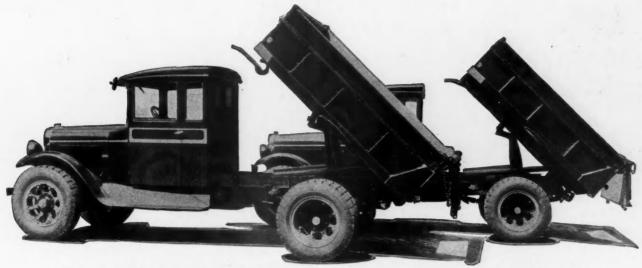
Dealers have found the VISCO-METER to be mighty profitable and practically a "self seller". We would like to tell you all about it in detail. Mail the coupon today. Visco-Meter Corporation, 316 Grote Street, Buffalo, New York.



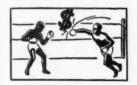
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The VISC METER

Takes the Guesswork out of Motor Lubrication



Two Dodge 3-ton trucks equipped with Model 6UB St.Paul Underbody Hydraulic Hoists for Centerville Borough, Pa., and mounted by The Schnabel Co. of Pittsburgh, Pa.



When You're Fightin' for Dollars with Dump Trucks

It's a fight to the finish—of the job. Old Man "Time" is the hardboiled referee and the seconds are mighty important. With St.Paul Hoist equipped trucks, you've got the job licked before you start. When the gong strikes, your St.Paul Hoists are ready for a 24-hour "go" of as many rounds as the trucks can make. St.Pauls are economical as well as tireless fighters. So your gate receipts will always show a profit, and—as Amos says to Andy, "Um! Um! Ain't dat sumpin'?"



Model W-3 International Truck 160" W/B and equipped with Model 7UB St.Paul Underbody Hydraulic Hoist

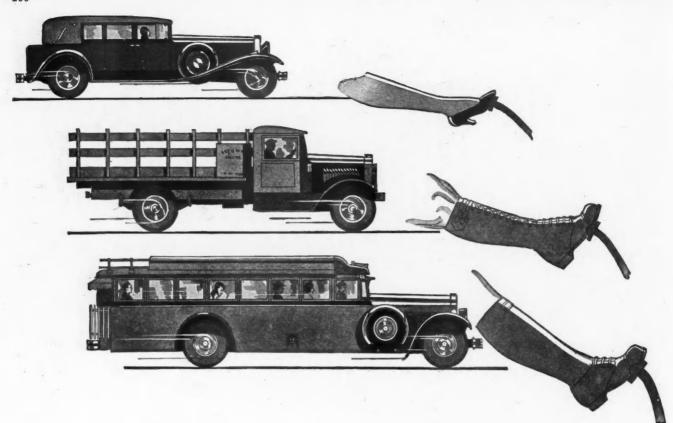
"Ask the Dump Truck Driver on the Job"

St.Patt VERTICAL AND UNDERBODY HYDRAULIC HOISTS

St.Paul Hydraulic Hoist Company

Factories at St. Paul, Minn.

A St.Paul Hoist Distributor and Service Station is near you. Write for name and address



More Power to your right foot

These are high-powered, high-speed days—men and merchandise in a hurry; distribution calling for faster and faster deliveries.

Hand in hand with higher speed—necessary to it, governing it—is high-powered braking.

The ideally simple and efficient power brake system is the B-K Vacuum Brake Booster; that compact device which uses the vacuum of the intake manifold as braking power; adding "more power to the right foot."

More and more fleet operators are finding B-K effectiveness recorded instantly in lower costs—bigger profits; through safe control, faster schedules, and conserving of driver efficiency.

And leading makes of trucks and buses have B-K equipment as standard. B-K Vacuum Brake Boosters may be installed on all makes of cars, buses, trucks, tractors and trailers; without changing the original brakes.

Your territory may be open for the B-K distributing franchise. It's a profit-winner. Better find out about it.

Refer to Chilton Multi-Guide for complete list of our distributors.



BRAGG-KLIESRATH CORPORATION Queens Blvd. & Harold Ave. Long Island City, N.Y.

(DIVISION OF BENDIX AVIATION CORPORATION)



Lurn Red Ink into Black

Even a fraction of a cent a mile saved in haulage costs will often eradicate red ink in the final profit statement of a business. Very often the REO saves as much as one or two, or even three cents a mile.

REO SPEED WAGONS and

TRUCKS are fast-moving, and saving on repairs, tires and gasoline. REOS are equipped with bodies that fit the need, that save on loading time and truly advertise the owner's business. With so many savings possible, call REO in.

REO MOTOR CAR COMPANY, LANSING, MICH.

SPEED WAGONS



AND TRUCKS

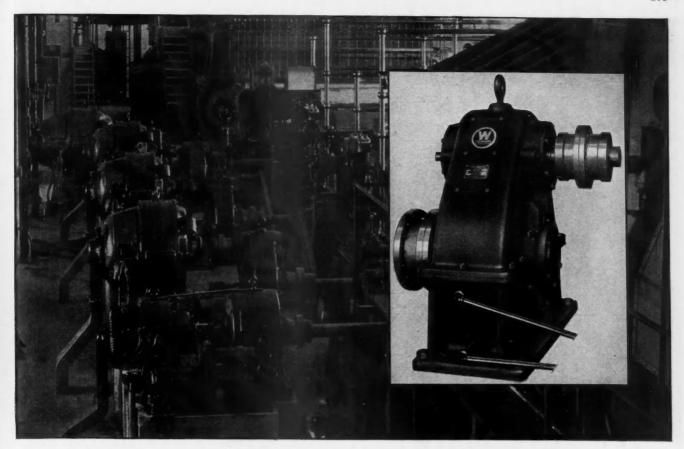
"ON THE JOB"



7 Days a Week

WHEREVER difficult schedules must be met, you will find that Willards soon demonstrate their ability to stand up ruggedly in any kind of service. Fleet operators everywhere have had ample evidence that these batteries will stay "on the job" dependably—even under the hardest usage.

Willard STORAGE BATTERIES 1



These Timken Bearings Have Run 70 Times the Life of the Average Automobile

The pinion bearings in the 6 Westinghouse-Nuttall gear reduction units at the Washington Pulp and Paper Company have each rolled up the enormous total of over 2,338,000,000 revolutions, and a recent check-up shows that they are good for many millions more.

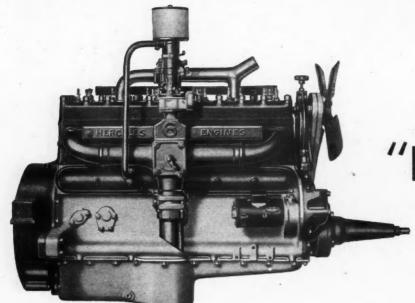
Loaded 100% of their Timken catalogue rating, they have averaged 6¼ days per week, 24 hours a day since they were installed in April, 1923.

The total distance traveled by each of these bearings is the equivalent of driving an automobile more than 3,500,000 miles, whereas the average automobile travels but 50,000 miles during its entire life.

A worthy tribute to Timken stamina! Don't you want this same unequalled endurance in the trucks and buses you build, operate or sell? The Timken Roller Bearing Company, Canton, Ohio.

TIMKEN Tapered BEARINGS

HERCULES ENGINES



"HX" SERIES

OF

SIXES

ERCULES "HX" Series Engines have been developed with a particular view to meeting modern requirements for heavy-duty, six-cylinder power in the higher horsepower ranges.

Like all Hercules Engines they are simple, rugged, advanced in engineering. Special attention has been given to effective cooling and lubrication. Full provision has been made for all possible accessories.

The reputation for all-around superiority which Hercules Engines have earned throughout the heavy-duty power field is still further enhanced by the "HX" Series Sixes. Complete information and details will gladly be furnished on request.

SPECIFICATIONS

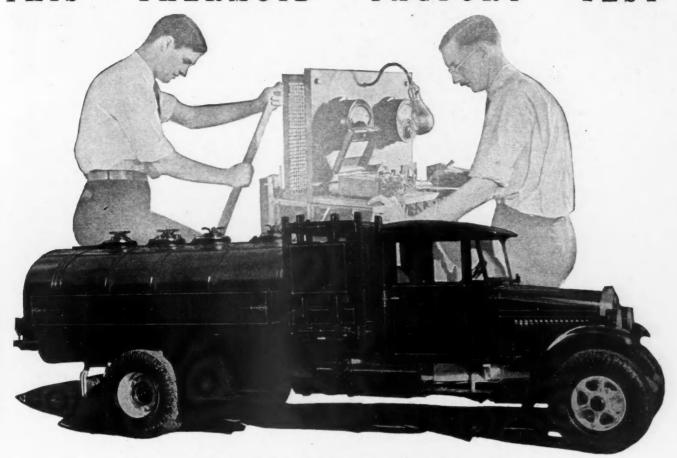
	SPECIFIC	AIIONS	
Model	Cylinders	Bore	Stroke
HXA	6	4-3/4"	6"
HXB	6	5"	6"
HXC	6	5-1/4"	6"
HXD	6	5-1/2" 5-3/4"	6"
HXE	6	5-3/4"	6"
	•		_
		•	-
HERCH	IES MOTOR	CORPORAT	TION
HEKCU	TES WOLOKS	CORPORAL	ION

HERCULES MOTORS CORPORATION
Canton, Ohio, U. S. A.

New York Office: Chanin Building, New York, N.Y. Mid-Continent Office: Mayo Building, Tulsa, Okla. West Coast Office: Russ Building, San Francisco, Cal.

See the Hercules "HX" Series Sixes at the Automobile Shows and at the St. Louis Road Show

THIS · THERMOID · FACTORY · TEST



ASSURES THIS TRUCK

SAFE and SANE BRAKES

When you standardize on Thermoid you get virtually custom built linings for your fleet. The new Thermoid F-M-L brake linings! Thermoid F-M-L is produced in different frictional qualities to match the different requirements of different trucks.

There is a type of Thermoid Brake Lining for every make of truck and brake. This cuts upkeep and assures safety...And Thermoid engineers have carried the matter a step farther. They have recorded the right lining for each installation and made a chart-record available to all service men. Guesswork is eliminated. When you change to Thermoid your drivers will "feel" the additional security. But just as important—the definite dollar-and-cents saving will show on your upkeep sheets.

A copy of the Thermoid Recommendation Chart is yours for the asking

THERMOID RUBBER COMPANY
Factories and Main Offices, TRENTON, N. J.
Brake Lining Transmission Lining Radiator Hose Clutch Rings
Universal Joint Discs Mechanical Rubber Goods

FLEXIBLE MOULDED LINING

Drive
as you
would have
the other
fellow drive

THE GOLDEN
RULE OF THE ROAD

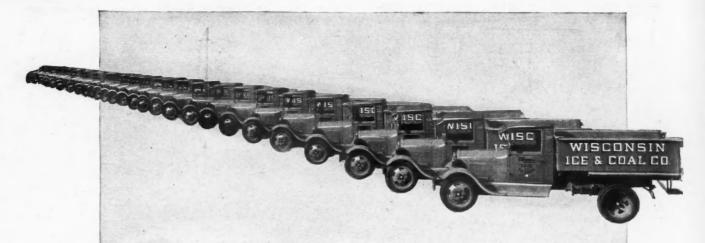
DRIVE - SAFELY WITH - SAFE - BRAKES

Inermold

"HYDRAULIC COMPRESSED"—"F.M.L"—"C.A.L"—"INTERWOVEN"

BRAKE LININGS

FOR SHORT STOPS AND LONG SERVICE



17,550 lbs. More Pay-load One Trip a Day Free * * * Less Gas * Oil * Tires *

Replacing heavy, obsolete truck bodies with those made from the strong alloys of Alcoa Aluminum is profitable business to body builders—pays high returns to operators.

On its fleet of 27 delivery trucks, The Wisconsin Ice & Coal Company saved 650 lbs. of dead-weight per truck by using bodies of Alcoa Aluminum.

This meant that 650 lbs. more ice could be hauled every trip by each truck—a total of 17,550 lbs. for the fleet of 27. Deliveries requiring three round trips daily were made in two. In 6 months' time these savings pay for the additional cost of the Alcoa Aluminum strong alloy bodies.

These tremendous weight reductions

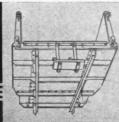
are possible because the strong alloys of Alcoa Aluminum weigh only 1/3 as much as other structural metals, yet they have a minimum tensile strength of 55,000 lbs. per square inch.

Standard structural shapes and sheets of strong alloys of Alcoa Aluminum from which truck bodies are made, are carried in stock. Plates, rivets, bolts and screws are also available.

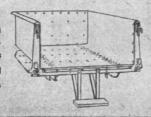
Write for the booklet, "Alcoa Aluminum for Truck Bodies." It includes engineering drawings and data for building various types of bodies, and case histories of many Alcoa Aluminum bodies nowinuse. Address ALUMINUM COMPANY of AMERICA; 2439 Oliver Building, PITTSBURGH, PENNSYLVANIA.

ALCOA ALUMINUM





(at left) Details showing typical body construction from under side. (at right) Top view of body showing punching and formation of standard sheets.







White Heavy Duty Six-Wheel Truck

Make More Money in 1931 With Dependable White Trucks

RUGGED, powerful and dependable, the new heavy duty and medium heavy duty six-cylinder White Trucks enable operators to maintain faster schedules and reduce transportation costs.

Experienced, far-sighted operators do not gamble in purchasing truck equipment. They know that cost per mile is the most important factor. They know that the initial investment is a small factor in computing per-mile cost of operation—unimportant when compared to maintenance cost and length of life.

The successful truck operator knows his costs. His margin of profit depends entirely upon keeping his cost per mile at the lowest possible figure.

Lower your transportation costs and increase your profits in 1931 by using dependable and economical White Truck equipment.

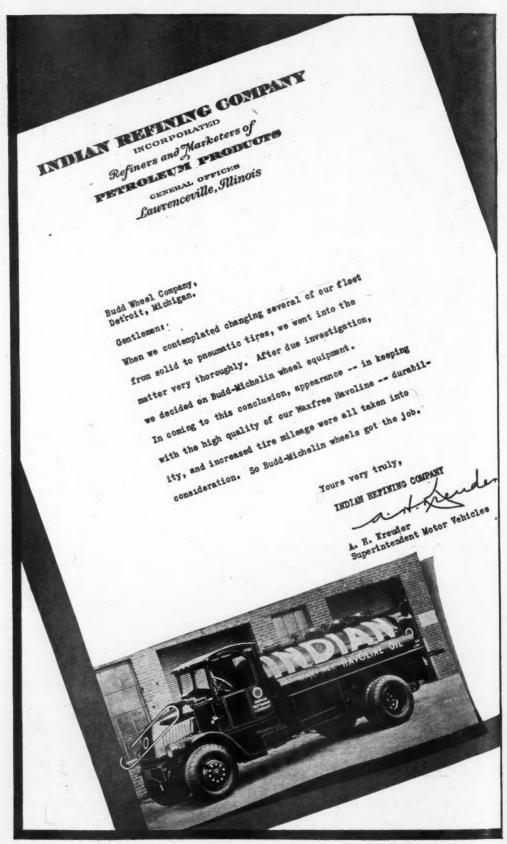
THE WHITE COMPANY, Cleveland

A CHEAP TRUCK TO BUY IS SELDOM A CHEAP TRUCK TO OWN

WHITE TRUCKS

FOURS AND SIXES

We got the job...



BUDD DUALS

BUDD WHEEL COMPANY

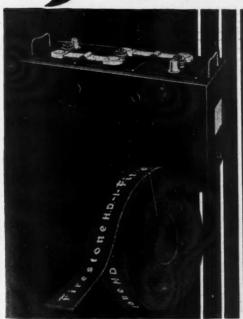
DETROIT

hree Times the Mileage with ROAD DELAYS



PRACTICALLY ELIMINATED

HREE times as many buses as they operated in 1926! Three times the mileage, amounting to more than three million miles. And yet since Firestone Gum-Dipped Truck and Bus Tires were adopted by the Washington Railway and Electric Company, four years ago, road delays have decreased from 254 a year to a mere 27-having been practically eliminated. During this time the bus miles operated per tire failure have been increased from 7300 to 120,542—an increase of over 16 times the average of 1926.



WHAT truly amazing evidence of the rapid strides that Firestone has been making in the improvement of Truck and Bus Tires! What eloquent testimony to the results which are being secured by Firestone's careful supervision of the use and care of its products-not for just a single year or two-but continuously over a long enough period of years to make a real test. And all this is but one of the many similar cases where owners of the country's largest fleets are depending on the Firestone Organization for more economical, less interrupted fleet operation. With Firestone Tires, Tubes, Batteries, Brake Lining and Rim equipment, you can profit by the broad experience of the Firestone Dealer, in the proper adaptation and care of your Truck or Bus equipment.

Specify Firestone Gum-Dipped Tires and Firestone Rims when purchasing new equipment.

IRES - RIMS - BATTERIES - BRAKE LINING

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A COMPLETE

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BY A

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NEW **PROFITABLE** FLOOR PLAN FOR **DEALERS**

CAPACITIES: 3/4 TO 10 TONS

SPECIAL HIGHWAY UNITS

STANDARD MOTOR TRUCK COMPANY

DETROIT, MICHIGAN, U.S.A.



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Stiff gear shifting is a sure sign you are using the wrong lubricant in transmission and differential. Change to Dixon's 677. It won't freeze. Gear shifting is easy on the coldest day. Instead of channelling thru frozen grease the gears are lubricated with Dixon's double film of graphite and grease. Truck dealers should investigate our dealer plan. Write for Bulletin 122-G. Joseph Dixon Crucible Co., Jersey City, N. J.

Dixon's 677 Graphited Grease



Let's Find the

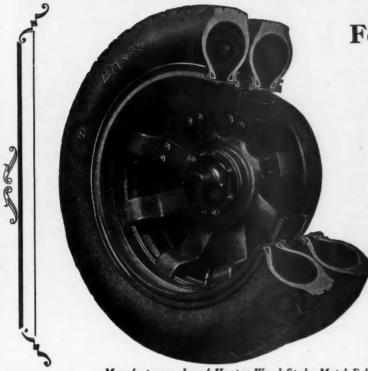
BLACK SHEEP!

When a truck isn't hitting on all cylinders you get spotty performance. When a unit is falling down on the job profit performance is spotty. Let's eliminate the BLACK SHEEP. Give the producers the credit they should have. TETCO T.I.M. will supply you truthfully and accurately with all the information you need to know on the activity of each of your trucks.

TETCO T.I.M. is a most efficient, useful and economical time recorder. This Seven-Day Recorder with a year's supply of charts—§40.00. Write for quantity discount. Distributors write for proposition.

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Hoopes-Parker Wheels—A spider type of wheel with hub cast integral for use on trucks and buses.

Both brakes and tires of the dual wheels are cooled owing to the free circulation of air fanned by specially constructed spokes.

Tires run perfectly true. Rims carrying both inside and outside tires can be easily and quickly mounted or removed from the wheel.

Light in weight—The cost is surprisingly low.

1867

Manufacturers also of Hoopes Wood Spoke Metal Felloe Wheels for Use with Solid Tires

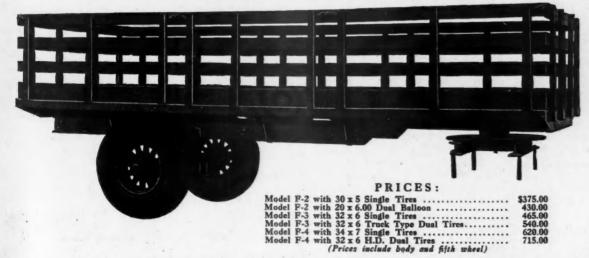
Hoopes, Bro. & Darlington, Inc.

WEST CHESTER, PA.

1931

New Universal Trailer

The New Universal Trailer is the latest product of Kingham in keeping with our policy of one pace ahead in design, capacity and price on trailers for all vocations. The New Universal Trailer has a very desirable feature in its drop frame, making loading height approximately 41", depending on the tire equipment used. Investigate this and similar Kingham leaders. Write for full details.



Note the exceptionally low prices on the New Universal. Model F-2 is 3-ton capacity. Model F-4 is 6-ton. Can also be furnished in tenton.

KINGHAM TRAILER COMPANY, Inc.

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It's because wood splinters, cracks, warps, gets wobbly, absorbs oil, is hard to keep decently clean and burns. Steel won't do any of these things.

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BOX 518



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Hartford, Conn.

by E. B. Francis

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from B. A. Gramm

A Message



Dean of the Motor Truck Industry

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President and Treasurer
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Delphos. Ohio

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GRAMM MOTORS, Inc.

Builders of fine Motor Trucks, Vans, Busses Specialized Chassis for Fire Apparatus DELPHOS, OHIO, U.S.A.

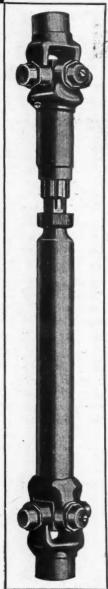
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MACHINE COMPANY
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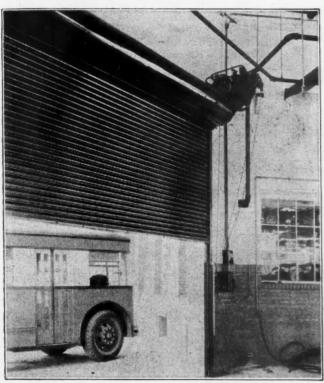
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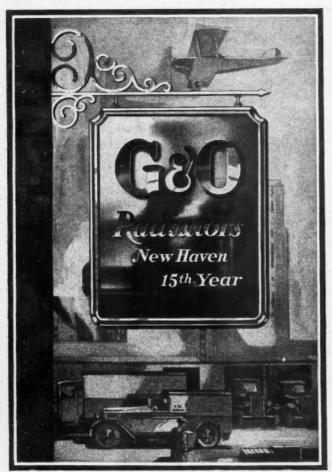
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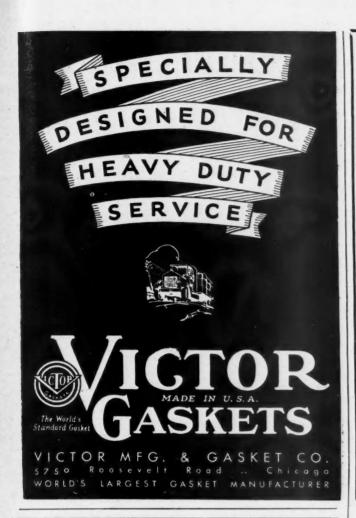
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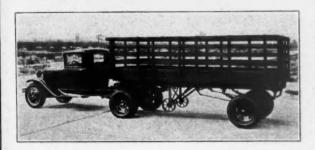
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it is available in automatic or manual types . . . because it can be sold for practically one-third the average price of five well-known 2½ too trucks. Write or wire for the Dispatch proposition.

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Send for complete specifications on any of the above jacks meeting your particular needs, and list of more prominent users; or refer to your jobber.

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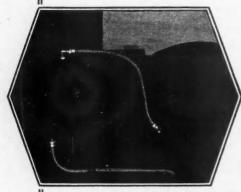
During 1930 many new Hug fleets have been established. Numerous original fleet owners have added to their present equipment. These endorsements of Hug equipment by hundreds of leading contractors and roadbuilders reflect the constant trend to specialized roadbuilding transportation equipment.

The Hug Roadbuilder is not an ordinary commercial truck. It is a specialized transportation unit with exclusive Hug features essential for roadbuilding performance.

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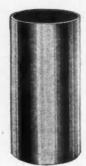
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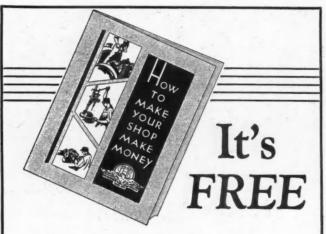
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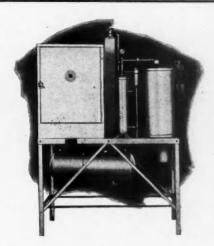
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THE materials in Logan Gears assure the maximum of wear resistance and dependability. Logan Flywheel Gears are made of 1050 S.A.E. steel forgings. Logan Ring and Pinion Gears are made of 33% nickel steel drop and upset forgings. Engineering science affirms this to be the maximum of quality. Leading wholesalers in all markets can supply you.

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HERE'S ONE THAT SEEM



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Furnished with a complete line of bodies for every capacity and purpose.

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All operations—raising, lowering, dumping—controlled from the driver's seat.
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Outstanding in quality, price, performance and appearance, the new De Luxe Series of SCHACHT trucks represents the supreme achievement of America's pioneer truck manufacturer.

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Successful motor truck manufacturers for over 20 years



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Owners and operators of commercial vehicles who want to save money, are never tempted by makeshift methods of motor repairing. They know that the cheapest maintenance is the kind that cures troubles and doesn't merely relieve them. Piston slap can't be cured merely by putting in new rings. The skirt must fit, too, or the trouble will soon return.

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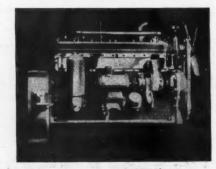
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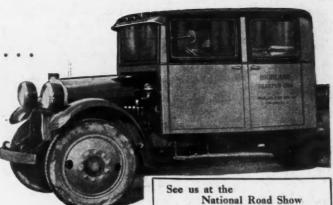


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All the Advantages of Simple Design

The Zenith Universal Carburetor for commercial or heavy-duty service is marked by the great simplicity of its design and assembly. This simplicity combines many features necessary for efficient operation. ¶ It is fully balanced, which permits the use of an efficient air filter. An efficient filter accumulates dirt and restricts the free entry of air. With an ordinary carburetor this would result in an unbalanced, over-rich fuel mixture, causing dangerous crankcase dilution. But with the fully balanced Zenith Universal such a condition is impossible because the amount of fuel is automatically proportioned to the amount of air—thus the engine is given vital protection. To withstand the vibration of hard usage, the Universal is ruggedly constructed. Dust, dirt and grit, however, can defeat the most rugged instrument, so it also is dust proof. All working parts are completely enclosed and protected from dirt, vibration and tampering fingers. ¶ In addition to these features which assure a new standard of reliability, the Zenith Universal Carburetor is fitted with a spring-loaded strangler, eliminating manual control and over-choking. It functions perfectly at great angles fore and aft or sidewise. Unfailing reliability; quick, easy starting and continued running in cold weather; smooth, economical idling, and positive acceleration feature its performance in truck service. It is easy to clean and to service, is supplied with or without an adjustment, and is sold at an attractive price.

> Several large fleets and many manufacturers are standardizing on the Zenith Universal Carburetor

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Member Motor Truck Industries, Inc., of America

DETROIT

MICHIGAN

Branches:

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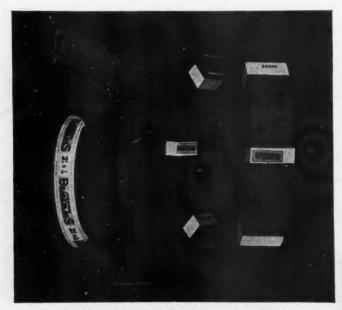
Milwaukee

AMERICAN BRAKEBLOKS Must Be Better..



Among the steady users of American Brakebloks is the Blue Ridge Transportation Co., Hagerstoun, Maryland. Its service shop and part of its great fleet of buses is pictured above. This company won first prize for Class B inthe 1930 efficiency contest conducted by "Bus Transportation." By means of better maintenance methods and the use of American Brakebloks, their service superintendent made a most remarkable record in cutting the cost per stop. And more! EVERY OTHER WINNER IN THIS CONTEST ALSO USED AMERICAN BRAKEBLOKS in setting their performance records.

....



(Top) Keeper Type American Brakebloks for heavy duty buses and trucks. This popular type of brake material and method of installation were created by the makers of American Brakebloks. (Left) American Brakebloks in Rolls; for all passenger cars and light trucks having internal brakes (Right) Full Coverage Type American Brakebloks in sets; for all makes of passenger cars and light commercial vehicles.

That's why so many Molded Linings are now Referred to by Similar Names

AMERICAN Brakebloks are the original Brakebloks. They are NOT just molded lining. They are made from an entirely different formula—a secret process. No other brake material is or ever can be like them. No other brake material can offer such remarkable qualities—features that provide unequalled safety, comfort, and economy.

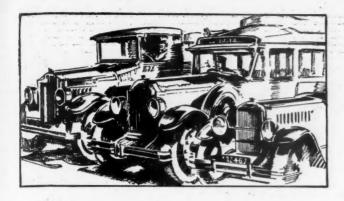
Fleet owners and bus operators were quick to note the many superior qualities of American Brakebloks. So were 40 manufacturers of buses, trucks, brakes,

and passenger cars. So were many of the salesmen representing brake lining manufacturers. That's why you now hear so many molded linings referred to as "Brake Blocks."

Don't be confused by this term. Make sure that you get the kind of quality you want: the original AMERICAN BRAKEBLOKS—spelled B-R-A-K-E-B-L-O-K-S. Then use them to cut your brake maintenance costs.

AMERICAN BRAKE MATERIALS CORPORATION
Division of AMERICAN BRAKE SHOE & FOUNDRY COMPANY
4660 Merritt Avenue, Detroit, Michigan, U. S. A. Sales Offices: Chicago,
New York, San Francisco. Export Department: 30 Water St., New York.





Scarcely a make of car, bus or truck is without its Hyatt Quiet Roller Bearings...long-lived, unfaltering, attentionless, dependable Hyatts.



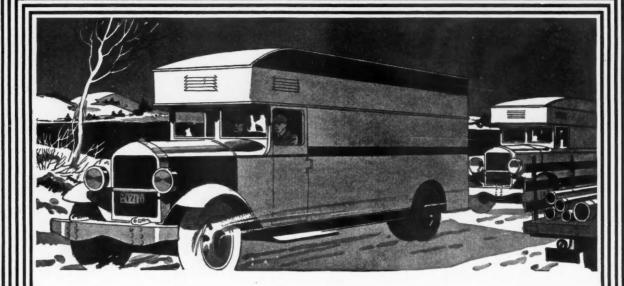
No load is too heavy, no task too severe for sturdy Hyatts. Not a demand of bearing performance... long life... freedom from care and adjustment that Hyatt bearings do not meet and answer.

These inherent Hyatt qualities serve and safeguard performance. They prolong, as they protect, operating life. They stubbornly oppose all evils that combine to make unsatisfactory, costly operation.

Car, truck and bus builders therefore design Hyatts into their products with assurance that they are the better bearings and do all things well.

HYATT ROLLER BEARING CO.
Newark Detroit Chicago Pittsburgh Oakland

HYATT QUIET ROLLER BEARINGS PROTECTING QUALITY PRODUCTS



BENDIX "Servo" action a service to fleet operators

Fatigue created by bringing a heavy bus or truck to its many stops plays a major part in decreasing driver-efficiency... a loss that is immediately felt in increased operating costs.

Bendix "Servo" action multiplies normal pedal pressure into tremendous stopping power. Drawing power from the rotating wheels, it uses the vehicle's momentum to create braking energy. Bendix Brakes are simple and rugged; the tightly enclosed brake assembly—protected from water, mud and sand—makes for uniform efficiency in any weather.

Operators of heavy-duty commercial vehicles find the convincing logic of results a clinching argument for Bendix Brakes; as sound equipment, engineered to the job — and doing that job with minimum servicing costs.

BENDIX BRAKE COMPANY

SOUTH BEND, INDIANA

(Division of Bendix Aviation Corporation)

BENDIX 4 BRAKES

FOR SAFETY

BENDIX MECHANICAL 4-WHEEL BRAKES . LOCKHEED HYDRAULIC BRAKES
BENDIX-WESTINGHOUSE AUTOMOTIVE AIR BRAKES . B-K VACUUM BRAKE BOOSTERS